# Upaya at the FinLLM Challenge Task 1 and 2: DistFin: Distillation based Fine-Tuning for Financial Tasks

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### Abstract

With the advent of Large Language Models (LLM) in finance, financial text analysis and generation tasks have received growing attention. Financial text classification and financial text summarization are some of the very important text analysis and generation tasks, respectively. Adapting LLMs to these tasks is very crucial for domain adaptation. This paper presents a method to fine-tune LLMs to Financial Argument Classification and Financial Abstractive Summarization. The argument classification task focuses on argument unit classification to test the capabilities of LLMs to identify and categorize texts as premises or claims. The summarization task aims to abstract financial texts into concise summaries. The dataset was released along with shared tasks as a part of the 8th Financial Technology and Natural Language Processing (FinNLP), co-located with IJCAI 2024. In this paper, we employed a distillation-based fine-tuning of Llama-3 (8B parameters) to learn the rationale/step generated by Llama-3 (70B parameters) along with labels. In the argument classification task, we achieved an F1-score (evaluation metric) of 0.4166. In the summarization task, we got the 2nd rank with the Rouge-1 score (evaluation metric) of 0.5294.

## 1 Introduction

Recently, Large Language Models (LLMs) (Brown et al., 2020) such as GPT-2 and GPT-4 (OpenAI et al., 2024), have reshaped the field of natural language processing (NLP) and exhibited remarkable capabilities in specialized domains across mathematics, coding, medicine, law, and finance (Bubeck et al., 2023). Within the financial domain, recent several studies (Xie et al., 2023a; Lopez-Lira and Tang, 2023; Li et al., 2023; Xie et al., 2023b) have shown the great potential of advanced LLMs such as GPT-4 on financial text analysis/prediction and generation tasks. Examples of financial text analysis tasks are sentiment analysis, news headline classification, hawkish-dovish classification, argument unit classification, argument relation classification, ESG issue identification, deal completeness classification, etc. and instances of financial text generation tasks are text summarization, financial report generation, etc. (Xie et al., 2024). This paper focuses on one such analysis task - argument unit classification and one such generation task abstractive summarization.

The primary objective of the argument unit classification is to categorize argumentative sentences found in earnings conference call text into 'claim' and 'premise' classes (Sy et al., 2023). This classification is a foundational step, enabling a granular breakdown of financial narratives. The precision in isolating these units paves the way for deeper comprehension and subsequent analysis. Recognizing the distinct units of arguments means that investors and stakeholders can better interpret the sentiments conveyed in these financial discussions. (Sy et al., 2023) employed voting-based ensemble of various fine-tuned language models such as BERT (Devlin et al., 2019), ROBERTA (Liu et al., 2019), ETCE-TRA (Araci, 2019), FINBERT (Clark et al., 2020) etc.

The summarization task aims to abstract financial texts into concise summaries. Summarizing news articles is very useful in trading strategies. By shaping investors' perceptions and assessments of companies, financial news significantly impacts the stock market (Engle and Ng, 1993; Tetlock, 2007). News-based stock prediction models are thus developed to automatically discover signals of stock market movements from the countless news articles that are generated every moment (Kalyani et al., 2016; Shah et al., 2018; Mohan et al., 2019; Zhou et al., 2021). Summaries of company 10-q and 10-k reports also form the working memory of an LLM-based trading agent (Yu et al., 2023). The other summarization task focuses on earnings call transcripts (Mukherjee et al., 2022). (Yang et al., 2023) has instruction-tuned Llama-65B (Touvron et al., 2023) on various financial tasks including financial summarization task.

In this paper, we utilized a distillation-based fine-tuning of Llama-3 (8B parameters) (AI@Meta, 2024) to learn the rationale/step generated by Llama-3 (70B parameters) (AI@Meta, 2024) along with labels. For the argument unit classification task, we prompted Llama-3 (70B) to generate a rationale for the given argumentative sentence and label premise, claim pair. We prompted Llama-3 (70B) to identify the main ideas/sentences given the financial news text and summary pair. We achieved F1-score (evaluation metric) of 0.4166 in the argument classification task. In the summarization task, we got the 2nd rank with the Rouge-1 score (evaluation metric) of 0.5294. Both of our models are available on HuggingFace <sup>1</sup>

# 2 Preliminary Background

# 2.1 Argument Unit Classification

# 2.1.1 Task

Given an input argumentative sentence S, the objective is to adopt an LLM M that accurately categorizes S into either the argument unit A={claim, premise} class.

## 2.1.2 Data

The dataset released with this task contains 7.75k and 969 data points in training and test data, respectively. These data points represent financial text along with labels - premise and claim.

## 2.1.3 Evaluation

The prompt template used to evaluate the LLM submission is - Instruction: [task prompt] Text: [input text] Response: [output]. The instruction is - 'Analyze sentences from earnings conference calls and identify their argumentative function. Each sentence is either a premise, offering evidence or reasoning, or a claim, asserting a conclusion or viewpoint. Return only premise or claim'. The evaluation metric is F1-score.

## 2.2 Abstractive Summarization

# 2.2.1 Task

Given an input financial news text T, the task is to adapt an LLM M that accurately generates an abstractive summary A. Table 1: Prompt for generating rationale for ArgumentUnit Classification task

#### ## Task

We are working on a Text, which is from earnings conference calls and identify their argumentative function. This text can be classified as either a premise or a claim. A premise sentence offers evidence or reasoning, while a claim sentence asserts a conclusion or viewpoint. Analyse following sentence and assume that you secretly know the provided Answer, write a clear one or two line max reasoning that concludes provided with final Answer. Return only the Reasoning part.

## Text

"""{Text}"""

## Reasoning

# 2.2.2 Data

The dataset released with this task contains 8k and 2k data points in training and test data, respectively. These data points represent financial news text along with an abstract summary.

# 2.2.3 Evaluation

The prompt template used to evaluate the LLM submission is - Instruction: [task prompt] Context: [input context] Response: [output]. The instruction is - 'You are given a text that consists of multiple sentences. Your task is to perform an abstractive summarization of this text. Use your understanding of the content to express the main ideas and crucial details in a shorter, coherent, and natural-sounding text'. The evaluation metric is the ROUGE-1 score.

# **3** Argument Unit Classification

To add more context to the training data, we prompted the bigger Llama-3 70B model to get rationale behind the gold label. Further, we added this rationale in the training data, reformatted it, and then fine-tuned the smaller Llama-3 8B chat model to generate rationale and an answer/a label based on it.

# 3.1 Rationale Generation

We used Llama-3-70B-Instruct model to generate rationale. We provide prompt in Table 1.

## 3.2 Supervised Fine Tuning

We augmented the training data with the generated rationale and LoRA (Hu et al., 2021) fine-tuned the Llama-3 8b Instruct model for generating rationale and the answer in a defined order. We finetuned our model for 3 epochs using a Nvidia 4090

<sup>&</sup>lt;sup>1</sup>https://huggingface.co/upaya07/finnlp\_task\_1, https://huggingface.co/upaya07/finnlp\_task\_2

Table 2: Example record with reasoning augmentedtraining data for Argument Unit Classification task

#### ## Task

Analyze sentences from earnings conference calls and identify their argumentative function. Each sentence is either a premise, offering evidence or reasoning, or a claim, asserting a conclusion or viewpoint. Return the Reason first and then Answer that is premise or claim.

#### ## Text

So, now that with a SaaS approach, you can reach a much broader base of business customers all over the world, is one opportunity.

#### ## Reason

This sentence asserts a conclusion or viewpoint about the opportunity presented by a SaaS approach, rather than providing evidence or reasoning to support a larger argument. Hence claim.

## Answer Claim

Table 3: Results on Argument Unit Classification Task. F1 score is used for final ranking.

| Team          | Accuracy | F1-Score |
|---------------|----------|----------|
| Team Barclays | 0.762    | 0.523    |
| Albatross     | 0.757    | 0.517    |
| L3iTC         | 0.754    | 0.514    |
| Upaya(ours)   | 0.709    | 0.416    |

GPU system with 40 GB RAM and 24GB VRAM. The hyper-parameters for the fine-tuning are shared along with the model on the huggingface  $^2$ . We provide an example record of reasoning augmented training data in Table 2.

# 3.3 Results

Overall, we got 7th rank in the task with an accuracy score of around 71 and an f1 score of 41. Table 3 shows results from top-3 teams.

# 4 Abstractive Summarization

The financial text summarization aims to summarize financial news articles into concise summaries. The task provides 8k training data and 2k test data. Metrics such as such as ROUGE (1, 2, and L) and BERTScore are computed for all submission and ROUGE-1 score is used for the final rankings. For this task, we used the similar approach as the task explained in previous section with few modifications outlined below. Table 4: Results on Financial News Summarization task. ROUGE-1 is used for final ranking.

| Team           | ROUGE-1 | BERTScore    |
|----------------|---------|--------------|
| LBZ            | 0.535   | 0.912        |
| Finance Wizard | 0.521   | 0.908        |
| Upaya(ours)    | 0.529   | <u>0.911</u> |

# 4.1 Relevant Sentence Extraction

Our approach is based on an intuition that there are a few sentences in original news article that play an important role in writing a coherent summary. Following the intuition, we prompted Llama-3 70B Instruct model to extract maximum of 5 relevant sentences from the original news text that are relevant to the given summary. Along with prompting the model to extract relevant sentences to the summary, we also prompted it to generate a rationale behind importance of each extracted sentence. This scheme helps to extract relevant sentences conditioned on ground truth summary. We provided prompt in Table 5 that we applied to extract relevant sentences from the training data provided in the task.

# 4.2 Supervised Fine-tuning

Once relevant sentences are extracted using the approach described in the previous section, original 8k training data is augmented and the new output contains extracted sentences along with summary. Next, we fully fine-tuned Llama-3 (8B parameters) model on top of the augmented training data. Specifically, during fine-tuning, the model takes original news text as input and learns to generate both relevant sentences and final summary. In this work, we did not explore adding rationale for model fine-tuning. The hyper-parameters for the fine-tuning are shared along with the model on the huggingface <sup>3</sup>. We provided the prompt in Table 6 that we applied to fine-tune Llama-3-8B-Instruct model.

# 4.3 Results

We achieved 2nd rank in Financial News Summarization task with ROUGE-1 score of 0.529. Table 4 shows results from top-3 teams.

<sup>&</sup>lt;sup>2</sup>https://huggingface.co/upaya07/finnlp\_task\_1

<sup>&</sup>lt;sup>3</sup>https://huggingface.co/upaya07/finnlp\_task\_2

Table 5: Prompt for extracting relevant sentence(s) from financial text

#### ## Task

You are given a financial text under "## Financial Text" section. Assuming that you secretly have access to the summary of the financial text under "## Summary" section, you need to extract maximum 5 relevant sentences from original financial text following below instructions:

- Each extracted sentence should be important and contributes to the given summary.

- Rank relevant sentences in order of high to low importance. Each relevant sentence should contain rationale behind its importance on a scale of 1 to 10 where 1 being least important and 10 being most important.

- Do not modify the original sentence and keep rationale limited to one line only.

- Rationale should not contain phrases that directly or indirectly reveal that you have access to the summary.

- There can be less than 5 relevant sentences, hence, you need to only provide relevant ones instead of always providing 5 sentences.

#### ## Financial Text

"""{Financial Text}"""

#### Summary

""""{{ summary }}"""

#### [RESPONSE FORMAT]

Generate response as JSON with following schema. Each entry contains extracted sentence, rationale, and importance score on scale of 1-10.

#### Ε

```
{
    "sentence": <sentence>,
    "rationale": <rationale>,
    "importance": <importance>
    },
]
```

[JSON RESPONSE]

# Conclusion

This paper explores distillation based fine-tuning of Llama-3 models for two of the financial tasks: 1. Argument Unit Classification 2. Abstractive Summarization. For the first task, we used Llama-3 70B model to distill the rationale behind the label given the financial sentence and the label pair. In the second task, we prompted Llama-3 70B model to distill main ideas behind the summary given the financial text and summary. In both tasks, we augmented training data with this distilled information and performed instruction-tuning to adapt Llama-3 8B model on these tasks. We achieved F1-score of 0.4166 in the argument classification task. In the summarization task, we got the 2nd rank with the Rouge-1 score of 0.5294. Table 6: Prompt for training model for financial textsummarization task

#### ## Task

You are given a financial text under "## Financial Text" section and you need to write a summary of the given text.

- First, extract relevant sentences from the given text that you think are important for summary.

- Next, write a summary focusing on extracted sentences and optionally given text.

## Financial Text

"""{Financial Text}"""

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