Benchmarking Deep Search over Heterogeneous Enterprise Data

Prafulla Kumar Choubey* Xiangyu Peng* Shilpa Bhagavath Kung-Hsiang Huang Caiming Xiong Chien-Sheng Wu

Salesforce AI Research

Correspondence: [pchoubey, wu.jason]@salesforce.com *Authors contributed equally

Abstract

We present a new benchmark for evaluating Deep Search—a realistic and complex form of retrieval-augmented generation (RAG) that requires source-aware, multi-hop reasoning over diverse, sparse, but related sources. These include documents, meeting transcripts, Slack messages, GitHub, and URLs, which vary in structure and often contain human-to-human interactions. We build it using a synthetic data pipeline that simulates business workflows across product planning, development, and support stages, generating interconnected content with realistic noise and multi-hop questions with guaranteed ground-truth answers. We release our benchmark with both answerable and unanswerable queries, and retrieval pool of 39,190 enterprise artifacts, enabling finegrained evaluation of long-context LLM and RAG systems. Our experiments reveal that even the best-performing agentic RAG methods achieve an average performance score of 32.96 on our benchmark. With further analysis, we highlight retrieval as the main bottleneck: existing methods struggle to conduct deep searches and retrieve all necessary evidence. Consequently, they often reason over partial context, leading to significant performance degradation ¹.

1 Introduction

RAG has gained widespread adoption in enterprise applications for tasks that require grounded responses (Packowski et al., 2024; Cohen et al., 2025; Yu et al., 2025). However, current multihop RAG benchmarks typically build questions over clusters of related documents, connected through explicit entity or topical links inferred by LLMs (ExplodingGradients, 2024). This approach makes weak connection between text chunks, and the questions generated on top of these chunks can

1 https://github.com/SalesforceAIResearch/HERB
 https://huggingface.co/datasets/Salesforce/HERB

be artificial and superficial. For example, consider a query from the MultiHop-RAG benchmark (Tang and Yang, 2024): "Which platform is at the center of discussions in articles from Music Business Worldwide, Polygon, and FOX News - Health, concerning the policing of AI-driven voice replication, the debate over "reaction" content, and being the most used app overnight by young people?" The question is overly specific and unnatural, and does not reflect real-world use cases. These benchmarks also involve limited reasoning using shallow search, allowing RAG systems to achieve high scores.

To better reflect the challenges of real-world Deep Search tasks, we introduce HERB, a Heterogeneous Enterprise RAG Benchmark inspired by common use cases in the software industry. Deep Search is a retrieval-centric task that requires not only determining what information to search for but also where to search for it—often relying on real-world knowledge to navigate heterogeneous sources and identify the most relevant context. For instance, determining who provided feedback to a document may seem straightforward using structured document metadata (e.g., comment or edit history). However, feedback can be provided across unstructured sources like Slack messages or meeting, which are only surfaced through a deeper search. We define Deep Search as distinct from Deep Research (Shao et al., 2024; OpenAI, 2025), the latter involves conducting multi-step research on a topic, often using web browsing, data analysis, coding, and report generation.

We build HERB by first collecting common enterprise queries on content, people, artifact, and customer. Then, to generate the contextual data needed to answer these queries, we use LLMs to simulate realistic enterprise environments. Inspired by CRMArena (Huang et al., 2025a,b), which demonstrated the effectiveness of LLMs for scalable enterprise data generation, we construct a representative enterprise scenario centered on three stages

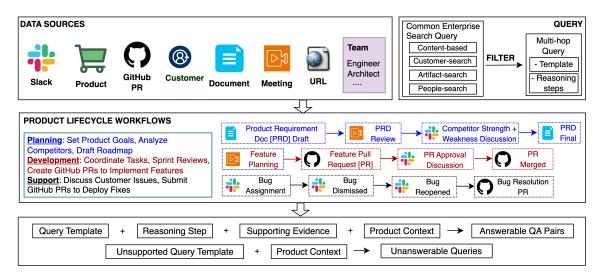


Figure 1: Overview of the workflow-guided data synthesis framework. Team roles(e.g., Architect) engage through meetings and slack channels. Interactions generate artifacts (e.g., meeting transcripts, GitHub PRs, documents) which form the basis for query generation.

of the software product lifecycle: planning, development, and deployment (Figure 1). The planning stage focuses on defining goals and roadmaps, the development stage centers on implementing features and coordinating engineering tasks, and the deployment stage involves resolving customer issues and shipping fixes. For each stage, we design three realistic workflows that reflect typical enterprise processes, enabling the generation of rich contextual data. For example, a development-stage workflow may involve teams coordinating through meetings, assigning engineering tasks, tracking progress via Slack, and managing implementation using GitHub—closely mirroring real-world software development practices.

Using our pipeline, we generate a comprehensive synthetic dataset that reflects the scale and heterogeneity of a small-scale software organization. Our simulated enterprise includes 530 employees working across 30 products. For each product, we simulate three-stage workflows (planning, development, and deployment), resulting in a total of 39,190 data artifacts spanning structured and unstructured sources. We generate 815 answerable queries, each supported by specific evidence found within a subset of relevant artifacts. Additionally, to support robust evaluation of model precision and failure modes, HERB also includes 699 unanswerable queries, inspired by Peng et al. (2025), by mapping realistic questions to workflows that lack any supporting evidence.

We evaluate a range of RAG systems and LLM configurations on HERB to assess their abil-

ity to handle complex, enterprise-style queries. Our results show that standard RAG methods—whether using linear chunking or graph-based retrieval—struggle with the complexity of enterprise data. The best-performing baseline, a hybrid of dense and sparse retriever, achieves only an average performance of 20.61. Agentic RAG systems with planning and tool-use capabilities perform best overall but still achieve only a modest average performance of 32.96, highlighting significant room for improvement.

Designed to stress-test RAG systems, HERB captures complex, dispersed knowledge across heterogeneous sources, features natural multi-hop questions requiring cross-source reasoning, and emphasizes realistic, information-seeking queries aligned with enterprise needs—addressing key limitations of prior datasets.

2 Related Work

Multihop RAG Evaluation: Multihop RAG benchmarks typically follow a post-hoc approach, where they first form clusters of related documents or claims and then generate questions over the linked content. For example, HotpotQA (Yang et al., 2018), 2WikiMultihopQA (Ho et al., 2020), MuSiQue (Trivedi et al., 2022), and MultiHopRAG (Tang and Yang, 2024) created multihop questions by linking claims through bridging entities. Recently, MHTS (Lee et al., 2025) replaced entity-based linking with clustering, grouping semantically similar claims to form multihop queries. RAGAS (ExplodingGradients, 2024) presents a

general framework that connects claims or documents using various similarity signals, such as entity overlap, topical similarity or shared keywords.

Query-First Synthesis of Evaluation Data: SummHay (Laban et al., 2024) presented a query-first design, generating documents conditioned on predefined topics and insights. HERB builds on this approach but introduces two key innovations. First, whereas SummHay emphasizes shallow reasoning over explicit insights, HERB targets deeper inductive reasoning over implicit information. Second, SummHay operates exclusively on a single unstructured source, while HERB integrates both structured data and unstructured text, enabling crossformat reasoning. To the best of our knowledge, no existing RAG benchmark supports implicit reasoning across heterogeneous data formats.

Synthetic Enterprise Environment: Recent work (Drouin et al., 2024; Styles et al., 2024; Yao et al., 2024; Drouin et al., 2024; Boisvert et al., 2024; Xu et al., 2025; Huang et al., 2025a,b) has introduced synthetic enterprise environments to evaluate LLM agents on task execution. In contrast, our work focuses on answering complex multihop queries that require agents to model and reason about enterprise processes. Instead of completing tasks directly, agents must identify which data sources contain relevant information, determine what to retrieve, and integrate evidence across heterogeneous formats to produce a correct answer.

3 Data Generation Pipeline

To address the challenges with post-hoc synthetic RAG evaluations, HERB adopts a query-first data synthesis strategy. It begins by manually defining realistic enterprise queries and then synthesizing the supporting evidence required to answer them. We first describe the synthetic enterprise setup (§3.1), followed by our query selection methodology (§3.2), the workflow-based data generation process (§3.3), and the final dataset statistics (§3.4).

3.1 Data Schema Setup

We construct an enterprise schema that reflects the structure of a simplified modern software company. The environment comprises six functional organizations (Slack, Sales, Einstein, Salesforce, Tableau, and Mulesoft), each managing five fictional products with distinct descriptions. Each organization has 10 cross-functional roles, such as software engineers and product managers, with one or more

employees assigned to each role per team. Every employee is assigned a unique employee ID, while real-world ambiguity is preserved by allowing duplicate names for different individuals. To incorporate customer-facing interactions, we also generate customer profiles, each of which contains a named contact, a unique customer ID, a company name, and a list of associated products.

Each employee interacts across multiple Slack channels, and each channel is corresponding to a specific phase of the product lifecycle. For example, product planning channels include product managers, marketing managers, and engineering leads, while development channels involve software engineers and other relevant roles. Employees also participate in meetings, each of which is associated with a transcript and may include a chat log if participants share additional information, such as URLs. In addition, employees author and review documents, create and review pull requests (PRs), and share documents, PRs, and URLs through Slack messages or during meetings. This structure mirrors real-world enterprise settings. Examples of different data objects are shown in Appendix C.1.

3.2 Realistic Query Selection

We focus on four prevalent enterprise search intents: (1) content-based queries (e.g., employee activities or product feedback), (2) people-search queries (e.g., internal employee information), (3) artifact-search queries (e.g., GitHub pull requests, documents, or URLs), and (4) customer-search queries (e.g., customer-related information). From these categories, we focus on complex queries that require multi-hop reasoning. For each selected query, we construct one or more corresponding reasoning scenarios grounded in real-world enterprise contexts, explicitly outlining the inference steps needed for resolution. Table 1 presents example queries for each content type.

To support precise evaluation, we avoid underspecified questions that admit multiple plausible answers. For example, instead of the ambiguous formulation "Which customer has the highest number of unresolved bugs in {product}?" we use a deterministic alternative: "Find the name of the company with the highest number of unresolved bugs in {product}." This explicitly constrains the expected answer format to the company name, avoiding ambiguity between possible alternatives such as customer ID, contact person, or company name.

Stage	Туре	Query	Reasoning Scenario
Planning	People	Find employee ID of the author and reviewers of the <i>{product}</i> 's PRD?	Locate the Product Requirements Document (PRD) for $[product] \rightarrow Identify$ the author of the PRD \rightarrow Trace related evidence across slack and meeting transcripts \rightarrow Identify individuals who provided feedback \rightarrow Link all identified individuals to employee IDs
Development	Content	What features for <i>{product}</i> were discussed but not implemented?	Extract proposed features from Slack threads and meeting transcripts/ chats \rightarrow Map features to implementation records in GitHub PRs \rightarrow Identify features without corresponding implementations
Support	Customer	Find the name of company that has the the highest number of unresolved bugs in {product}?	Identify all unresolved bugs for $[product]$ (i.e., bugs without a linked PR) \rightarrow Associate each bug with the relevant customer using Slack discussions or meeting transcripts \rightarrow Aggregate counts to find the customer with the most open issues
All	Artifact	Find the demo URLs shared by team members for <i>{product}</i> 's competitor products?	Search Slack and meeting transcripts for competitor product names \rightarrow For each identified competitor product, search Slack and meeting transcripts again to extract any shared demo URLs

Table 1: Examples of queries and the reasoning required to answer them using structured and unstructured data.

All query selection and reasoning scenario design steps are performed manually by domain experts to ensure clarity and alignment with enterprise search.

In total, we define 41 query templates (see Appendix Table 8): 12 for content-based queries, 14 for people-search, 8 for artifact-search, and 7 for customer-search. We then use these templates to generate specific queries conditioned on product context and other metadata such as employee roles or document types.

3.3 Human-Designed Workflows

After defining realistic queries, we generate supporting evidence using manually designed workflows aligned with the reasoning required for each query. These workflows simulate how information is produced and shared in enterprise settings, yielding artifacts such as Slack discussions and meeting transcripts. Some artifacts contribute directly to answering a query, while others serve as distractors, reflecting the ambiguity and noise typical of realworld scenarios. Workflows are organized around three core stages of the product lifecycle:

- Product Planning: Teams set goals, analyze competitors, and draft roadmaps through documents, slack discussions, and planning meetings.
- Product Development: Teams coordinate tasks, review sprints, and create GitHub PRs to implement features.
- Product Support: Teams discuss customer issues, assign owners, track progress, and submit PRs to deploy fixes.

Each query is linked to one or more consecutive stages and workflows based on its reasoning requirements. See table 1 for examples, where each query is paired with one possible reasoning path.

For each stage, we define three workflows capturing different enterprise activity patterns, and group queries with similar reasoning needs within the same workflow. We provide an overview of all nine workflows in Appendix Table 7. To discourage overfitting, full workflow specifications are not released publicly but are available upon request for research purposes.

An Example Workflow: In Figure 2, we illustrate an example Stage 1 (Product Planning) workflow. A common people-centric query at this stage involves identifying contributors to key planning artifacts, such as the Product Requirements Document (PRD). In enterprise settings, these documents are typically drafted and refined through iterative collaboration across Slack discussions and meetings.

The process begins by selecting the product metadata, relevant team members, and associated customers, which together provide shared context across all three stages. It then orchestrates a sequence of collaborative activities that reflect typical enterprise behavior. For example, in Figure 2, employee e1 drafts the PRD and shares it in Slack, where e7 provides feedback. e1 then revises the document and presents it in a planning meeting, where e3 and e6 offer additional suggestions. The meeting transcript includes only participant names, introducing ambiguity consistent with real-world records. A separate structured source maps unique employee IDs to their names, enabling entity disambiguation. After incorporating the feedback, e1 finalizes the PRD. All generated data are timestamped to enable RAG systems to leverage timebased reasoning when needed.

Query Grounding and Answer Generation: As each workflow is executed, artifacts are explicitly linked to the queries they support to ensure trace-

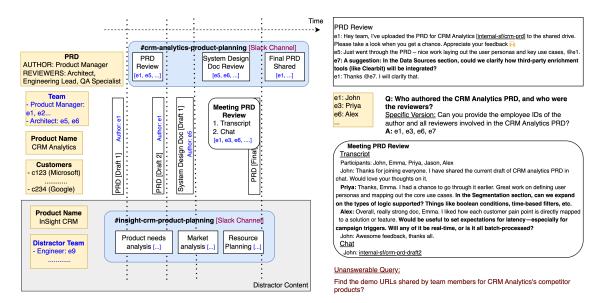


Figure 2: Illustration of a product-planning workflow from the HERB dataset. A product manager shares a product requirements document (PRD) for review via Slack, updates it based on feedback, and then presents a revised draft in a meeting. The team provides additional input, leading to further iterations. These interactions and artifacts form the basis for query generation in HERB.

ability between questions and evidence. For example, in Figure 2, Slack messages, PRD documents, and meeting transcripts related to the PRD review are linked to the query: "Can you provide the employee IDs of the author and all reviewers involved in the CRM analytics PRD?"

To construct an answer, we do not directly use an LLM to generate responses given linked evidence, as this can be unreliable for multi-hop questions. Instead, we break the task into interpretable steps. We first aggregate all artifacts associated with a query and then apply a structured, query-specific inference process. For the example question above, we 1) identify utterances in the linked Slack messages and meeting transcript that contain review-related feedback, and 2) the authors of the PRD documents. We then resolve the corresponding speakers and authors by mapping their names to employee IDs to obtain the final answer.

Unanswerability Evaluation Motivated by UAEval4RAG (Peng et al., 2025), HERB also includes unanswerable queries to evaluate a RAG system's ability to recognize when information is missing. These queries are drawn from the full set of query templates but are paired with workflows that lack the required supporting evidence. For example, since the workflow in Figure 2 do not contain discussion about competitor products, we define unanswerable queries such as: "Find the demo URLs shared by team members for CRM

Analytics's competitor products."

Realistic Noise in Workflows-Generated Data

Our data naturally includes noise, as enterprise workflows often involve overlapping activities and partial information. For example, in Figure 2, while the PRD review is underway, e5 simultaneously authors a system design document and shares it in Slack for feedback. These concurrent actions distribute relevant evidence across Slack messages and meeting transcripts, requiring the model to aggregate and filter context from multiple sources.

To further increase task complexity, we introduce distractor content that mirrors the noise commonly found in real-world enterprise settings. For instance, multiple teams may appear to contribute to the same product during the planning stage, although only one continues development in later phases. Additionally, beyond discussing their own pull requests (PRs), teams may reference PRs from open-source libraries or other internal projects. We list the full set of distractor types in Appendix C.2.

3.4 Dataset Statistics

In total, the dataset includes 530 employees distributed across three teams per organization, covering 30 products. It contains 302 Slack channels with 33,632 messages, 400 documents, 3,562 pull requests, 575 shared URLs, 321 meeting transcripts, 50 meeting chats, and 120 customer profiles. The dataset comprises 815 answerable

queries, including 238 content-based, 260 people-search, 130 customer-search, and 187 artifact-search queries. In addition, it includes 699 unanswerable queries. While the dataset is primarily designed for evaluating RAG systems, it also supports long-context reasoning, where LLMs are provided with all product-related content and must reason over large, structured and unstructured contexts to answer complex queries.

4 Experiments

4.1 Experimental Settings

Models: We evaluate seven RAG configurations: zero-shot prompting (without retrieval), vector retriever, hybrid of vector and BM25 (Robertson and Zaragoza, 2009) retrievers, Raptor (Sarthi et al., 2024), and three graph-based methods: GraphRAG (GRAG, Edge et al.), HippoRAG 2 (HRAG, Gutiérrez et al.), and Proposition-Graph RAG (PGRAG, Choubey et al.). We use textembedding-3-large from OpenAI embedding for vectorizing text and GPT-40 (OpenAI et al., 2024) for response generation. For agentic RAG, we adopt the ReAct (Yao et al., 2023; Liu, 2022) framework, which combines a vector index for unstructured retrieval with eight structured search tools for querying employees, customers, GitHub PRs, and URLs (see Appendix A.2 for details). We evaluate ReAct using proprietary and open-source LLMs, including GPT-40, o4-mini, Gemini-2.5-Flash ($gem_{2.5f}$), DeepSeek-R1 (DS_{r1}, DeepSeek-AI et al.), Llama-3.1-405B-Instruct (lam_{405B}), Llama-3.1-70B-Instruct (lam_{70B}, Grattafiori et al.), Llama-4-Maverick-17B-128E-Instruct (lam_{4Mav} , Meta AI), and DeepSeek-V3 (DS $_{v3}$, DeepSeek-AI et al.). Additional implementation and hyperparameter details are provided in Appendix A.1.

Evaluation Metrics: We follow standard RAG evaluation practices (ExplodingGradients, 2024) and use GPT-40 to assess answer quality. For content-based queries, we ask the LLM to rate each predicted answer on a Likert scale from 1 to 100 based on its factual accuracy and relevance, using the question and ground-truth answer as reference. For the other three query types, we use extraction-based evaluation. We prompt the LLM to extract specific information from the answer—such as URLs or pull request links for artifact-search, employee ID for people-search, and company name for customer-search. We then normalize the extracted text (e.g., by lowercasing and removing

punctuation) and compute the F1 score based on exact matches with the ground-truth answer. For overall comparison, we also report the average score across all four query types, combining the Likert ratings for content queries and F1 scores for others.

4.2 RAG Evaluation

In table 2, we compare the performance of different RAG approaches on the HERB dataset in the full-RAG setting, where relevant evidence must be retrieved from the entire dataset given a question.

The 0-shot baseline, which relies solely on the built-in knowledge of GPT-40 without any retrieval, performs very poorly. It achieves 0% accuracy on people-, customer-, and artifact-search queries. This result highlights that the model cannot infer answers without access to context, even though the dataset itself was generated by GPT-40. The questions require reasoning over specific enterprise artifacts, which are not part of the model's internal knowledge.

All standard RAG systems show limited performance on the HERB dataset. Notably, advance methods like Raptor and GraphRAG perform much worse than the simple vector baseline, while HippoRAG-2 and proposition-graph RAG perform only slightly better. The basic Hybrid baseline achieves the highest average performance score of 20.61, but overall performance remains low.

The ReAct agent leads to a significant improvement in performance over all standard RAG approaches. Using GPT-40 as the underlying model, ReAct achieves an average performance score of 32.96, 12.35 points higher than the Hybrid baseline. This highlights the effectiveness of combining reasoning and retrieval in an interactive, agent-based framework. ReAct benefits from structured search tools that improve retrieval quality and enable effective multi-step reasoning, particularly for non-content queries that involve structured data.

All RAG systems struggle to reliably identify unanswerable queries. Among baseline methods, GraphRAG performs best, correctly identifying 63.41% of unanswerable queries, while the hybrid method lags at 25.32%. Although ReAct enhances reasoning over retrieved content, its effectiveness in detecting unanswerable queries varies significantly across LLMs—ranging from 63.66% with Gemini-2.5-Flash to just 6.01% with o4-mini. The 0-shot approach answers correctly most of the unanswerable queries since no context has been provided. These again highlight a potential trade-

Models Cont.		Peop.	Cust.	Art.	Avg.	Unan.
Standard RAG Techniques (GPT-40)						
0-shot	18.19	0.0	0.0	0.0	4.55	88.70
Vector	30.61	16.05	0	20.42	16.77	28.76
Hybrid	34.87	18.54	0	29.02	20.61	25.32
Raptor	31.42	12.68	0	14.98	14.77	47.82
GRAG	28.27	9.46	0	3.49	10.31	63.41
HRAG	39.35	11.38	0	18.12	17.21	52.07
PGRAG	35.78	14.59	0	18.61	17.25	45.49
Agentic RAG (ReAct)						
GPT-40	32.22	23.45	41.35	34.81	32.96	23.03
o4-mini	35.25	27.19	24.54	26.94	28.48	6.01
DS_{r1}	32.44	18.73	6.16	18.47	18.95	34.33
lam_{405B}	27.84	18.23	33.17	22.03	25.32	40.06
lam_{70B}	25.44	13.71	33.10	18.70	22.74	41.06
lam_{4Mav}	33.01	22.74	30.18	30.16	29.02	57.22
DS_{v3}	36.17	26.62	5.87	27.42	24.02	23.18
$gem_{2.5f}$	31.54	23.32	21.22	25.55	25.41	63.66

Table 2: Evaluation results of standard RAG techniques (using GPT-4o) and the React Agentic RAG approach using various LLMs on the HERB dataset.

off between answerable and unanswerable shown in (Peng et al., 2024), and risk of hallucinated answers when no valid evidence exists.

4.3 Long-Context Evaluation

HERB also supports a long-context evaluation setting, in which the model is provided with the complete set of product-specific artifacts directly—without invoking any retrieval—and must reason purely in context. Results show a significant improvement in this setting: for instance, Gemini-2.5-Flash attains a score of 76.55 (Table 3) when using long-context inputs, compared to only 32.96 under the full-corpus RAG configuration. To examine whether this gap stems from interference caused by cross-product artifacts, we further evaluate a product-only RAG variant, restricting retrieval strictly to the same product corpus. Despite this controlled setup, accuracy remains substantially below the long-context setting, suggesting that shallow retrieval is one of the main performance bottleneck. Full experimental results and detailed comparisons are provided in Appendix B.1.

4.4 Oracle Evaluation

We experiment with an oracle evaluation setting in which LLMs are provided only with the ground-truth evidence linked to each question, effectively removing retrieval and irrelevant context as potential confounding factors. This setup isolates the model's reasoning ability under ideal evidence conditions. Despite the controlled input,

LLMs—particularly older ones—still frequently fail due to unanswered questions, flawed reasoning chains, or incomplete use of the provided context, underscoring persistent challenges in replicating human-designed reasoning. The full experimental setup, results, and human analyses are discussed in §B.2.

5 Human Analysis: ReAct Trajectories

We manually analyze how the GPT-4o-based ReAct agent uses tools across 50 questions from Table 2 results. In 21 cases, it relies only on unstructured search. In 24 cases, it uses two tools, while 4 cases involve three tools, and just 1 case requires four. Table 6 shows the full breakdown by question type.

Most tool-use sequences are short and shal-The agent always invokes unstructured search—often by itself or in combination with structured tools when employee or customer metadata is needed. It tends to rely on the first retrieved result rather than performing deeper or iterative searches. For instance, out of 10 artifact-related questions, the agent uses only unstructured search in 5 cases and fails to invoke structured tools like PR or URL search, answering based on surfacelevel mentions in the text. We also observe 8 cases of unnecessary tool usage, such as resolving an employee name that isn't needed to answer the question. In 4 other cases, the agent uses tools incorrectly-for example, querying with an employee ID when the tool expects a name.

6 Conclusion

We introduce HERB, a new benchmark for evaluating RAG systems in realistic enterprise settings. Unlike previous benchmarks that focus on shallow reasoning over loosely connected documents, HERB requires deep search across diverse and naturally connected data sources such as Slack messages, GitHub pull requests, meeting transcripts and chats, and internal documents. Our experiments show that even the most advanced agentic RAG systems struggle on HERB, with retrieval emerging as the primary limitation. While long-context language models perform better when given all product-specific data, they still fall short of consistently following the detailed reasoning steps needed to answer questions accurately. These results highlight the need for improved retrieval and reasoning methods to support realistic and complex enterprise RAG tasks.

Limitations

Constructing HERB requires significant human effort—designing realistic workflows, connecting related documents, and writing good questions and answers all require manual work. This makes it harder to scale compared to fully synthetic benchmarks that can be generated automatically. Also, even though HERB is designed to reflect real enterprise workflows, it only covers a small part of how organizations actually work. Therefore, RAG or deep search systems evaluated on HERB should not be explicitly tuned to the specific workflows or distractor patterns used to generate the data, as that would reduce the generalizability of results. Lastly, HERB focuses only on software and product development. Using it in other areas like healthcare or finance would require input from domain experts to create accurate and useful workflows.

References

- Léo Boisvert, Megh Thakkar, Maxime Gasse, Massimo Caccia, Thibault de Chezelles, Quentin Cappart, Nicolas Chapados, Alexandre Lacoste, and Alexandre Drouin. 2024. Workarena++: Towards compositional planning and reasoning-based common knowledge work tasks. *Advances in Neural Information Processing Systems*, 37:5996–6051.
- Prafulla Kumar Choubey, Xin Su, Man Luo, Xiangyu Peng, Caiming Xiong, Tiep Le, Shachar Rosenman, Vasudev Lal, Phil Mui, Ricky Ho, Phillip Howard, and Chien-Sheng Wu. 2024. Distillsynthkg: Distilling knowledge graph synthesis workflow for improved coverage and efficiency. *Preprint*, arXiv:2410.16597.
- Dvir Cohen, Lin Burg, Sviatoslav Pykhnivskyi, Hagit Gur, Stanislav Kovynov, Olga Atzmon, and Gilad Barkan. 2025. Wixqa: A multi-dataset benchmark for enterprise retrieval-augmented generation. *Preprint*, arXiv:2505.08643.
- DeepSeek-AI, Daya Guo, Dejian Yang, Haowei Zhang, Junxiao Song, Ruoyu Zhang, Runxin Xu, Qihao Zhu, Shirong Ma, Peiyi Wang, Xiao Bi, Xiaokang Zhang, Xingkai Yu, Yu Wu, Z. F. Wu, Zhibin Gou, Zhihong Shao, Zhuoshu Li, Ziyi Gao, and 181 others. 2025a. Deepseek-r1: Incentivizing reasoning capability in Ilms via reinforcement learning. *Preprint*, arXiv:2501.12948.
- DeepSeek-AI, Aixin Liu, Bei Feng, Bing Xue, Bingxuan Wang, Bochao Wu, Chengda Lu, Chenggang Zhao, Chengqi Deng, Chenyu Zhang, Chong Ruan, Damai Dai, Daya Guo, Dejian Yang, Deli Chen, Dongjie Ji, Erhang Li, Fangyun Lin, Fucong Dai, and 181 others. 2025b. Deepseek-v3 technical report. *Preprint*, arXiv:2412.19437.

- Alexandre Drouin, Maxime Gasse, Massimo Caccia, Issam H. Laradji, Manuel Del Verme, Tom Marty, Léo Boisvert, Megh Thakkar, Quentin Cappart, David Vazquez, Nicolas Chapados, and Alexandre Lacoste. 2024. Workarena: How capable are web agents at solving common knowledge work tasks? *Preprint*, arXiv:2403.07718.
- Darren Edge, Ha Trinh, Newman Cheng, Joshua Bradley, Alex Chao, Apurva Mody, Steven Truitt, Dasha Metropolitansky, Robert Osazuwa Ness, and Jonathan Larson. 2025. From local to global: A graph rag approach to query-focused summarization. *Preprint*, arXiv:2404.16130.
- ExplodingGradients. 2024. Ragas: Supercharge your llm application evaluations. https://github.com/explodinggradients/ragas.
- Aaron Grattafiori, Abhimanyu Dubey, Abhinav Jauhri, Abhinav Pandey, Abhishek Kadian, Ahmad Al-Dahle, Aiesha Letman, Akhil Mathur, Alan Schelten, Alex Vaughan, Amy Yang, Angela Fan, Anirudh Goyal, Anthony Hartshorn, Aobo Yang, Archi Mitra, Archie Sravankumar, Artem Korenev, Arthur Hinsvark, and 542 others. 2024. The llama 3 herd of models. *Preprint*, arXiv:2407.21783.
- Bernal Jiménez Gutiérrez, Yiheng Shu, Weijian Qi, Sizhe Zhou, and Yu Su. 2025. From rag to memory: Non-parametric continual learning for large language models. *Preprint*, arXiv:2502.14802.
- Xanh Ho, Anh-Khoa Duong Nguyen, Saku Sugawara, and Akiko Aizawa. 2020. Constructing a multi-hop QA dataset for comprehensive evaluation of reasoning steps. In *Proceedings of the 28th International Conference on Computational Linguistics*, pages 6609–6625, Barcelona, Spain (Online). International Committee on Computational Linguistics.
- Kung-Hsiang Huang, Akshara Prabhakar, Sidharth Dhawan, Yixin Mao, Huan Wang, Silvio Savarese, Caiming Xiong, Philippe Laban, and Chien-Sheng Wu. 2025a. CRMArena: Understanding the capacity of LLM agents to perform professional CRM tasks in realistic environments. In *Proceedings of the 2025 Conference of the Nations of the Americas Chapter of the Association for Computational Linguistics: Human Language Technologies (Volume 1: Long Papers)*, pages 3830–3850, Albuquerque, New Mexico. Association for Computational Linguistics.
- Kung-Hsiang Huang, Akshara Prabhakar, Onkar Thorat, Divyansh Agarwal, Prafulla Kumar Choubey, Yixin Mao, Silvio Savarese, Caiming Xiong, and Chien-Sheng Wu. 2025b. Crmarena-pro: Holistic assessment of Ilm agents across diverse business scenarios and interactions. *arXiv preprint arXiv:2505.18878*.
- Philippe Laban, Alexander Fabbri, Caiming Xiong, and Chien-Sheng Wu. 2024. Summary of a haystack: A challenge to long-context LLMs and RAG systems. In *Proceedings of the 2024 Conference on Empirical Methods in Natural Language Processing*, pages

- 9885–9903, Miami, Florida, USA. Association for Computational Linguistics.
- Jeongsoo Lee, Daeyong Kwon, Kyohoon Jin, Junnyeong Jeong, Minwoo Sim, and Minwoo Kim. 2025.
 Mhts: Multi-hop tree structure framework for generating difficulty-controllable qa datasets for rag evaluation. *Preprint*, arXiv:2504.08756.

Jerry Liu. 2022. LlamaIndex.

- Meta AI. 2025. The llama 4 herd: The beginning of a new era of natively multimodal ai. https://ai.meta.com/blog/llama-4-multimodal-intelligence/.
- OpenAI. 2025. Deep research system card. https://cdn.openai.com/deep-research-system-card.pdf.
- OpenAI, Josh Achiam, Steven Adler, Sandhini Agarwal, Lama Ahmad, Ilge Akkaya, Florencia Leoni Aleman, Diogo Almeida, Janko Altenschmidt, Sam Altman, Shyamal Anadkat, Red Avila, Igor Babuschkin, Suchir Balaji, Valerie Balcom, Paul Baltescu, Haiming Bao, Mohammad Bavarian, Jeff Belgum, and 262 others. 2024. Gpt-4 technical report. *Preprint*, arXiv:2303.08774.
- Sarah Packowski, Inge Halilovic, Jenifer Schlotfeldt, and Trish Smith. 2024. Optimizing and evaluating enterprise retrieval-augmented generation (rag): A content design perspective. *Preprint*, arXiv:2410.12812.
- Xiangyu Peng, Prafulla Kumar Choubey, Caiming Xiong, and Chien-Sheng Wu. 2024. Unanswerability evaluation for retreival augmented generation. *arXiv* preprint arXiv:2412.12300.
- Xiangyu Peng, Prafulla Kumar Choubey, Caiming Xiong, and Chien-Sheng Wu. 2025. Unanswerability evaluation for retrieval augmented generation. *Preprint*, arXiv:2412.12300.
- Stephen Robertson and Hugo Zaragoza. 2009. The probabilistic relevance framework: Bm25 and beyond. *Found. Trends Inf. Retr.*, 3(4):333–389.
- Parth Sarthi, Salman Abdullah, Aditi Tuli, Shubh Khanna, Anna Goldie, and Christopher D. Manning. 2024. Raptor: Recursive abstractive processing for tree-organized retrieval. *Preprint*, arXiv:2401.18059.
- Yijia Shao, Yucheng Jiang, Theodore A Kanell, Peter Xu, Omar Khattab, and Monica S Lam. 2024. Assisting in writing wikipedia-like articles from scratch with large language models. *arXiv preprint arXiv:2402.14207*.
- Olly Styles, Sam Miller, Patricio Cerda-Mardini, Tanaya Guha, Victor Sanchez, and Bertie Vidgen. 2024. Workbench: a benchmark dataset for agents in a realistic workplace setting. *Preprint*, arXiv:2405.00823.
- Yixuan Tang and Yi Yang. 2024. Multihop-rag: Benchmarking retrieval-augmented generation for multihop queries. *Preprint*, arXiv:2401.15391.

- Harsh Trivedi, Niranjan Balasubramanian, Tushar Khot, and Ashish Sabharwal. 2022. MuSiQue: Multihop questions via single-hop question composition. *Transactions of the Association for Computational Linguistics*, 10:539–554.
- Frank F. Xu, Yufan Song, Boxuan Li, Yuxuan Tang, Kritanjali Jain, Mengxue Bao, Zora Z. Wang, Xuhui Zhou, Zhitong Guo, Murong Cao, Mingyang Yang, Hao Yang Lu, Amaad Martin, Zhe Su, Leander Maben, Raj Mehta, Wayne Chi, Lawrence Jang, Yiqing Xie, and 2 others. 2025. Theagentcompany: Benchmarking llm agents on consequential real world tasks. *Preprint*, arXiv:2412.14161.
- Zhilin Yang, Peng Qi, Saizheng Zhang, Yoshua Bengio, William Cohen, Ruslan Salakhutdinov, and Christopher D. Manning. 2018. HotpotQA: A dataset for diverse, explainable multi-hop question answering. In Proceedings of the 2018 Conference on Empirical Methods in Natural Language Processing, pages 2369–2380, Brussels, Belgium. Association for Computational Linguistics.
- Shunyu Yao, Noah Shinn, Pedram Razavi, and Karthik Narasimhan. 2024. τ -bench: A benchmark for tool-agent-user interaction in real-world domains. *Preprint*, arXiv:2406.12045.
- Shunyu Yao, Jeffrey Zhao, Dian Yu, Nan Du, Izhak Shafran, Karthik Narasimhan, and Yuan Cao. 2023. React: Synergizing reasoning and acting in language models. *Preprint*, arXiv:2210.03629.
- Tan Yu, Wenfei Zhou, Leiyang Leiyang, Aaditya Shukla, Mmadugula Mmadugula, Pritam Gundecha, Nicholas Burnett, Anbang Xu, Viseth Viseth, Tbar Tbar, Rama Akkiraju, and Vivienne Zhang. 2025. EKRAG: Benchmark RAG for enterprise knowledge question answering. In *Proceedings of the 4th International Workshop on Knowledge-Augmented Methods for Natural Language Processing*, pages 152–159, Albuquerque, New Mexico, USA. Association for Computational Linguistics.

A Experiments

A.1 Baseline RAG Configurations

We use the same retrieval pool for all baselines methods, which includes Slack messages, meeting transcripts and chats, internal documents, GitHub PR and URL metadata, and employee and customer-related metadata. The Vector and Hybrid baselines are implemented using LlamaIndex (Liu, 2022). The Vector baseline performs dense retrieval over the unified index. The Hybrid baseline combines dense (vector) and sparse (BM25) retrieval by retrieving the top-k results from each and taking their union.

GRAG is implemented using the official codebase from https://github.com/

Models	Cont.	Peop.	Cust.	Art.	Avg.	Unan.	Cont.	Peop.	Cust.	Art.	Avg.	Unan.	
		Product-Specific Long Context						Product-specific RAG (ReAct Agent)					
$gem_{2.5f}$	82.34	68.80	79.07	75.97	76.55	60.80	42.39	45.86	39.01	40.16	41.86	57.22	
GPT-40	52.58	37.15	19.11	46.53	38.84	59.94	42.71	40.49	53.41	37.04	43.41	29.33	
o4-mini	68.05	46.33	56.04	60.73	57.79	32.90	42.12	42.73	28.35	35.58	37.20	6.58	
DS_{r1}	69.98	50.25	49.37	65.05	58.66	38.91	46.50	41.57	21.53	29.63	34.81	36.48	
lam_{405B}	29.96	17.80	6.08	18.97	18.20	52.79	38.11	33.95	43.45	25.55	35.27	34.76	
lam_{70B}	37.07	21.51	5.10	19.82	20.88	43.63	36.62	31.59	44.54	19.06	32.95	31.90	
lam_{4Mav}	60.91	44.54	50.70	44.87	50.26	44.64	43.35	43.64	39.28	35.04	40.33	52.65	
DS_{v3}	63.66	47.26	48.27	56.99	54.05	18.31	46.09	44.78	39.02	31.44	40.33	17.10	

Table 3: Evaluation results of different LLMs in long-context setting and product-specific RAG settings. In the long-context setting (left half), all product-specific data is concatenated and provided directly as context, without retrieval. In the product-specific RAG setting (right half), the ReAct agent retrieves only from product-specific documents.

microsoft/graphrag, with the drift mode enabled. HRAG uses the official HippoRAG implementation from https://github.com/OSU-NLP-Group/HippoRAG. RAPTOR is implemented using the standard LlamaIndex pack available at https://github.com/run-llama/llama_index/tree/main/llama-index-packs/llama-index-packs-raptor. PGRAG uses the proposition graph retriever proposed by Choubey et al. (2024).

We set k=20 for all methods. We use GPT-40 for response generation and knowledge graph construction for graph-based retrievers.

A.2 ReAcT

We use the ReAct agent implementation from LlamaIndex (Liu, 2022) for retrieval using both unstructured and structured tools. For unstructured search, we use a single hybrid retriever with top-k=20, applied over the union of Slack messages, meeting transcripts, meeting chats, and internal documents. For structured search, we define eight tools designed to extract employee, customer, PR, or URL-related information:

- Employee Role ↔ ID Search: Enables bidirectional mapping between an employee role and employee IDs. Given a role (e.g., *Software Engineer*), the tool returns the IDs of all employees with that role. Conversely, it can map an employee ID back to their role.

- Company ID

 Name Search: Provides mapping between internal company identifiers and their full names, helping resolve customer references in unstructured text.
- PR Link → Metadata Search: Retrieves structured metadata (e.g., title, author, reviewers, status) given a Github pull request link.
- URL Link → Metadata Search: Returns meta data for internal document or webpage URLs.

Unless otherwise specified, the agent performs a single run in which it can invoke any combination of structured and unstructured search tools to gather relevant information and answer the query. Each run is limited to a maximum of 20 tool calls due to a context length limit of 131K tokens. If the agent's response is unsatisfactory—as determined by an LLM-based quality check—we fall back to using the hybrid retriever.

B Additional Experiments

B.1 Long Context Evaluation

In table 3, we evaluate various LLMs with 131K context length for a long-context setting, where we slightly relax the task difficulty by providing only the relevant product-specific data as input, removing information related to other products. This reduces the input tokens to 3.33% compared to the original HERB setting. To compare this against retrieval-based reasoning over the same context, we also evaluate a RAG setup in which the ReAct agent retrieves only from the same context.

LLMs struggle with long-context reasoning on HERB. Gemini-2.5-Flash performs the best, achieving the highest average score of 76.55. Other

Models	Cont.	Peop.	Cust.	Art.	Avg.
GPT-4o	61.72	52.99	63.28	68.94	61.73
o4-mini	89.47	64.24	75.07	91.23	80.0
$gem_{2.5f}$	88.67	71.59	86.42	96.34	85.76
DS_{r1}	84.66	63.84	68.85	90.31	76.92
lam_{405B}	79.95	60.55	59.74	80.03	70.07
lam_{70B}	71.89	56.75	54.01	75.43	64.52
lam_{4Mav}	84.35	67.02	73.07	96.55	80.25
DS_{v3}	82.39	64.52	54.54	91.52	73.24

Table 4: Evaluation results of all LLMs when using only the oracle evidence linked to each question (as identified during data synthesis) as context.

recent high-performing LLMs fall significantly behind, with the second-best, DeepSeek-R1, scoring 17.89 points lower on average. However, even Gemini-2.5-Flash shows a 23.45 points performance gap, indicating that long-context reasoning remains a challenging problem. Older and open-source models like the LLaMA-3.1-Instruct series perform considerably worse in our long-context setting.

Retrieval Limits Performance for Strong LLMs in HERB. Recent LLMs like Gemini-2.5-Flash (76.55 vs. 41.86) and DeepSeek-R1 (58.66 vs. 34.81) perform significantly better in the longcontext setting than in RAG, even when retrieval is restricted to product-specific documents. This gap highlights retrieval as a key bottleneck, limiting the effectiveness of even reasoning-capable models. In contrast, models with weaker reasoning, such as LLaMA-3.1 variants, show gains in the productspecific RAG setting—likely due to reduced input length—but their performance drops when retrieval spans the full dataset without product boundaries (Table 2). These results underscore the challenge of retrieving relevant context in HERB and the need for retrieval systems that support deep search.

B.2 Oracle Evaluation

Table 4 shows the performance of various LLMs in an oracle setting, where only the ground-truth evidence linked to each question, identified during data synthesis, is provided as context. This setup removes the variability introduced by retrieval (as in RAG) and unrelated or noisy context (as in long-context settings), enabling a controlled comparison of each model's reasoning capabilities when given only the exact supporting information. This reduces the number of input tokens to just 0.213% of the original HERB data.

LLMs struggle to replicate human-designed

reasoning on HERB. In an oracle setting, overall performance improves, particularly for weaker models such as the LLaMA-3.1 variants. However, no model achieves perfect accuracy, even with full access to the relevant context. This highlights a key limitation of current LLMs: while the answers were generated using the same evidence, they were constructed through human-defined reasoning steps. In contrast, LLMs rely on their own inference processes and parametric knowledge of enterprise processes, which proves insufficient for consistently arriving at the correct answers.

Human Analysis of Common Errors in Oracle Setting: We analyze model failures under oracle settings to better understand the error patterns of Gemini-2.5-Flash and DeepSeek-R1. Among 815 answerable questions, Gemini scores zero on 71, while DeepSeek-R1 does so for 108. We examine 50 such questions per model. Our LLM-based evaluator performs consistently with human judgements in identifying incorrectly answered questions. The observed errors fall broadly into three categories.

Unanswered questions: DeepSeek-R1 fails to answer 15 questions, either by using all output tokens for internal reasoning without producing a final answer or by explicitly stating that it cannot answer based on the provided context. Gemini exhibits similar behavior on 2 questions.

Incorrect reasoning: DeepSeek-R1 answers 24 questions with flawed reasoning, while Gemini does so for 32 questions. These errors primarily occurred in questions related to the previous release of a product. A common mistake made by both models is inferring that members of the current team—who are merely discussing artifacts from the prior release—were also contributors to that earlier work. However, correct reasoning requires identifying individuals who were directly involved in creating those artifacts, such as the author of the product requirements document or the QA specialist who reported bugs during that release.

Incomplete use of context DeepSeek-R1 and Gemini fail to consider the full set of relevant evidence in 11 and 16 cases, respectively, resulting in incorrect answers. This issue frequently occurs in analytical questions. For example, to answer "Which customer has the most active bugs?", a model must gather all reported bugs from sources

#Attempt	Cont.	Peop.	Cust.	Art.	Avg.	Unan.
1	32.22	23.45	41.35	34.81	32.96	23.03
5	34.05	28.26	45.33	39.32	36.74	20.60
10	34.43	28.19	45.60	40.34	37.14	20.03
20	33.21	28.83	46.41	40.71	37.29	19.17

Table 5: Performance of the ReAct agent based on GPT-40 under different attempt budgets.

like Slack messages and meeting transcripts, remove those with resolution PRs, and include bugs that were previously resolved or dismissed but later reopened. Instead, both models focus only on reopened bugs and ignore unresolved ones, which results in incorrect answers.

B.3 Ablation: Effect of Attempt Budget on ReAct Performance

We evaluate the ReAct agent by allowing it to make up to 1, 5, 10, or 20 reasoning attempts per question. In each attempt, the agent completes a full reasoning trajectory, and an LLM-based judge determines whether it has produced a valid answer. If the agent answers a question at any point, we stop further attempts. If it fails to provide an answer within the allowed limit, we fall back to the hybrid retriever. As shown in Table 5, increasing the maximum number of attempts consistently improves performance across all query types, with the most substantial gains in People, Customer and Artifact search tasks. The average performance score rises from 32.96 with a single attempt to 37.29 with 20 attempts, while the percentage of unanswered questions drops from 23.03% to 19.17%. These results demonstrate a trade-off: more attempts enhance accuracy but also increase the risk of hallucinated answers.

C Dataset

C.1 Example Data Schema Objects in HERB

Figure 3 shows an example team with roles such as engineers and product managers. Figure 4 shows sample product metadata used during data generation; however, this metadata is not typically available in real enterprise environments and should not be used to evaluate system performance. Similarly, Figure 5 illustrates an example customer profile, including associated products. Since product-customer links are rarely stated explicitly in real enterprise data, this information is also excluded from performance evaluation. Figure 6, Figure 7, and Figure 8 illustrate Slack messages, meeting

transcripts, and chats. Figure 9, Figure 10, and Figure 11 show examples of documents, GitHub PRs, and URL metadata.

C.2 Distractors for Enterprise Noise Modeling

To increase the complexity of the HERB data synthesis pipeline and better mimic real-world enterprise noise, we introduce several distractors—elements that complicate the reasoning process without contributing to the correct answer.

- Temporal Overlap: Teams simultaneously discuss related topics (e.g., competitor product analysis) while producing planning documents, requiring models to topically disentangle mixed discussions.
- Product Name Change: A product may be renamed during the planning or development stage.
 After the change, all future documents and messages use the new name, so models must link both names to the same product.
- Multiple Planning Teams: More than one team initiates product planning, but only one continues to development and support stages. Queries may involve distinguishing which team authored artifacts that persist through all stages.
- Cross-Product References in Development:
 Teams discuss similar features from competitors or open-source libraries and share corresponding GitHub PRs during development-stage meetings and Slack threads.
- Cross-Product References in Support: Teams bring up bugs found in other projects—like competitor software or open-source tools—that are similar to their own issues in stage three workflows.
- **Public External Links:** Teams often share public content—such as blogs, demo videos, or news articles—which may seem topically related but are not about the current product.
- Legacy Feedback Mentions: Some planning discussions mention customer or QA feedback from previous product versions, which were created by different teams, making it harder to track who was involved.

Trajectory	Cont.	Peop.	Cust.	Art.
unstructured_search	15	1	-	5
unstructured_search + employee_name_to_ID + employee_ID_to_name*	_	1	-	-
unstructured_search + customer_name_to_ID	_	-	2	-
unstructured_search + employee_ID_to_name*	_	5	_	_
unstructured_search + pr_search	_	1	-	4
unstructured_search + pr_search + employee_ID_to_name*	_	1	-	-
unstructured_search + unstructured_search	1	1	-	1
employee_role_to_ID + unstructured_search	_	2	_	_
unstructured_search + customer_name_to_ID + unstructured_search	1	_	_	_
unstructured_search + customer_ID_to_name	_	_	6	_
unstructured_search + employee_ID_to_role	_	1	_	_
unstructured_search + unstructured_search + employee_ID_to_name*	_	1	-	-
unstructured_search + employee_role_to_ID + unstructured_search + unstructured_search	-	1	-	

Table 6: Count of ReAct trajectories by question type. Each row represents a distinct trajectory executed by the ReAct agent, and the columns indicate the number of questions of each type that followed the corresponding trajectory. "—" indicates no questions of that type were associated with the trajectory. **Bolded** tool names within trajectories denote that the tool was invoked with incorrect parameters. *Italicized** tool names indicate that the tool was called unnecessarily, i.e., its output was not required for answering the question.

• Competitor Planning Documents: Teams sometimes review or comment on planning documents for other (competitor) products, adding cross-product entanglement into planning-stage reasoning.

Stage	ID	Description
1	1	The Marketing Research Analyst, Product Manager, and Architect each draft their respective documents. All documents undergo review and revision through Slack discussions. Teams also discuss strengths and weaknesses of competitor products during this phase.
1	2	The same documents are created in a two-stage review process: initial feedback via Slack and final feedback through meetings. Teams also review competitor documents during this process.
1	3	The new team reviews key documents from the previous release and discusses customer feedback and QA issues. Based on this, they update the same set of documents for the next release.
2	1	The workflow begins with a team meeting to discuss new features for the upcoming release. In regular follow-up meetings, the team assigns implementation tasks to engineers and tracks progress. Engineers create pull requests (PRs), which are reviewed and either approved or rejected and reassigned through Slack discussions or meetings. Throughout the process, the team also shares and discusses PRs for similar features in open-source libraries to inform their development.
2	2	As a continuation of the first workflow, some approved or merged PRs are later reverted due to changes in product direction, security concerns, or other factors.
2	3	As a continuation of the first workflow, some approved PRs are put on hold due to changes in product direction, security concerns, or other factors, and are merged later once the issues are resolved. In some cases, previously merged PRs are also reverted for similar reasons.
3	1	The team resolves customer-reported bugs, which come from multiple customers and may have similar impact. Bugs are discussed and assigned to engineers through Slack. Engineers then fix the issues and submit pull requests (PRs) for review. Throughout the process, the team also discusses similar bugs and fixes in open-source projects to inform their approach.
3	2	As a continuation of the first workflow, engineers investigate assigned customer-reported bugs. In some cases, they determine that the reported behavior is expected and not a real issue. For valid bugs, they implement fixes and submit pull requests (PRs) for review.
3	3	As a continuation of the second workflow, some dismissed or resolved bugs are re-reported by customers. The team revisits these cases, re-evaluates the original assessments or fixes, and makes updates if needed. Engineers submit revised pull requests (PRs) where necessary to address the recurring issues.

Table 7: Overview of nine enterprise workflows, three per stage, used for synthesizing HERB dataset.

Query Type	Query Templates					
Content	What are the unique features of {product}'s competitor products? What are the weaknesses of {product}'s competitor products? What are the changes suggested by {employee role} to improve the {document name} for {product}? What issues were reported by customers for the previous release of {product}? What issues were reported during QA testing for the previous release of {product}? What strengths were highlighted by customers for the previous release of {product}? Find features for {product} that were discussed but not implemented? What new features about {feature topic} are added to {product}? What features could not be added to {product} due to {issue type}? What features were temporarily delayed due to {issue type} but eventually added to {product}? Find bugs reported by {customer company name} in {product} that did not require any fixes? Find all unresolved issues reported by {customer company name} in the {product}?					
People	Find employee IDs of team members who provided insights on the strengths and weaknesses of <i>[product]</i> 's competitor products. Find employee IDs of team members who shared demos of <i>[product]</i> 's competitor products. Find employee IDs of the authors and key reviewers of the <i>[document name]</i> for the <i>[product]</i> product. Find employee IDs of <i>[product]</i> who worked on the previous release of <i>[product]</i> . Find employee IDs of team members who shared demos of the previous version of <i>[product]</i> . Find employee IDs of QA specialists who worked on the previous release of <i>[product]</i> . Find employee IDs of team members who were responsible for features in <i>[product]</i> that were discussed but not implemented. Find the employee ID of engineer with the highest number of approved feature development PRs in product['name']. Find employee IDs of engineers who resolved the issues with <i>[issue area and impact]</i> in <i>[product]</i> . Find the employee ID of engineer who resolved the maximum number of customer bugs in <i>[product]</i> . Find the employee ID of engineer who is assigned to the highest number of unresolved bugs in <i>[product]</i> . Find the employee ID of engineer who authored maximum number of PRs in product name for bug fixes that are now reopened by customers.					
Artifact	Find demo URLs shared by team members for {product}'s competitor products. Find demo URLs shared by team members for the previous version of {product}. Find links to PRs for implementing {feature topic} in {product} that were reverted due to {issue type}. Find links to the approved PRs for implementing {feature topic} in {product} that need to be closed. Find links to the PRs for implementing {feature topic} in {product} that need to be merged. Find links to PRs for {feature topic} in {product} that were not approved. Find link to the approved PRs for implementing {feature topic} in {product}. Find PR links submitted by {employee ID} to resolve bugs reported by {customer company name} for {product}.					
Customer	Find names of companies which reported issues with the previous release of <i>[product]</i> . Find names of companies which highlighted strengths of the previous release of <i>[product]</i> . Find names of companies which reported the issues with <i>[issue area and impact]</i> in <i>[product]</i> . Find the name of company which has the maximum number of resolved bugs in <i>[product]</i> . Find the name of company which reported the maximum number of issues that didn't need fixes in <i>[product]</i> . Find the name of company which has the maximum number of reopened bugs in <i>[product]</i> . Find the name of company which has the maximum number of active bugs in <i>[product]</i> .					

Table 8: All 41 manually constructed query templates categorized into four enterprise search intents: content-based (12), people-search (14), artifact-search (8), and customer-search (7).

```
"employee_id": "eid_9b023657",
"name": "Hannah Taylor",
"role": "VP of Engineering",
"location": "San Francisco",
engineering_leads": [
   {
   "employee_id": "eid_e96d2f38",
   "eid_e96d2f38",
       employee_ld": "eid_e96d2f3"name": "David Williams",
"role": "Engineering Lead",
"location": "Remote",
"engineers": [
         "employee_id": "eid_234b3360",
"name": "Ian Davis",
"role": "Software Engineer",
""" "Pompta"
             "location": "Remote",
"org": "slack"
         },..
        'qa_specialists": [
          "employee_id": "eid_df392037",
""" "Carea Taylor".
              "name": "George Taylor",
"role": "QA Specialist",
"location": "Remote",
             "org": "slack"
         }...
        "org": "slack"
   }..
"product_managers": [
      "employee_id": "eid_03a183c9",
                      'Fiona Brown",
       "name": "Fiona Brown",
"role": "Product Manager",
"location": "Seattle",
       "org": "slack"
  },..
"tech_architects": [
   {
    "employee_id": "eid_816aea15",
    ""lico Taylor".
       "name": "Alice Taylor",
"role": "Technical Architect",
        "location": "San Francisco".
       "org": "slack"
  }
"ux researchers": [
   {
  "employee_id": "eid_839bc5eb",
      empioyee_id": "eid_839
"name": "Julia Jones",
"role": "UX Researcher"
"location": "Seattle",
"org": "slack"
  }
"marketing_research_analysts": [
      "employee_id": "eid_bb22e59b",
"name": "Alice Martinez",
"role": "Marketing Research Analyst",
"location": "Remote",
"org": "slack"
  }
 'chief_product_officers": [
   {
   "employee_id": "eid_ce2f3276",
   "all williams"
       "name": "Bob Williams",
"role": "Chief Product Officer",
        "location": "New York",
       "org": "slack"
  }
"marketing_managers": [
      "employee_id": "eid_f1c8f4a5",
       "name": "Charlie Martinez",
"role": "Marketing Manager",
"location": "Berlin",
       "org": "slack"
  }
org": "slack"
```

Figure 3: An example Team.

```
{
  "name": "MonitorForce",
  "product": "MuleSoft AI Monitoring",
  "alias": "torAIX",
  "description": "AI-driven monitoring tool that provides real-time
  insights and proactive alerts on API performance and health.",
  "distractor": "MuleSoftAIMonitoring",
  "old_name": "torProX",
  "competitor":
  "name": "New Relic AI Monitoring",
  "description": "monitors distributed systems and APIs in real time,
  delivering alerts on performance issues."
}
```

Figure 4: An example product-related metadata.

```
{
  "name": "Frank Lewis",
  "role": "Product Manager",
  "company": "BlueWave",
  "products": [
        "SupportForce",
        "VizForce",
        "WorkflowForce",
        "ForecastForce",
        "ContentForce",
        "di": "CUST-0001"
}
```

Figure 5: An example customer profile.

```
{
  "Channel": {
  "Channel": {
  "name": "planning-SecurityForce-PM",
  "channelID": "ch-ix-pm-16b727"
},
  "Message": {
    "User": {
        "userId": "eid_c8ebc4b0",
        "timestamp": "2026-04-28T10:21:00",
        "text": "Hi team, I've shared the <a href="https://sf-internal.slack.com/archives/docs/rityaix_product_vision_document|Product Vision Document> for rityAIX. Let's discuss any feedback or suggestions you might have to refine it further. Looking forward to your thoughts",
        "utterranceID": "20260427-0-a635b"
},
        "Reactions": []
},
        "ThreadReplies": []
}
```

Figure 6: An example slack message.

Figure 7: An example meeting transcript.

```
{
  "text": "2026-02-11T01:00:00\nHannah Taylor: https://sf-internal.
  slack.com/archives/docs/final_ectaix_product_vision_document",
  "id": "ectAIX_planning_2_chat"
}
```

Figure 8: An example meeting chat.

Figure 9: An example document.

Figure 10: An example GitHub PR metadata.

Figure 11: An example meeting URL metadata.

517