Cold-Start Data Selection for Better Few-shot Language Model Fine-tuning: A Prompt-based Uncertainty Propagation Approach

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Abstract

Large Language Models have demonstrated remarkable few-shot performance, but the performance can be sensitive to the selection of few-shot instances. We present PATRON, a prompt-based data selection method for pretrained language model fine-tuning under coldstart scenarios, *i.e.*, no initial labeled data are available. In PATRON, we design (1) a promptbased uncertainty propagation approach to estimate the importance of data points and (2) a partition-then-rewrite (PTR) strategy to promote sample diversity when querying for annotations. Experiments on six text classification datasets show that PATRON outperforms the strongest cold-start data selection baselines by up to 6.9%. Besides, with 128 labels only, PA-TRON achieves 91.0% and 92.1% of the fully supervised performance based on vanilla finetuning and prompt-based learning respectively. Our implementation of PATRON is available at https://github.com/yueyu1030/Patron.

1 Introduction

Pre-trained language models (PLMs) (Devlin et al., 2019; Liu et al., 2019; Raffel et al., 2020) have achieved competitive performance with limited labeled data (Gao et al., 2021a; Schick and Schütze, 2021a,b) for many natural language processing (NLP) tasks. However, there still exists a nonnegligible gap between the performance of fewshot and fully-supervised PLMs. Besides, when the task-specific data for fine-tuning is small, the performance of PLMs can have high variance (Bragg et al., 2021). As illustrated in Figure 1, when fine-tuning RoBERTa-base (Liu et al., 2019) on different subsets of AG News dataset with 32 labels, the performance on the test set varies up to 10% for vanilla fine-tuning and 5% for promptbased learning (Gao et al., 2021a). Such large variations demonstrate the crucial need for strategical selection of training data to improve PLMs' performance under low-data regimes.



Figure 1: The performance with large variances of vanilla fine-tuning and prompt-based learning on 5 random samplings, compared with better performance with low variances of PATRON (our proposed selection strategy) on *AG News* (Zhang et al., 2015) with 32 labels.

To solicit training data intelligently, *active learning* (AL) (Settles, 2011) has been proposed to adaptively annotate unlabeled data (Ash et al., 2020; Ein-Dor et al., 2020; Zhang and Plank, 2021; Margatina et al., 2021, 2022). Despite their efficacy, most of these works assume there are hundreds, or even thousands of labels in the initial stage, and query similarly significant amounts of labeled data in each AL round. In practice, however, we usually do not have any startup labels to initialize the AL process, and the labeling budget can also be limited. This hinders the application of such techniques, as they often rely on a well-trained model with decent uncertainty (Margatina et al., 2021), or gradient estimations (Ash et al., 2020) to perform well.

To facilitate training instance selection on such a challenging low-data regime, *cold-start* data selection (also known as cold-start AL (Yuan et al., 2020)) has been proposed, where we have only unlabeled data and *zero* initial labels, and need to design acquisition functions to effectively query samples for PLM fine-tuning.

However, cold-start data selection can be nontrivial for PLMs. Due to the absence of labeled data, the estimated uncertainty for unlabeled data from the PLM can be *biased* over classes (Zhao et al., 2021). As a result, uncertainty-based approaches can underperform even the random selection strategy (Hacohen et al., 2022). Moreover, cold-start data selection requires greater care to ensure the sample diversity compared to the traditional AL, as fine-tuning PLMs on few redundant data will lead to poor generalization. Existing approaches often first cluster the whole unlabeled data, and then greedily select samples from each cluster with predefined heuristics (Müller et al., 2022), which fails to control the distance between selected samples and thus cannot yield optimal sample diversity because they fail to control the distance between samples from different clusters. In addition, under cold-start scenarios, it is critical to harness the knowledge from PLMs for sample selection. While there are several methods that leverage pretrained embeddings (Hacohen et al., 2022; Chang et al., 2021) or masked language modeling (MLM) loss (Yuan et al., 2020) to assist data selection, the mismatch between pre-training and fine-tuning tasks hurts their efficacy.

To address the above challenges, we propose PATRON¹, a prompt-based data-selection strategy tailored for PLMs. To estimate model uncertainty without access to any labeled data under the coldstart setting, PATRON leverages prompts (Gao et al., 2021a), which convert the classification task into a cloze-style task with customized templates and verbalizers, to generate the task-aware pseudo labels for unlabeled data by predicting the surface name for the [MASK] token. In this way, we also bridge the gap between pre-training and downsteam tasks, and distill task-specific knowledge from PLMs to facilitate data selection. However, one important issue for such pseudo labels is they can be inaccurate and biased even after calibration (Zhao et al., 2021). To remedy this, we further propose uncertainty propagation to first measure the correlation between samples based on kernel similarity in the embedding space, and then propagate their prediction uncertainty to their neighbors. Thus, a sample will have higher propagated uncertainty only when the predictive uncertainty for both itself and its neighbors are high, indicating the model is less certain for the local region around this sample.

To select a batch of diverse samples, we go beyond existing techniques and propose a two stage method named *partition-then-rewrite* (PTR), which is initially proposed for combinatorial optimization (Chen and Tian, 2019), to dynamically adjust

¹<u>P</u>rompt-based d<u>at</u>a selection fo<u>r</u> few-shot PLM finetuning. We apply PATRON to various setups: vanilla finetuning, prompt-based learning, semi-supervised learning and standard multi-round AL to improve the data efficiency for PLM fine-tuning. Our key contributions are as follows: (i) a cold-start data selection paradigm PATRON for addressing the label scarcity issue for few-shot PLM fine-tuning; (ii) an prompt-based uncertainty propagation approach to query most informative samples; (iii) a partition-then-rewrite (PTR) strategy for balancing diversity and informativeness of queried samples and (iv) experiments on six datasets demonstrating PATRON improves the label efficiency over baselines by 3.4%–6.9% on average.

2 Related Work

Few-shot Language Model Fine-tuning. Our method is closely relevant to label-efficient learning paradigms in NLP such as cold-start fine-tuning (Zhang et al., 2020b; Shnarch et al., 2022), prompt-based learning² (Gao et al., 2021a; Schick and Schütze, 2021a,b; Min et al., 2022; Zhang et al., 2022c; Hu et al., 2022), semi-supervised learning (Du et al., 2021; Wang et al., 2022; Xie et al., 2020; Xu et al., 2023). These works assume a small set of labeled data is given and focus on training strategies design. Instead, we aim to select the most valuable instances from the unlabeled corpus, which is orthogonal to and can be combined with the above methods to enhance label efficiency, as shown in Sec. 5.3 and 5.4.

Training Data Selection. Designing better strategies to selectively annotate training data is a widely studied topic. One important line of research lies in active learning (Zhang et al., 2020a; Schröder et al., 2022; Yu et al., 2022), which improves the label

the selected sample within each cluster. Concretely, we first use K-Means clustering to partition the unlabeled data and select one sample from each cluster to initialize our solution. We then build a neighbor graph based on k-nearest-neighbor (kNN) to encode the neighborhood relationships among selected data and explicitly control the distances between them. After that, we add an additional regularization term to prevent the selected sample in each cluster from being too close to samples in its neighbor clusters. We iterate the above process for several rounds to gradually refine our solution and promote diversity in data selection.

²In this work, we refer prompt-based learning to *Fixed-prompt PLM Tuning* mentioned in (Liu et al., 2021b).

efficiency of deep NLP models. However, most of them need a large number of clean labels to first train the model before data selections (Ru et al., 2020; Zhang and Plank, 2021). Differently, we aim to facilitate training data selection with minimal supervision, where no initial labeled data is given.

The idea of such cold-start data selection has been applied for image classification (Wang et al., 2021; Hacohen et al., 2022) and speech processing (Park et al., 2022), but has not been fully explored for the NLP domain. For this setting, Chang et al. (2021) focus on data selection with pre-trained embeddings, but fail to leverage the task-specific knowledge from PLMs. Yuan et al. (2020) use the MLM loss as a proxy for uncertainty measurement, and Liu et al. (2021a); Su et al. (2022) study few-shot sample selection for billion-scale language models (Brown et al., 2020), but mainly focus on in-context learning. Different from them, we aim to leverage prompts to facilitate sample selection, and design additional techniques (i.e., uncertainty propagation and PTR) to boost the performance of few-shot PLM fine-tuning.

3 Background

3.1 Problem Formulation

We study cold-start data selection for text classification with c classes formulated as follows: Given a pool of unlabeled samples $\mathcal{D}_u = \{x_j\}_{j=1}^U$ and an empty training set $\mathcal{D}_l = \emptyset$, we aim to fine-tune a pre-trained language model \mathcal{M} denoted as $f(\cdot; \theta)$ under limited labeling budget |B| interactively: In each round, we use an acquisition function $\mathcal{F}(\cdot)$ to query b samples denoted as Q from \mathcal{D}_u . Next, the acquired samples are labeled and moved from \mathcal{D}_u to \mathcal{D}_l . Then we fine-tune the pre-trained language model $f(\cdot; \theta)$ with \mathcal{D}_l to maximize the performance on downstream classification tasks. The above steps can either be one-round (Chang et al., 2021; Hacohen et al., 2022) (b = |B| in this case) or repeated for multiple rounds (Yuan et al., 2020) (b = |B|/|Rounds|) until reaching the budget |B|.

3.2 Prompt-based Learning for PLMs

Prompting methods have been proposed to bridge the gap between the pre-training and fine-tuning stage via applying the cloze-style tasks to fine-tune PLMs (Schick and Schütze, 2021a,b). Formally, there are two key components in prompts: a predefined template \mathcal{T} , and a verbalizer \mathcal{V} . For each input sample x, it will be wrapped with the template which contains a piece of natural language text together with a [MASK] token before being fed into the PLM \mathcal{M} . Then, the verbalizer \mathcal{V} is used to map the task labels y to individual words $\mathcal{V}(y)$ in the vocabulary. Take the binary sentiment classification as an example, for input sentence x, a template \mathcal{T} could be $\underline{\mathcal{T}(x)} = [x]$. It was [MASK].], and the verbalizer for the positive and negative sentiment can be "good" and "terrible", respectively.

With the template and verbalizer, we can calculate the probability distribution over the label set \mathcal{Y} via Mask Language Modeling (MLM) as

$$p(y \mid x) = p\left([\mathsf{MASK}] = \mathcal{V}(y) \mid \mathcal{T}(x)\right)$$
$$= \frac{\exp\left(\boldsymbol{w}_{\mathcal{V}(y)}^{T}\boldsymbol{h}_{[\mathsf{MASK}]}\right)}{\sum_{y' \in \mathcal{Y}} \exp\left(\boldsymbol{w}_{\mathcal{V}(y')}^{T}\boldsymbol{h}_{[\mathsf{MASK}]}\right)}$$
(1)

where $h_{\text{[MASK]}}$ is the hidden embedding of the [MASK] token and $w_{\mathcal{V}(y)}$ denotes the embedding of the label word $\mathcal{V}(y)$ from \mathcal{M} . As these tokens' embeddings have been optimized during pre-training with the MLM objective, the use of prompts narrows the gap between pre-training and fine-tuning. In other words, prompts serve as a source of prior knowledge when adapting PLMs to new tasks.

4 Methodology

In this section, we present our method, PATRON, that exploits prompts for cold-start data selection. We first introduce how to leverage prompts for uncertainty estimation under cold-start scenarios. With the estimated uncertainty, we then propose two key designs, namely uncertainty propagation and partition-then-rewrite (PTR) strategy to balance informativeness and diversity for sample selection. The overall procedure is shown in Figure 2.

4.1 Uncertainty Estimation with Prompts

We first describe how to estimate the uncertainty for unlabeled data to facilitate PATRON. Given the pre-trained language model (PLM) \mathcal{M} without labeled data, we leverage prompts to generate pseudo labels³ for uncertainty estimation. According to Eq. 1, we are able to obtain the occurring probability for different label words on each sample x, based on the prediction of the [MASK] token.

However, directly adopting this probability can be problematic as PLMs suffer from the miscalibration issue (Zhao et al., 2021; Hu et al., 2022),

³In this study, we use the manual prompts and verbalizers from existing works (Hu et al., 2022; Schick and Schütze, 2021a) due to their simplicity and competitive performance.



Figure 2: The illustration of the overall procedure for PATRON.

i.e., label words may have varying occurring frequencies, making some of them less likely to be predicted than the others. Thus, the prediction in Eq. 1 and the estimated uncertainty can be biased.

Being aware of this, we adopt the method in (Hu et al., 2022) to calculate the *contextualized prior* of the label words. We first construct a support set S by choosing k samples with highest $p(y_i|x)$ for each class i as

$$S = \bigcup_{i \in \{1, 2, \dots, c\}} \operatorname{Top-k}_{x \in \mathcal{D}_u} p(y_i | x).$$
(2)

Then, the contextualized prior is approximated by

$$P(v) \approx \frac{1}{|\mathcal{S}|} \sum_{x \in \mathcal{S}} P_{\mathcal{M}} \left([\mathsf{MASK}] = v \mid x \right), \quad (3)$$

which is used to calibrate the pseudo labels as

$$\widehat{y_i} = \left(\frac{p(y_i|x)}{P(\mathcal{V}(y_i))}\right) / \left(\sum_{j=1}^C \frac{p(y_j|x)}{P(\mathcal{V}(y_j))}\right). \quad (4)$$

After obtaining the pseudo labels, we use entropy (Lewis and Gale, 1994) as the measurement of uncertainty for each sample x as

$$u(x) = -\sum_{i=1}^{C} \widehat{y}_i \log \widehat{y}_i.$$
 (5)

4.2 Uncertainty Propagation for Data Utility Estimation

Although we have mitigated the bias for the promptbased pseudo labels, such pseudo labels can still be inaccurate due to insufficient supervision under zero-shot settings. Under this circumstance, directly using the uncertainty in Eq. 5 for sample selection yields suboptimal results as it can be sensitive to outliers, which naturally have large model uncertainty but are less beneficial for model learning (Karamcheti et al., 2021).

To remedy this issue, we use SimCSE (Gao et al., 2021b) to generate embeddings for sample x as $\mathbf{z} = g(x; \theta)^4$, and leverage the kernel similarity

in the embedding space to measure the correlation between data points and propagate the model uncertainty: for each data point x, we first calculate its K-nearest neighbors based on its Euclidean distance as $\mathcal{X}_{KNN}(x) = KNN(x, \mathcal{D}_u)$. Then, we choose the radial basis function (RBF) (Scholkopf et al., 1997) as the similarity metric for two data points x_i and x_j , denoted as

$$\kappa(x_i, x_j) = \exp\left(-\rho \left\|\mathbf{z}_i - \mathbf{z}_j\right\|_2^2\right), \quad (6)$$

where z_i is the embedding of x_i from the SimCSE, and ρ is a hyper-parameter controlling the weight of propagation. Formally, the propagated uncertainty for x can be represented as

$$\widehat{u}_{\text{prop}}(x) = u(x) + \frac{\sum_{x_i \in \mathcal{X}_{\text{KNN}}(x)} \kappa(x, x_i) \cdot u(x_i)}{|\mathcal{X}_{\text{KNN}}(x)|}.$$
(7)

We highlight that only when the sample has higher uncertainty for both *itself* and *its neighbors* will result in higher propagated uncertainty, indicating the PLMs are uncertain about the surrounding regions around the sample. In this case, actively annotating such samples will be most beneficial for PLMs.

4.3 Partition-then-rewrite (PTR) for Diversity-Promoting Data Selection

Instead of querying one sample at a time, modern AL methods usually query a batch of samples to improve the query efficiency. In this case, querying samples without considering their correlations will lead to a redundant query set with limited performance gain (Ein-Dor et al., 2020). We now present our PTR strategy for diversity-promoting sample selection underpinned by the estimated uncertainty. Initialization of Selection with Partition. As PLMs implicitly learn sentence representations clustered by topics (Aharoni and Goldberg, 2020), we first employ K-Means clustering to partition the unlabeled pool \mathcal{D}_u into different clusters based on their embeddings and enforce the coverage over different topics of selected samples. We follow existing works (Chang et al., 2021; Hacohen et al.,

⁴Notably, we use the version of princeton-nlp/ unsup-simcse-roberta-base.

2022) to set the number of clusters equal to b, denoted as C_i $(1 \le i \le b)^5$. We then use a greedy method to select one sample q_i from C_i to initialize the selected data pool Q as

$$q_{i} = \operatorname*{argmax}_{x_{j} \in \mathcal{C}_{i}} \left(\widehat{u}_{\operatorname{prop}}(x_{j}) - \beta \left\| \mathbf{z}_{j} - \bar{\mathbf{z}}_{i} \right\|_{2}^{2} \right), \quad (8)$$

where $\bar{\mathbf{z}}_i = \frac{1}{|\mathcal{C}_i|} \sum_{x_j \in \mathcal{C}_i} \mathbf{z}_j$ is the centroid for the cluster *i* and β is a hyperparameter. In this way, data points with higher propagated uncertainty while not being faraway from most of the data points are selected to balance between the uncertainty and diversity.

Sample Refinement with Rewriting. Although the previous steps attempt to select the most informative samples within each cluster, they fail to model the relations among samples in different clusters. As a result, samples can still be very close to other selected samples in adjacent clusters, leading to the limited overall diversity. To tackle this issue, we build an additional KNN graph to retrieve the nearest query samples from other clusters as

$$\mathcal{X}_{c-KNN,i} = KNN(q_i, \mathcal{Q}). \tag{9}$$

Note that we use c-KNN to denote the cluster-level KNN to differentiate from the sample-level KNN in Sec. 4.2. To update the selected pool Q, for cluster *i*, we add an additional regularization term to Eq. 8 to prevent samples in adjacency clusters from being overly close:

$$\widetilde{q}_{i} = \underset{x_{j} \in \mathcal{C}_{i}}{\operatorname{argmax}} \left(\widehat{u}_{\text{prop}}(x_{j}) - \beta \left\| \mathbf{z}_{j} - \overline{\mathbf{z}}_{i} \right\|_{2} - \gamma \sum_{q_{k} \in \mathcal{X}_{\text{c-knn},i}} \left[m - \left\| \mathbf{z}_{j} - \mathbf{z}_{k} \right\|_{2} \right]_{+} \right), \quad (10)$$

where γ is the weight for the penalty term, m = 0.5 is the pre-defined margin, $[\cdot]_+ = \max(\cdot, 0)$ is the gating function. To interpret the regularization term, we argue that when the distance between the selected samples in adjacency clusters is smaller than m, the regularization will be greater than 0 to discourage them from being selected together.

We run the above rewriting steps several times until convergence (*e.g.*, the selected samples do not change anymore) to obtain the final set $Q = {\tilde{q}_i}_{i=1}^b$, which usually takes 2-3 iterations⁶. The algorithm of PATRON is in Alg. 1.

Algorithm 1: Process of PATRON Strategy	1.
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Input: Unlabeled samples \mathcal{X}_u ; Pre-trained LM
$\mathcal{M} = f(\cdot; \theta)$, number of acquired samples B ,
the number of iterations T ($T=2$ in this work).
// Step 1: Uncertainty Propagation for Utility
Estimation.
1a . Calculate uncertainty for samples $x \in \mathcal{X}_u$ with prompts based on Eq. (5).
1b . Estimate uncertainty \hat{u}_{prop} with Eq. (6) and (7).
// Step 2: Predict-then-propagate (PTR) for Diversity
Promoting Selection.
2a . Run K-Means on \mathcal{X}_u with $k=B$ until convergence.
2b . Select initial sample set $Q^{(0)}$ based on Eq. (8).
for $t = 1, 2, \cdots, T$ do
2c . Building the additional KNN graph to obtain
\mathcal{X}_{c-KNN} with Eq. (9).
2d . Update $Q^{(t)}$ by optimizing the selected
sample within each cluster \tilde{q} with Eq. (10).
Output: The final selected labeled data $Q^{(T)}$.

5 Experiments

5.1 Experiment Setup

Datasets. We use six NLP classification tasks in our experiments: *IMDB* (Maas et al., 2011), *Yelp-full* (Meng et al., 2019), *AG News* (Zhang et al., 2015), *Yahoo! Answers* (Zhang et al., 2015), *DB-Pedia* (Lehmann et al., 2015), and *TREC* (Li and Roth, 2002). All the datasets are in English, and their detailed statistics, as well as the template for prompts, are shown in Appendix A. Besides, we use 3 additional datasets to evaluate the out-of-distribution (OOD) performance, the details are in Appendix A.3 and G.1.

Evaluation Setup. Following (Chang et al., 2021; Chen et al., 2021), we focus on *one-round* data selection in our main experiments because it can more faithfully reflect the performance of different strategies. We choose the labeling budget |B| from {32, 64, 128} to simulate the few-shot scenario and align with existing works (Müller et al., 2022; Shnarch et al., 2022). We also apply PATRON for standard multi-round AL (see Sec. 5.4).

Implementation Details. We choose RoBERTabase (Liu et al., 2019) from the Hugging Face codebase (Wolf et al., 2020) for all the compared methods. For prompt-based learning, we use Open-Prompt (Ding et al., 2022) as the codebase. More details settings are in Appendix C.

5.2 Baselines

We mainly compare PATRON with the following baselines.

 \diamond **<u>Random</u>**: It acquires annotations randomly.

⁵Here we use one-round AL for better illustration. We provide the details for adapting PTR to the multi-round AL setting in Appendix D.

⁶The efficiency analysis of PATRON is in Appendix E.

Task	c	B	Random	Uncertainty	CAL	BERT-KM	Coreset	Margin-KM	ALPS	TPC	PATRON (Ours)
IMDB	2	32 64 128	$\begin{array}{c} 80.2 \pm 2.5 \\ 82.6 \pm 1.4 \\ 86.6 \pm 1.7 \end{array}$	$\begin{array}{c} 81.9 \pm 2.7 \\ 84.7 \pm 1.5 \\ 87.1 \pm 0.7 \end{array}$	$\begin{array}{c} 77.8 \pm 2.4 \\ 81.2 \pm 3.4 \\ 87.9 \pm 0.9 \end{array}$	$\begin{array}{c} 79.2 \pm 1.6 \\ 84.9 \pm 1.5 \\ \underline{88.5 \pm 1.6} \end{array}$	$\begin{array}{c} 74.5 \pm 2.9 \\ 82.8 \pm 2.5 \\ 87.8 \pm 0.8 \end{array}$	$\begin{array}{c} 76.7 \pm 3.5 \\ 84.0 \pm 2.0 \\ 88.2 \pm 1.0 \end{array}$	$\frac{82.2\pm3.0}{\frac{86.1\pm0.9}{87.5\pm0.8}}$	$\frac{82.8 \pm 2.2}{84.0 \pm 0.9} \\ 88.1 \pm 1.4$	$\begin{array}{c} 85.5 \pm 1.5^{**} \\ 87.3 \pm 1.0^{**} \\ 89.6 \pm 0.4 \ ^{*} \end{array}$
Yelp-F	5	32 64 128	$\begin{array}{c} 30.2 \pm 4.5 \\ \underline{42.5 \pm 1.7} \\ \overline{47.7 \pm 2.1} \end{array}$	$\begin{array}{c} 32.7 \pm 1.0 \\ 36.8 \pm 2.1 \\ 41.3 \pm 1.9 \end{array}$	$\begin{array}{c} \frac{36.6\pm1.6}{41.2\pm0.2}\\ 45.7\pm1.3 \end{array}$	$\begin{array}{c} 35.2 \pm 1.0 \\ 39.3 \pm 1.0 \\ 46.4 \pm 1.3 \end{array}$	$\begin{array}{c} 32.9 \pm 2.8 \\ 39.9 \pm 3.4 \\ \underline{49.4 \pm 1.6} \end{array}$	$\begin{array}{c} 32.7 \pm 0.4 \\ 39.8 \pm 1.2 \\ 47.1 \pm 1.2 \end{array}$	$\begin{array}{c} \textbf{36.8} \pm \textbf{1.8} \\ 40.3 \pm 2.6 \\ 45.1 \pm 1.0 \end{array}$	$\begin{array}{c} 32.6 \pm 1.5 \\ 39.7 \pm 1.8 \\ 46.8 \pm 1.6 \end{array}$	$\begin{array}{c} 35.9 \pm 1.6 \\ \textbf{44.4} \pm \textbf{1.1} \\ \textbf{51.2} \pm \textbf{0.8}^{**} \end{array}$
AG News	4	32 64 128	$\begin{array}{c} 73.7 \pm 4.6 \\ 80.0 \pm 2.5 \\ 84.5 \pm 1.7 \end{array}$	$\begin{array}{c} 73.7 \pm 3.0 \\ 80.0 \pm 2.2 \\ 82.5 \pm 0.8 \end{array}$	$\begin{array}{c} 69.4 \pm 4.5 \\ 78.5 \pm 3.7 \\ 81.3 \pm 0.9 \end{array}$	$\begin{array}{c} 79.1 \pm 2.7 \\ 82.4 \pm 2.0 \\ 85.6 \pm 0.8 \end{array}$	$\begin{array}{c} 78.6 \pm 1.6 \\ 82.0 \pm 1.5 \\ 85.2 \pm 0.6 \end{array}$	$\begin{array}{c} 75.1 \pm 1.8 \\ 81.1 \pm 2.2 \\ \underline{85.7 \pm 0.3} \end{array}$	$\begin{array}{c} 78.4 \pm 2.3 \\ 82.6 \pm 2.5 \\ 84.3 \pm 1.7 \end{array}$	$\frac{\frac{80.7 \pm 1.8}{83.0 \pm 2.4}}{\frac{85.7 \pm 0.3}{2}}$	$\begin{array}{c} 83.2 \pm 0.9^{**} \\ 85.3 \pm 0.7^{**} \\ 87.0 \pm 0.6^{**} \end{array}$
Yahoo! Ans.	10	32 64 128	$\begin{array}{c} 43.5\pm 3.0\\ 53.1\pm 3.1\\ 60.2\pm 1.5\end{array}$	$\begin{array}{c} 23.0 \pm 1.6 \\ 37.6 \pm 2.0 \\ 41.8 \pm 1.9 \end{array}$	$\begin{array}{c} 26.6 \pm 2.5 \\ 30.0 \pm 1.7 \\ 41.1 \pm 0.9 \end{array}$	$\begin{array}{c} 46.8 \pm 2.1 \\ 52.9 \pm 1.6 \\ \underline{61.3 \pm 1.0} \end{array}$	$\begin{array}{c} 22.0 \pm 2.3 \\ 45.7 \pm 3.7 \\ 56.9 \pm 2.5 \end{array}$	$\begin{array}{c} 34.0 \pm 2.5 \\ 44.4 \pm 2.8 \\ 52.1 \pm 1.2 \end{array}$	$\frac{47.7 \pm 2.3}{\frac{55.3 \pm 1.8}{60.8 \pm 1.9}}$	$\begin{array}{c} 36.9 \pm 1.8 \\ 54.0 \pm 1.6 \\ 58.2 \pm 1.5 \end{array}$	$\begin{array}{c} 56.8 \pm 1.0^{**} \\ 61.9 \pm 0.7^{**} \\ 65.1 \pm 0.6^{**} \end{array}$
DBPedia	14	32 64 128	$\begin{array}{c} 67.1 \pm 3.2 \\ 86.2 \pm 2.4 \\ 95.0 \pm 1.5 \end{array}$	$\begin{array}{c} 18.9 \pm 2.4 \\ 37.5 \pm 3.0 \\ 47.5 \pm 2.3 \end{array}$	$\begin{array}{c} 14.6 \pm 1.5 \\ 20.7 \pm 2.0 \\ 26.8 \pm 1.4 \end{array}$	$\frac{83.3 \pm 1.0}{92.7 \pm 0.9} \\ \frac{96.5 \pm 0.5}{96.5 \pm 0.5}$	$\begin{array}{c} 64.0 \pm 2.8 \\ 85.2 \pm 0.8 \\ 89.4 \pm 1.5 \end{array}$	$\begin{array}{c} 55.1 \pm 2.2 \\ 78.0 \pm 4.1 \\ 85.6 \pm 1.9 \end{array}$	$\begin{array}{c} 77.5 \pm 4.0 \\ 89.7 \pm 1.1 \\ 95.7 \pm 0.4 \end{array}$	$\begin{array}{c} 78.2 \pm 1.8 \\ 88.5 \pm 0.7 \\ 95.7 \pm 0.6 \end{array}$	$\begin{array}{c} 85.3 \pm 0.9^{**} \\ 93.6 \pm 0.4^{**} \\ 97.0 \pm 0.2 \ ^{*} \end{array}$
TREC	6	32 64 128	$\begin{array}{c} 49.0 \pm 2.6 \\ 69.1 \pm 2.7 \\ 85.6 \pm 2.5 \end{array}$	$\begin{array}{c} 46.6 \pm 1.4 \\ 59.8 \pm 3.2 \\ 75.0 \pm 1.8 \end{array}$	$\begin{array}{c} 23.8 \pm 3.0 \\ 28.8 \pm 3.1 \\ 50.5 \pm 1.9 \end{array}$	$\begin{array}{c} 60.3 \pm 1.5 \\ \underline{77.3 \pm 2.0} \\ \underline{87.7 \pm 1.5} \end{array}$	$\begin{array}{c} 47.1 \pm 3.6 \\ 75.7 \pm 3.0 \\ 87.6 \pm 3.0 \end{array}$	$\begin{array}{c} 49.5 \pm 1.2 \\ 63.0 \pm 2.5 \\ 80.5 \pm 2.8 \end{array}$	$\begin{array}{c} \underline{60.5 \pm 3.7} \\ \overline{73.0 \pm 2.0} \\ 87.3 \pm 3.6 \end{array}$	$\begin{array}{c} 42.0 \pm 4.4 \\ 72.6 \pm 2.1 \\ 83.0 \pm 3.8 \end{array}$	$\begin{array}{c} 64.0 \pm 1.2^{**} \\ 78.6 \pm 1.6^{**} \\ 91.1 \pm 0.8^{**} \end{array}$
Average		32 64 128	57.2 68.9 76.6	46.1 56.1 62.5	41.5 46.8 55.6	$\frac{64.0}{71.6}$ 77.6	53.2 68.5 76.1	53.8 65.1 73.2	63.9 71.2 76.8	58.9 70.3 76.3	68.4 (↑ 6.9%) 75.2 (↑ 5.0%) 80.2 (↑ 3.4%)

Table 1: Main results of cold-start data selection on six datasets with 10 runs. Here *c* means the number of classes and |B| is the number of acquired samples. We use accuracy as the metric, and the higher value indicates better performance. Since TREC is an imbalanced dataset, we report the F1 score in **Appendix G.2**. **Bold** and <u>underline</u> indicate the best and second best results for each setting respectively. We use \pm to indicate standard deviation and use */** to indicate statistical significant results according to student's t-test at level 0.05/0.01. (Same as belows.)

◊ Uncertainty (Schröder et al., 2022): It acquires annotations on samples with the highest uncertainty in Eq. 5 after calibration. We use ENTROPY (Lewis and Gale, 1994) as the uncertainty estimate.

 \diamond <u>CAL</u> (Margatina et al., 2021): It selects samples based on the KL divergence between the prediction of itself and that of its neighbors.

◊ Coreset (Sener and Savarese, 2018): It selects samples such that the largest distance between a data point and its nearest center is minimized.

◊ BERT-KM (Chang et al., 2021): It first uses K-Means to cluster pre-trained embeddings and then selects one example from each cluster that is closest to the center of the cluster.

 \diamond Margin-KM (Müller et al., 2022): It utilizes K-Means clustering to group pre-trained embeddings, followed by the selection of samples with the minimum margin between the two most likely probabilities from each cluster.

 \diamond <u>ALPS</u> (Yuan et al., 2020): It uses the masked language model (MLM) loss of BERT to generate surprisal embeddings to query samples.

 \diamond **TPC** (Hacohen et al., 2022): It is the most recent method for CSAL, which first calculates the density for each data point, and then selects those with the highest density from each cluster.

5.3 Main Results

Table 1 reports the performance of PATRON and the baselines under different budgets |B| on **10**

runs. We have also shown the performance with full labeled data in Table 4 for reference⁷. From these results, we have the following observations: (1) Compared with the baselines, PATRON achieves the best overall performance on the six datasets, with an average gain of 3.4%–6.9% over the strongest baselines under different annotation budgets. Moreover, with 128 labels only (<0.5% of total labeled data), PATRON obtains 91.0% of the fully supervised performance on the average of six datasets. It is also worth noting that PATRON also lead to *more stable* results — it achieves lower standard deviations when compared with baselines on 14 of 18 cases. These results justify the benefits of PATRON in cold-start setting.

(2) We observe the performance gains are more significant for datasets with larger number of classes (*e.g.* TREC, Yahoo!). This observation further strengthens the benefits of PATRON in resolving label scarcity issue brought by cold-start setting, because for datasets with more classes, each class would have less labeled data given a fixed budget. (3) Similar to the findings in (Hacohen et al., 2022), pure uncertainty-based AL methods (*e.g.* CAL) do not perform well under cold-start settings. The reason is two-fold: (1) these methods focus on choosing 'hard samples' without considering the sample diversity, leading to imbalanced label distribution

⁷More detailed quantitative analysis of PATRON and baselines are deferred to Appendix F due to the space limit.

Task	c	B	Random	Uncertainty	CAL	BERT-KM	Coreset	Margin-KM	ALPS	TPC	PATRON (Ours)
IMDB	2	32 64 128	$\begin{array}{c} 81.8 \pm 2.5 \\ 85.6 \pm 1.3 \\ 87.7 \pm 0.4 \end{array}$	$ \begin{vmatrix} 82.4 \pm 1.7 \\ 86.0 \pm 1.4 \\ 88.4 \pm 0.5 \end{vmatrix} $	$\begin{array}{c} 79.6 \pm 1.6 \\ 81.1 \pm 1.9 \\ 83.0 \pm 2.0 \end{array}$	$\begin{array}{c} 81.7 \pm 1.3 \\ 84.2 \pm 0.9 \\ 88.5 \pm 0.8 \end{array}$	$\begin{array}{c} 85.5 \pm 1.1 \\ \underline{87.8 \pm 0.6} \\ \overline{88.9 \pm 0.5} \end{array}$	$\frac{86.0 \pm 1.2}{87.6 \pm 0.7}$ $\frac{89.1 \pm 0.4}{100}$	$\begin{array}{c} 83.5 \pm 2.6 \\ 84.4 \pm 1.6 \\ 88.9 \pm 0.3 \end{array}$	$\begin{array}{c} 84.5 \pm 0.9 \\ 85.8 \pm 1.2 \\ 88.0 \pm 0.5 \end{array}$	$\begin{array}{c} 86.5 \pm 0.9 \\ 88.8 \pm 0.8^* \\ 89.3 \pm 0.3 \end{array}$
Yelp-F	5	32 64 128	$\begin{array}{c} 48.9 \pm 1.3 \\ 51.0 \pm 0.8 \\ 51.3 \pm 0.9 \end{array}$	$ \begin{vmatrix} 46.6 \pm 0.9 \\ 49.9 \pm 0.8 \\ 50.8 \pm 0.6 \end{vmatrix} $	$\begin{array}{c} 47.9 \pm 0.6 \\ 49.4 \pm 1.1 \\ 48.7 \pm 1.6 \end{array}$	$\begin{array}{c} 45.5 \pm 1.0 \\ 51.9 \pm 0.5 \\ 51.5 \pm 1.4 \end{array}$	$\begin{array}{c} 46.0 \pm 1.5 \\ 48.8 \pm 1.2 \\ 53.7 \pm 1.1 \end{array}$	$\begin{array}{c} 47.5 \pm 1.1 \\ 52.6 \pm 0.6 \\ \underline{54.2 \pm 0.7} \end{array}$	$\begin{array}{c} 47.0 \pm 1.0 \\ \underline{52.8 \pm 0.5} \\ \overline{51.7 \pm 0.5} \end{array}$	$\begin{array}{c} \frac{49.8\pm0.5}{52.3\pm0.7}\\ 51.0\pm0.7\end{array}$	$\begin{array}{c} 50.5\pm0.8^{*}\\ 53.6\pm0.3^{**}\\ 55.6\pm0.6^{**}\end{array}$
AG News	4	32 64 128	$\begin{array}{c} 83.1 \pm 1.2 \\ 84.5 \pm 1.3 \\ 84.9 \pm 0.5 \end{array}$	$\begin{vmatrix} 82.8 \pm 2.0 \\ 84.3 \pm 1.4 \\ 83.1 \pm 0.8 \end{vmatrix}$	$\begin{array}{c} 81.4 \pm 1.0 \\ 82.6 \pm 1.2 \\ 83.0 \pm 0.9 \end{array}$	$\begin{array}{c} 84.9 \pm 0.9 \\ \underline{86.5 \pm 0.8} \\ \underline{87.6 \pm 0.4} \end{array}$	$\begin{array}{c} 85.1 \pm 1.5 \\ 86.4 \pm 1.3 \\ 87.5 \pm 0.3 \end{array}$	$\begin{array}{c} 84.6 \pm 1.7 \\ 85.9 \pm 0.7 \\ 87.1 \pm 0.4 \end{array}$	$\begin{array}{c} 84.2 \pm 0.8 \\ 86.2 \pm 0.5 \\ 87.5 \pm 0.4 \end{array}$	$\frac{85.6\pm1.0}{85.6\pm0.5}\\87.0\pm0.6$	$\begin{array}{c} 86.8 \pm 0.3^{**} \\ 87.4 \pm 0.6^{*} \\ 87.8 \pm 0.3 \end{array}$
Yahoo! Ans.	10	32 64 128	$ \begin{array}{c} 58.5 \pm 4.0 \\ 62.2 \pm 1.0 \\ 64.7 \pm 1.3 \end{array} $	$ \begin{vmatrix} 55.0 \pm 3.0 \\ 60.4 \pm 0.7 \\ 63.0 \pm 1.2 \end{vmatrix} $	$\begin{array}{c} 54.0 \pm 1.5 \\ 58.6 \pm 1.3 \\ 60.1 \pm 1.8 \end{array}$	$\begin{array}{c} 61.4 \pm 1.8 \\ 62.8 \pm 0.7 \\ 65.4 \pm 1.2 \end{array}$	$\begin{array}{c} 55.3 \pm 2.1 \\ 59.5 \pm 0.7 \\ 62.7 \pm 1.0 \end{array}$	$\begin{array}{c} 57.8 \pm 2.6 \\ 58.8 \pm 1.2 \\ 65.4 \pm 0.7 \end{array}$	$\frac{\frac{61.9\pm0.9}{63.3\pm0.8}}{\frac{65.9\pm0.7}{}$	$57.0 \pm 1.6 \\ 60.8 \pm 0.7 \\ \underline{66.2 \pm 0.6}$	$\begin{array}{c} 63.2 \pm 1.2^{*} \\ 66.2 \pm 0.3^{**} \\ 67.6 \pm 0.5^{**} \end{array}$
DBPedia	14	32 64 128	$\begin{array}{c} 89.1 \pm 3.0 \\ 95.5 \pm 1.2 \\ 96.0 \pm 0.6 \end{array}$	$\begin{array}{c} 77.9 \pm 2.8 \\ 86.3 \pm 1.0 \\ 87.8 \pm 0.7 \end{array}$	$\begin{array}{c} 58.9 \pm 1.3 \\ 63.5 \pm 1.7 \\ 78.1 \pm 2.0 \end{array}$	$\begin{array}{c} 94.1 \pm 1.4 \\ 95.8 \pm 0.7 \\ \underline{97.2 \pm 0.2} \end{array}$	$\begin{array}{c} 92.0 \pm 0.6 \\ \underline{96.1 \pm 0.4} \\ \overline{96.4 \pm 0.5} \end{array}$	$\begin{array}{c} 90.6 \pm 0.7 \\ 95.5 \pm 0.6 \\ 96.6 \pm 0.4 \end{array}$	$\begin{array}{c} 91.2 \pm 2.8 \\ 95.4 \pm 0.7 \\ 96.8 \pm 0.3 \end{array}$	$\begin{array}{c} \underline{94.3 \pm 0.5} \\ \overline{95.6 \pm 0.5} \\ 97.0 \pm 0.3 \end{array}$	$\begin{array}{c} 95.4 \pm 0.4^{**} \\ 96.9 \pm 0.2^{**} \\ 97.4 \pm 0.1^{*} \end{array}$
TREC	6	32 64 128	$ \begin{vmatrix} 69.4 \pm 2.8 \\ 75.4 \pm 1.4 \\ 85.0 \pm 2.1 \end{vmatrix} $		$\begin{array}{c} 41.6 \pm 2.5 \\ 49.8 \pm 1.5 \\ 67.2 \pm 2.7 \end{array}$	$\begin{array}{c} 68.1 \pm 2.3 \\ 78.8 \pm 2.0 \\ 85.6 \pm 1.8 \end{array}$	$\begin{array}{c} 61.0 \pm 4.6 \\ 78.6 \pm 1.3 \\ 84.2 \pm 2.4 \end{array}$	$\begin{array}{c} 64.8 \pm 2.7 \\ 74.2 \pm 1.4 \\ 78.0 \pm 1.9 \end{array}$	$\frac{\frac{72.1\pm2.3}{80.6\pm0.9}}{\frac{86.5\pm2.0}{2}}$	$\begin{array}{c} 59.5 \pm 3.3 \\ 77.8 \pm 1.5 \\ 80.6 \pm 1.4 \end{array}$	$\begin{array}{c} \textbf{76.1} \pm \textbf{1.1}^{**} \\ \textbf{81.9} \pm \textbf{1.3}^{*} \\ \textbf{88.9} \pm \textbf{1.0}^{**} \end{array}$
Average		32 64 128	71.9 75.7 78.2	68.6 72.5 75.3	60.4 64.2 70.0	72.6 76.7 79.3	71.0 69.5 78.9	71.9 75.7 78.4	73.2 77.1 79.5	71.8 76.3 78.3	76.5 (↑ 4.5%) 79.5 (↑ 3.1%) 81.1 (↑ 2.0%)

Table 2: Experimental result for prompt-based learning (Gao et al., 2021a) on six datasets with 10 runs.

for acquired samples; (2) they do not consider the potential bias in uncertainty estimation.

(4) Diversity-based methods (*e.g.* ALPS, BERT-KM) generally achieve better performance over the uncertainty-based strategies. Intriguingly, we find that directly using K-Means performs better than other hybrid approaches with more complicated operations (*e.g.* TPC, ALPS) for data selection, especially for datasets with larger number of classes. This is because these complex methods often ignore the diversity of selected samples in adjacent clusters and therefore underperform PATRON.

5.4 Adapting PATRON to Other Settings

Here, we adapt PATRON to other related settings to demonstrate its general applicability.

Multi-round Low-budget Active Learning. PA-TRON can also be applied in standard multi-round active learning. We study an AL setting where the labeling budget is set to 512 and the queries to 64labels in each round (8 rounds in total). More details are in Appendix B.4. Figure 3 shows the result of PATRON and the baselines on 3 datasets (Result of the other 3 datasets are in Appendix G.3). From the results, we observe that PATRON also achieves competitive performance when compared with baselines. One exception is the IMDB dataset, where uncertainty-based methods outperform PA-TRON when the annotation size is larger than 256. This phenomenon indicates that when the labels are abundant and the cold-start issue is mitigated, uncertainty-based methods can be employed to further enhance the performance (Yuan et al., 2020). In this case, we can design hybrid strategies to

combine PATRON and uncertainty-based methods for acquiring labeled data.

Prompt-based Few-shot Learning. Prompt-based Learning (Liu et al., 2021b) is another popular approach to promote the data efficiency for PLMs. To demonstrate the compatibility of PA-TRON with prompt-based learning, we leverage the same prompt as the pseudo label generation part (Sec. 4.2), and use the same pipeline as LM-BFF (Gao et al., 2021a) to fine-tune the PLM. Table 2 shows the result of few-shot prompt-based learning using {32, 64, 128} samples. From the result, we find that LM-BFF performs better than vanilla fine-tuning with 12.5% gain on average, which makes further improvements difficult. However, PATRON still outperforms the best baseline by 2.0%–4.5%. We remark that PATRON is naturally suitable for prompt-based learning, as we leverage the uncertainty derived from prompt-based predictions to assist data selection.

Semi-supervised Learning. When there are large amounts of unlabeled data, Semi-supervised Learning (SSL) methods can be used to improve AL performance. Here, we choose two representative SSL methods: unsupervised data augmentation (UDA) (Xie et al., 2020) and self-training (ST) (Yu et al., 2021). Different from the vanilla SSL setting which randomly selects labeled data from the whole unlabeled corpus, the labeled data is chosen from the unlabeled corpus based on the designed data selection strategies. Table 3 exhibits the results for PATRON and baselines. Notably, when the selection strategy is sub-optimal, directly adopting SSL approaches cannot bring additional performance





Dataset (\rightarrow)	AG N	News	TREC			
Method (\downarrow)	UDA	ST	UDA	ST		
Random Uncertainty CAL	$\begin{array}{ } 78.0 \pm 2.1 \\ 74.5 \pm 1.6 \\ 71.0 \pm 2.0 \end{array}$	$\begin{array}{c} 82.9 \pm 1.5 \\ 71.9 \pm 2.0 \\ 66.8 \pm 2.7 \end{array}$	$\begin{array}{c} 56.5 \pm 3.0 \\ 51.6 \pm 1.5 \\ 23.5 \pm 2.1 \end{array}$	$\begin{array}{c} 56.0 \pm 2.5 \\ 44.2 \pm 2.3 \\ 22.4 \pm 2.1 \end{array}$		
BERT-KM Coreset	$\begin{vmatrix} 83.4 \pm 1.0 \\ 82.1 \pm 1.0 \end{vmatrix}$	$\frac{85.2 \pm 1.1}{85.4 \pm 0.6}$	$\left \begin{array}{c} \frac{68.4 \pm 1.6}{51.1 \pm 2.0} \right $	$\begin{array}{c} 67.2 \pm 2.1 \\ 48.0 \pm 2.4 \end{array}$		
Margin-KM ALPS TPC	$\begin{array}{c} 77.1 \pm 1.2 \\ 82.7 \pm 0.8 \\ \underline{83.8 \pm 0.5} \end{array}$	$\begin{array}{c} 83.1 \pm 1.4 \\ 84.5 \pm 0.8 \\ \underline{85.5 \pm 0.4} \end{array}$	$\begin{vmatrix} 54.4 \pm 1.8 \\ 68.8 \pm 1.6 \\ \overline{48.0 \pm 1.9} \end{vmatrix}$	$\begin{array}{c} 50.5 \pm 1.6 \\ \underline{71.0 \pm 1.2} \\ 48.8 \pm 2.1 \end{array}$		
PATRON	$ 84.9 \pm 0.5$	$\textbf{86.4} \pm \textbf{0.3}$	71.7 ± 1.0	$\textbf{73.6} \pm \textbf{0.5}$		

Table 3: Experimental results for combining two semisupervised learning: unsupervised data augmentation (UDA) and self-training (ST) with different data selection strategies on 2 datasets with the budget of 32 labels.

gains. This is because the PLM fine-tuned on those samples is likely to produce incorrect pseudo labels. As a result, such incorrect labeled samples will hurt the final performance. In contrast, we observe that PATRON leads to better performance for PLMs than baselines, which indicates the potentials of combining PATRON with SSL approaches.

5.5 Label Efficiency Analysis

Figure 4 demonstrate the average performance on six datasets with different volume of labeled data selected via random sampling and PATRON. The label efficiency curve for each dataset is shown in Fig. 9. We notice that PATRON largely alleviates the label scarsity bottleneck: with 128 labels as the budget, PATRON achieves better performance with 2X labels. Furthermore, after collecting 512 labels with multi-round AL (Sec. 5.4), PATRON achieves 95% of the fully-supervised performance on average, which is comparable with the performance using 3X labels based on random sampling. These results clearly justify that PATRON is capable of promoting the label efficiency of PLMs.

5.6 Ablation Study

We study the effects of different components of PA-TRON, including the prompt-based uncertainty calibration in Eq. 4 and propagation in Eq. 7 (Prompt, UC and UP respectively), the feature encoder (Sim-CSE)⁸, as well as the PTR strategy. We evaluated on the TREC and Yahoo! datasets with 32 labels as the budget. The results in Fig. 5(a) show that all these components contribute to the final performance of PATRON. We find that the SimCSE brings considerable performance gains, as the embeddings generated via RoBERTa-base suffer from the degeneration issue (Li et al., 2020) and become less discriminative. Besides, the usage of prompts, UC, and UP enable us to complement the SimCSE embeddings with the prompt-based pseudo labels and improve the performance significantly. Lastly, PTR is beneficial for AL by regularizing the distance among selected samples.

5.7 PATRON is Robust to Hyperparameters

PATRON introduces three additional hyperparameters (ρ in Eq. 6, β in Eq. 8 and γ in Eq. 10), and Figure 5(b)–5(d) show the effects of them in PA-TRON on two datasets with 32 labels as the budget. The results on other datasets are in Appendix G.4.

In general, the model is *robust* to them as the PATRON outperforms the baselines in most cases with different hyperparameters. We also notice that the performance is not sensitive to γ . Besides, the performance first increases then decreases for both ρ and β . For ρ , setting it too large makes the propagated uncertainty too small, and setting it too small makes the influence of neighbor samples too strong and hurt data utility estimation. For β , the sampled data is less informative with a too large β , while being too close from others during initialization with a too small β . To sum up, the additional hyperparameters of PATRON will not increase the burden of hyperparameter tuning, but improve the modeling



Figure 4: The comparison of PATRON and random sampling with various volume of labeled data.

⁸For PATRON w/o Prompt, we use the same value 1 to substitute the uncertainty in Eq. 5. For PATRON w/o SimCSE, we use the RoBERTa-base to generate document embeddings.



Figure 5: Ablation and Hyper-parameter Study.



(a) PATRON before PTR.

(b) PATRON after PTR.

Figure 6: Illustration of PATRON on AG News Dataset. Different colors stands for different classes. Our selected samples are denoted as red triangles.

flexibility of PATRON to adapt to different tasks.

5.8 Case Study

Figure 6 gives an example of the selected samples of PATRON on AG News dataset. We can see that the initialized solution after Eq. 8 still suffers from the issue of limited coverage, and some of the samples are very close. Fortunately, after the PTR step, the diversity of selected samples is much improved. This result suggests the PTR has successfully fulfilled its purpose for diversity-promoting selection.

6 Discussion

Connection to Weakly-supervised Learning. Our method can also be considered as *weakly-supervised* data selection, where only classindicating keywords are provided. Although such formulations have been adopted for NLP tasks (Meng et al., 2019, 2020; Hu et al., 2022) (see Zhang et al. (2022a) for a detailed survey), how to effectively leverage such weak supervision signals for data selection has not been widely explored. In this study, we tackle this research problem to facilitate few-shot PLM fine-tuning, and demonstrate such task-specific weak supervision is beneficial for downstream tasks.

Data Selection under Low and High Budget. In this study, we mainly focus on *cold-start* setting to select data without any labeled data. This is different from traditional AL pipelines, and we do not claim PATRON outperforms AL methods under high-budget scenarios. However, experiments show our method shines under low-budget setting, and PATRON can also be leveraged in earlier rounds of standard AL to improve the label efficiency.

7 Conclusion

We developed PATRON, a data selection method for pre-trained language models (PLMs) under coldstart scenarios. By leveraging prompts, we can distill the task-specific knowledge from the frozen PLM to guide data acquisition. Moreover, we develop two techniques, namely uncertainty propagation and predict-then-rewrite (PTR) to achieve both sample representativeness and diversity. The experiments on six text classification tasks demonstrate the advantages of PATRON against baselines for few-shot PLM fine-tuning.

Limitations

In this work, we only focus on designing strategies for PLMs with the MLM-style pre-training objective, and do not account for other types of pre-trained language models such as discriminative PLMs (Clark et al., 2020; Shen et al., 2021). However, as there are recent works that aim to design prompts for discriminative PLMs (Yao et al., 2022; Xia et al., 2022), PATRON can be potentially combined with them to improve the data efficiency.

We are also aware that there exists advanced fewshot fine-tuning techniques for PLMs recently (Hu et al., 2022; Tam et al., 2021; Zhang et al., 2022b, *inter alia*). We argue that PATRON does not rely on a specific fine-tuning method, and can be combined with them to further improve the performance. Lastly, as prompting methods have been widely adopted to other tasks such as natural language inference (Gao et al., 2021a) and relation extraction (Han et al., 2021), it is possible to extend our method to these tasks.

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IMDB Yelp-full	AG News	Yahoo!	DBPedia	TREC	Mean
94.1 66.4	94.0	77.6	99.3	97.2	88.1

Table 4: Fully supervised performance on six datasets.

A Datasets Details

A.1 Datasets for the Main Experiment

The seven benchmarks in our experiments are all publicly available. The fully supervised performance on six datasets is shown in table 4. Below are the links to downloadable versions of these datasets.

◊ IMDB: We use the datasets from https:// huggingface.co/datasets/imdb.

◇ Yelp-full: Dataset is available at https://github.com/yumeng5/WeSHClass/ tree/master/yelp.

◊ AG News: Dataset is available at https:// huggingface.co/datasets/ag_news.

◊ Yahoo! Answers: Dataset is available at https://huggingface.co/datasets/yahoo_ answers_topics.

◊ DBPedia: Dataset is available at https:// huggingface.co/datasets/dbpedia_14.

◇ TREC: Dataset is available at https:// huggingface.co/datasets/trec. Note that we only use the coarse-grained class labels.

A.2 Train/Test Split

For all the datasets, we use the original train/test split from the web. To keep the size of the development set small (Bragg et al., 2021), we randomly sample 32 data from the original training set as the development set, and regard the remaining as the unlabeled set D_u . We choose the model checkpoint with the best performance on the development set for evaluation on the test set for both our method and baselines.

A.3 Datasets for OOD Evaluation

We use 3 datasets as OOD tasks for evaluating PATRON and baselines. The details are listed as belows.

 \diamond SST-2 (Socher et al., 2013)⁹ is another movie review sentiment analysis dataset. The key difference between the SST-2 and IMDB datasets is that they consist of movie reviews with different lengths. We use the original development set (containing 872 samples) for evaluation.

⁹https://huggingface.co/datasets/sst2

◇ IMDB Contrast Set (IMDB-CS) (Gardner et al., 2020)¹⁰ and IMDB Counterfactually Augmented Dataset (IMDB-CAD) (Kaushik et al., 2020)¹¹ are two challenging sentiment analysis datasets (both of them contain 488 examples) which can be used to evaluate a model's true linguistic capabilities more accurately. Specifically, for IMDB-CS, NLP researchers creates contrast sets via manually change the ground-truth label of the test instances in a small but semantically meaningful way. For IMDB-CAD, annotators are required to make minor changes to examples in the original IMDB dataset to flip the sentiment labels, without changing the majority of contents.

A.4 Prompt Format

For these datasets, we directly use *manual prompts* that have been used in previous works (Schick and Schütze, 2021a; Gao et al., 2021a; Hu et al., 2022). The details of the prompts used in our experiments is listed in Table 5.

A.5 The Quality of Prompts and SimCSE Embeddings

We list the quality of prompts as well as SimCSE embeddings in this part. From prompts, we use the zero-shot accuracy for the unlabeled data as the quality measure. From embeddings, we perform clustering to evaluate the quality of the SimCSE embeddings. We use K-Means as the clustering method, and use two metrics, namely Normalized Mutual Information (NMI), and Adjusted Rand Index (ARI) (Vinh et al., 2010) for evaluation. For these metrics, higher value indicates better quality. The results are shown in Table 6. We observe that although the quality of these two terms are high for some tasks such as IMDB and AG News, for other tasks, the embeddings are less discriminative and the prompts are less accurate. These pose specific challenges for PATRON to select most useful data with noisy prompt-based predictions with the imperfect embeddings.

B Experiment Setups

B.1 Main Experiment Setups

In experiments, both our method and baselines are run with 5 different random seed and the result is

¹⁰https://github.com/allenai/contrast-sets/ tree/main/IMDb

¹¹https://github.com/acmi-lab/

counterfactually-augmented-data/tree/master/
sentiment

Dataset	Domain	$\mathbf{Classes}\ c$	#Unlabeled	#Test	Туре	Template	Label words
IMDB	Movie Review	2	25k	25k	sentiment	$\langle S \rangle$. It was [MASK].	terrible, great
Yelp-full	Restaurant Review	2	560k	38k	sentiment	$\langle S \rangle$. It was [MASK].	terrible, bad, okay, good, great
AG News	News	4	120k	7.6k	News Topic	[MASK] News: $\langle S \rangle$	World, Sports, Business, Tech
Yahoo! Answers	Web QA	10	300k	60k	QA Topic	[Category: [MASK]] $\langle S \rangle$	Society, Science, Health, Education, Computer,
							Sports, Business, Entertainment, Relationship, Politics
DBPedia	Wikipedia Text	14	420k	70k	Wikipedia Topic	$\langle T \rangle \langle S \rangle \langle T \rangle$ is a [MASK]]	Company, School, Artist, Athlete, Politics,
							Transportation, Building, Mountain, Village,
							Animal, Plant, Album, Film, Book
TREC	Web Text	6	5k	0.6k	Question Topic	$\langle S\rangle.$ It was [MASK].	Expression, Entity, Description, Human, Location, Number

Table 5: Statistics, manual templates, and label words used in our experiments. For DBPedia and Yahoo! Answers, we randomly sample 30k sample from each class due to the limited computational resource. *c*: number of classes.

Datasets	Zero-shot Acc. (in %)	Zero-shot Acc. after UC. (in %)	NMI	ARI
IMDB	73.29	83.13	0.249	0.319
Yelp-full	32.76	38.62	0.079	0.056
AG News	81.43	80.66	0.443	0.432
Yahoo! Answers	44.13	47.55	0.274	0.193
DBPedia	73.78	81.13	0.717	0.595
TREC	35.69	38.51	0.111	0.088

Table 6: Quality of Prompts and SimCSE embeddings for six datasets used in our experiments.

based on the average performance on them. We have show both the mean and the standard deviation of the performance in our experiment sections.

B.2 Experiment Setups for Prompt-based Few-shot Learning

We mainly use the pipeline in LM-BFF (Gao et al., 2021a) for prompt-based learning. For both PA-TRON and baselines, we use the prompt defined in Table 5 to fine-tune PLMs. We use OpenPrompt toolkit (Ding et al., 2022) for implementation and use RoBERTa-base as the backbone for prompt-based learning.

B.3 Experiment Setups for Semi-supervised Learning

For semi-supervised learning, we mainly adopt Unsupervised Data Augmentation (UDA) (Xie et al., 2020) and self-training (Du et al., 2021) as two examples. The main idea of *UDA* is leveraging data augmentation techniques (TF-IDF word replacement or back translation) with the consistencybased loss for unlabeled data to improve the model performance. Since we do not have access to TPU service and need to use a smaller amount of unlabeled data, we implement UDA on our own. For *self-training*, it generates pseudo labels on unlabeled data, and encourages models to output confident predictions on these data. Please refer to the original papers for the details of these methods.

B.4 Experiment Setups for Standard Multi-round Active Learning

For standard multi-round active learning, we follow the standard multi-round active learning pipelines introduced in (Margatina et al., 2021; Yuan et al., 2020), but in the beginning round, *no* initial labeled data is given. In each round, we initialize the PLM *from the pretrained checkpoint* to avoid overfitting to the data collected in earlier rounds as observed by Hu et al. (2019).

C Details on Implementations

C.1 Computational Setups

Overall we report the results of 3240 BERT fine-tuning runs for main experiments (2 settings × 6 datasets × 3 labeling budgets × 9 methods × 10 repetitions). The computing infrastructure used for experiments are listed as follows.

System: Ubuntu 18.04.3 LTS; Python 3.8; Pytorch 1.10.

CPU: Intel(R) Core(TM) i7-5930K CPU @ 3.50GHz.

GPU: NVIDIA A5000.

C.2 Number of Parameters

In our main experiments, PATRON and all baselines use RoBERTa-base (Liu et al., 2019) with a task-specific classification head on the top as the backbone, which contains 125M trainable parameters. We do not introduce any other parameters in our experiments.

C.3 Implementations of Baselines

For **Random**, **Uncertainty**, **BERT-KM**, **Margin-KM**, we implement them by ourselves. For other baselines, we run the experiments based on the implementations on the web. We list the link for the implementations as belows:

◇ Coreset: https://github.com/google/
active-learning/tree/master/sampling_

Hyper-parameter	IMDB	Yelp-full	AG News	Yahoo!	DBPedia	TREC			
Maximum Tokens	256	256	128	128	128	64			
Learning Rate	2e-5	2e-5	5e-5	5e-5	1e-5	2e-5			
k		1000							
ρ	0.05	0.05	0.1	0.05	0.05	0.1			
γ	0.3	0.3	0.5	0.3	0.1	0.3			
β	0.5	1	0.5	5	1	1			
m		0.5	5						

Table 7: Hyper-parameter configurations. Note that we only keep certain number of tokens.

methods.

◇ ALPS: https://github.com/forest-snow/
alps.

◊ TPC: https://github.com/avihu111/ TypiClust.

C.4 Hyper-parameters for Model Training

We use AdamW (Loshchilov and Hutter, 2019) as the optimizer, and choose the learning rate from $\{1 \times 10^{-5}, 2 \times 10^{-5}, 5 \times 10^{-5}\}$, the batch size from $\{4, 8, 16\}$, and set the number of training epochs to 15 for both fine-tuning, prompt-based few-shot learning, and multi-round active learning.

For semi-supervised learning, we initialize the model with the RoBERTa-base fine-tuned on the acquired labeled data (based on different data selection strategies). Then, we set the batch size for unlabeled data to 32, and choose the learning rate from $\{1 \times 10^{-6}, 5 \times 10^{-6}, 1 \times 10^{-5}\}$ since we empirically find that smaller learning rates lead to the better training stability. We use the model with best performance on the development set to determine the best set of parameter for testing.

C.5 Hyper-parameters for AL Implementation

PATRON introduces several hyper-parameters including k in Eq. 2, K for calculating $\mathcal{X}_{KNN}(x)$, K' for calculating $\mathcal{X}_{c-KNN}(x)$, β , γ , m in Eq. 8, ρ in Eq. 6, but most of them are keep fixed during our experiments, thus it does not require heavy hyperparameter tuning.

In our experiments, we keep K' = 10, K = 50, m = 0.5 for all datasets. For other parameters, we *iteratively* find the optimal hyperparameters for each datasets. We search ρ from $\{0.01, 0.05, 0.1, 1\}$, β from $\{0.5, 1, 5, 10\}$, γ from $\{0.1, 0.3, 0.5\}$, and select the best hyperparameter with the best performance on the *development* set. All results are reported as the average over **ten runs**. The number for hyperparameters we use are shown in Table 7.

For other baselines, we follow the exact parameter tuning method mentioned in the original paper for hyperparameter tuning. For CAL (Margatina et al., 2021) and TPC (Hacohen et al., 2022), we tune the number for KNN k from [5, 10, 20, 50] and report the best performance.

D Adapting PATRON to Multi-round AL

When applying PATRON to Multi-round AL, since there exists a warm-start model with a set of labeled data, we directly use the embedding from the warmstart model to generate features and leverage it for uncertainty estimation. After that, uncertainty propagation can be directly adopted for estimating the utility of training data. For the PTR step, since we already have a smaller number of the labeled samples D_l , the Eq. 9 can be refined as

$$\mathcal{X}_{\text{c-KNN},i} = \text{KNN}(q_i, \mathcal{Q} \cup \mathcal{D}_l), \qquad (11)$$

as we don't want the selected samples to be too close to samples in \mathcal{D}_l . The other steps of PTR are remain unchanged.

E Time Complexity of PATRON

The additional time introduced by PATRON mainly comes from the KNN step in the uncertainty propagation as well as the K-Means partitioning. However, these operations have been efficiently supported via approximate nearest neighbor search (ANN) (Johnson et al., 2019). As a result, PATRON will not incur excessive computational overhead.

Table 8 exhibits the running time of PATRON and baselines on the *Yahoo! Answers* dataset for selecting 64 samples. Overall, compared with the recent baselines such as TPC (Hacohen et al., 2022) and Margin-KM (Müller et al., 2022), the additional time introduced is small. In particular, the

Method	Time
Random	0.1s
Uncertainty	461s
CAL	649s
BERT-KM	724s
Coreset	872s
Margin-KM	1389s
ALPS	682s
TPC	1448s
PATRON	1480s

Table 8: The running time of PATRON and differentbaselines on Yahoo! Answers dataset.

uncertainty propagation takes 114 seconds, and the predict-then-propagate step only takes 5 seconds. This verifies that our key designs do not takes much time and are scalable for large datasets.

F Additional Analysis

In this section, we provide detailed comparison on different data selection strategies, aiming to better understand their relative advantages and disadvantages. Specifically, we follow the method in Ein-Dor et al. (2020) and focus on three types of metrics: *class distribution, feature diversity*, and *representativeness*. All of these metrics are calculated based on the results with 128 labels as the budget.

F.1 Class Distribution of the Selected Data

We calculate the class distribution of the selected samples. Denote the number of samples selected from each class as n_1, \ldots, n_c where $\sum_{i=1}^c n_i = |B|$ (|B| = 128 in this case), we use two metrics, namely imbalance value and label distribution divergence value to measure the class distribution. Specifically, imbalance value (IMB) is calculated as

IMB =
$$\frac{\max_{i=1,...,c}(n_i)}{\min_{i=1,...,c}(n_i)}$$
. (12)

The higher IMB value indicates the more imbalanced distribution. Note that when data from one or more classes are totally not sampled, the IMB value will become *infinity* (+inf).

As the label distribution of some datasets are imbalanced, we introduce another metrics named label distribution divergence, to calculate the distance between the distribution of ground-truth labels and labels sampled by baselines or our method. Specifically, denote p_i as the frequency of label *i*. Then the label distribution divergence (LDD) is calculated as

$$LDD = \mathcal{D}_{KL}(q||p) = -\sum_{i} q_i \log (p_i/q_i).$$
(13)

where $q_i = n_i/|B|$ is equal to the frequency of class *i* in the selected samples. The higher LDD value indicates the more biased sampled distribution from the original distribution.

Table 9 and 10 show the IMB and LDD value for all methods on six datasets. From the results, we find that for uncertainty-based approaches, the corresponding values for these two metrics are very high. This indicates that the selected samples are highly imbalanced. As there does not exist any startup labels for cold-start data selection, finetuning PLMs on such imbalanced data leads to the biased predictions. These results explain why the performance of such uncertainty-based methods are extremely poor under cold-start scenarios.

F.2 Feature Diversity of the Selected Data

Apart from the categorical-level statistics, we aim to measure the diversity from the feature space. For each sample x, we use the SimCSE embeddings (used in Section 4.1) to obtain its embeddings. Then, we follow the method in (Ein-Dor et al., 2020) to calculate the diversity over the samples within the batch Q as

$$D(\mathcal{Q}) = \left(\frac{1}{|U|} \sum_{x_i \in U} \min_{x_j \in \mathcal{Q}} d(x_i, x_j)\right)^{-1}, \quad (14)$$

where $d(x_i, x_j)$ is the Euclidean distance between x_i and x_j .

Table 11 shows the diversity of different data selection methods. Overall, BERT-KM achieves the best sample diversity, as its objective mainly focuses on promoting the sample diversity. In contrast, Coreset method cannot improve the sample diversity for all datasets, as it aims to sample data that are farthest from the already selected instances, which can often be outliers. Compared with the other hybrid methods such as ALPS and TPC, PA-TRON overall has a better sample diversity. Moreover, PTR strategy further improve the sample diversity on 5 of 6 datasets. This indicates that PTR fulfills the purpose of improving the diversity of the selected examples.

Task	c	Random	Uncertainty	CAL	BERT-KM	Coreset	Margin-KM	ALPS	TPC	PATRON
IMDB	2	1.207	6.111	7.000	1.286	1.000	1.133	1.783	2.765	1.286
Yelp-F	5	1.778	3.800	13.500	2.000	6.000	1.600	2.833	5.200	2.250
AG News	4	1.462	28.000	2.000	1.500	2.000	2.625	1.667	1.818	1.500
Yahoo! Ans.	10	3.000	12.000	+inf	2.250	7.000	10.000	5.500	3.333	5.500
DBPedia	14	3.500	+inf	+inf	3.500	9.000	12.000	9.000	9.000	2.333
TREC	6	8.000	16.000	+inf	10.500	+inf	18.000	9.500	21.000	15.000

Table 9: The label imbalance value (IMB) of different data selection approaches. The lower value indicates more balanced sampling over classes.

Task	c	Random	Uncertainty	CAL	BERT-KM	Coreset	Margin-KM	ALPS	TPC	PATRON
IMDB	2	0.004	0.287	0.410	0.008	0.000	0.002	0.040	0.114	0.008
Yelp-F	5	0.021	0.094	0.323	0.030	0.147	0.014	0.046	0.137	0.051
AG News	4	0.010	0.253	0.027	0.011	0.030	0.054	0.016	0.027	0.012
Yahoo! Ans.	10	0.039	0.172	1.223	0.046	0.170	0.150	0.101	0.098	0.090
DBPedia	14	0.067	1.074	2.639	0.049	0.120	0.468	0.117	0.117	0.041
TREC	6	0.015	0.081	1.598	0.070	0.078	0.085	0.030	0.212	0.063

Table 10: The label divergence value (LDD) of different data selection approaches. The lower value indicates more balanced sampling over classes.

Task	c	Random	Uncertainty	CAL	BERT-KM	Coreset	Margin-KM	ALPS	TPC	PATRON w/o PTR	PATRON
IMDB	2	0.646	0.647	0.603	0.687	0.643	0.642	0.647	0.648	0.670	0.684
Yelp-F	5	0.645	0.626	0.587	0.685	0.456	0.626	0.680	0.677	0.681	0.685
AG News	4	0.354	0.295	0.339	0.436	0.340	0.328	0.385	0.376	0.420	0.423
Yahoo! Ans.	10	0.430	0.375	0.338	0.470	0.400	0.388	0.441	0.438	0.481	0.486
DBPedia	14	0.402	0.316	0.244	0.461	0.381	0.361	0.420	0.399	0.456	0.459
TREC	6	0.301	0.298	0.267	0.337	0.298	0.307	0.339	0.326	0.337	0.338

Table 11: The diversity value of different data selection approaches. The higher value indicates higher diversity.

Task	c	Random	Uncertainty	CAL	BERT-KM	Coreset	Margin-KM	ALPS	ТРС	PATRON w/o PTR	PATRON
IMDB	2	0.742	0.749	0.685	0.759	0.735	0.717	0.731	0.764	0.802	0.806
Yelp-F	5	0.731	0.711	0.702	0.825	0.504	0.701	0.823	0.827	0.825	0.824
AG News	4	0.656	0.601	0.683	0.733	0.646	0.624	0.716	0.816	0.742	0.749
Yahoo! Ans.	10	0.667	0.614	0.670	0.680	0.621	0.605	0.678	0.784	0.782	0.787
DBPedia	14	0.678	0.610	0.568	0.698	0.666	0.597	0.696	0.802	0.736	0.735
TREC	6	0.435	0.435	0.424	0.518	0.442	0.442	0.520	0.553	0.509	0.512

Table 12: The representativeness value of different data selection approaches. The higher value indicates better representativeness.

Datasets	SST-2 Test	IMDB Contrast	IMDB Counterfactual	SST-2 Test	IMDB Contrast	IMDB Counterfactual	SST-2 Test	IMDB Contrast	IMDB Counterfactual
Budget $ B $		32			64			128	
Random Uncertainty CAL	$\begin{array}{c} 76.2 \pm 2.4 \\ 78.0 \pm 2.3 \\ 76.2 \pm 3.1 \end{array}$	$\begin{array}{c} 76.1 \pm 4.0 \\ 66.0 \pm 4.0 \\ 76.5 \pm 2.9 \end{array}$	$\begin{array}{c} 80.5 \pm 4.7 \\ 69.9 \pm 3.1 \\ 77.6 \pm 3.2 \end{array}$	$ \begin{vmatrix} 80.0 \pm 1.2 \\ 80.0 \pm 1.5 \\ 77.5 \pm 3.5 \end{vmatrix} $	$\begin{array}{c} 77.0 \pm 1.1 \\ 75.5 \pm 0.4 \\ 76.7 \pm 3.9 \end{array}$	$\begin{array}{c} 80.8 \pm 2.0 \\ 82.6 \pm 2.9 \\ 78.7 \pm 3.8 \end{array}$	$\begin{array}{c} 83.0 \pm 2.1 \\ 83.6 \pm 2.3 \\ 78.3 \pm 3.4 \end{array}$	$\begin{array}{c} 83.8 \pm 1.2 \\ 81.6 \pm 1.0 \\ 85.4 \pm 0.9 \end{array}$	$\begin{array}{c} 87.9 \pm 1.6 \\ 85.6 \pm 0.8 \\ \underline{90.8 \pm 0.8} \end{array}$
BERT-KM Coreset	$\begin{array}{c} 76.9 \pm 1.3 \\ 71.6 \pm 2.0 \end{array}$	$\begin{array}{c} 75.6 \pm 2.0 \\ 60.7 \pm 3.4 \end{array}$	$\begin{array}{c} 81.2 \pm 2.0 \\ 63.7 \pm 4.3 \end{array}$	$\begin{vmatrix} 81.5 \pm 1.4 \\ 79.6 \pm 3.4 \end{vmatrix}$	$\begin{array}{c} 82.3 \pm 4.2 \\ 66.3 \pm 5.5 \end{array}$	$85.8 \pm 4.4 \\ 66.6 \pm 4.4$	$\begin{array}{c} 84.6 \pm 3.0 \\ \underline{82.2 \pm 2.5} \end{array}$	$\begin{array}{c} 86.2 \pm 1.4 \\ 80.5 \pm 2.6 \end{array}$	$\begin{array}{c} 90.3 \pm 0.5 \\ 83.7 \pm 3.6 \end{array}$
Margin-KM ALPS TPC	$\begin{array}{c} 71.5 \pm 3.4 \\ \underline{78.5 \pm 1.9} \\ \overline{77.8 \pm 3.8} \end{array}$	$\begin{array}{c} 61.2 \pm 3.0 \\ \underline{78.5 \pm 2.7} \\ \overline{72.1 \pm 5.0} \end{array}$	$57.5 \pm 2.4 \\ \frac{81.8 \pm 2.4}{76.9 \pm 6.1}$	$\begin{array}{c} 80.0 \pm 3.0 \\ 77.8 \pm 2.8 \\ \underline{81.0 \pm 0.9} \end{array}$	$\begin{array}{c} 74.9 \pm 1.6 \\ \underline{83.1 \pm 1.8} \\ \overline{74.2 \pm 1.2} \end{array}$	$\begin{array}{c} 79.3 \pm 2.5 \\ \underline{87.5 \pm 1.5} \\ 77.1 \pm 2.2 \end{array}$	$\begin{array}{c} 80.9 \pm 3.5 \\ 83.0 \pm 3.2 \\ 79.3 \pm 3.1 \end{array}$	$\frac{86.8 \pm 2.0}{84.4 \pm 1.5} \\ 83.0 \pm 2.2$	$\begin{array}{c} 90.1 \pm 2.3 \\ 89.1 \pm 1.4 \\ 87.5 \pm 2.6 \end{array}$
PATRON	$ 81.3 \pm 2.6$	$\textbf{81.9} \pm \textbf{2.3}$	$\textbf{85.3} \pm \textbf{2.1}$	80.8 ± 2.7	$\textbf{84.7} \pm \textbf{1.8}$	$\textbf{88.9} \pm \textbf{1.0}$	85.9 ± 2.0	$\textbf{87.0} \pm \textbf{1.5}$	$\textbf{92.2} \pm \textbf{1.3}$

Table 13: Full results of the evaluation on OOD tasks for IMDB datasets.

F.3 Representativeness of the Selected Data

distance between the example in question and its 10 most similar examples based on the [CLS] rep-

The representativeness of samples are defined as their density, which is quantified by the average

Task	c	B	Random	Uncertainty	CAL	BERT-KM	Coreset	Margin-KM	ALPS	TPC	PATRON
TREC	6	32 64 128	$\begin{array}{c} 42.7 \pm 1.6 \\ 53.5 \pm 1.2 \\ 77.4 \pm 2.0 \end{array}$	$\begin{array}{c} 34.7 \pm 1.7 \\ 52.1 \pm 2.0 \\ 62.3 \pm 1.8 \end{array}$	$\begin{array}{c} 13.0 \pm 4.0 \\ 15.5 \pm 3.2 \\ 44.5 \pm 2.9 \end{array}$	$\frac{\frac{45.4 \pm 1.8}{64.5 \pm 1.4}}{\frac{85.6 \pm 1.1}{85.6 \pm 1.1}}$	$\begin{array}{c} 42.4 \pm 1.6 \\ 55.5 \pm 2.0 \\ 74.4 \pm 1.7 \end{array}$	$\begin{array}{c} 30.5 \pm 2.6 \\ 40.3 \pm 2.3 \\ 70.3 \pm 1.0 \end{array}$	$\begin{array}{c} 46.7 \pm 0.9 \\ 57.1 \pm 2.4 \\ 84.0 \pm 1.6 \end{array}$	$\begin{array}{c} 29.1 \pm 2.2 \\ 55.6 \pm 2.0 \\ 67.9 \pm 2.3 \end{array}$	$\begin{array}{c} 48.4 \pm 1.0 \\ 66.0 \pm 1.1 \\ 89.8 \pm 0.8 \end{array}$

Table 14: The F1 score of the main experiments (few-shot PLM fine-tuning) on the TREC dataset.

Task c	B	Random	Uncertainty	CAL	BERT-KM	Coreset	Margin-KM	ALPS	TPC	PATRON
TREC 6	32 64 128	$\begin{array}{c} 62.3 \pm 1.7 \\ 69.6 \pm 1.1 \\ 77.3 \pm 2.4 \end{array}$	$\begin{array}{c} 57.0 \pm 1.2 \\ 62.7 \pm 1.4 \\ 67.7 \pm 1.5 \end{array}$	$\begin{array}{c} 29.8 \pm 1.3 \\ 33.8 \pm 1.7 \\ 55.6 \pm 4.0 \end{array}$	$\begin{array}{c} 51.5 \pm 2.0 \\ 73.0 \pm 1.2 \\ 80.8 \pm 1.6 \end{array}$	$56.6 \pm 1.4 \\ 69.2 \pm 1.5 \\ 74.7 \pm 3.0$	$\begin{array}{c} 58.9 \pm 1.3 \\ 63.5 \pm 2.0 \\ 66.4 \pm 2.0 \end{array}$	$\frac{62.6 \pm 1.4}{\textbf{75.1} \pm \textbf{1.1}} \\ \underline{83.6 \pm 2.3}$	$\begin{array}{c} 50.1 \pm 1.2 \\ 66.8 \pm 1.3 \\ 70.6 \pm 1.6 \end{array}$	$\begin{array}{c} \textbf{67.6} \pm \textbf{0.8} \\ \overline{74.2 \pm 1.4} \\ \textbf{86.7} \pm \textbf{1.4} \end{array}$

Table 15: The F1 score of the prompt-based experiments on the TREC dataset.

resentations (Ein-Dor et al., 2020) as

$$R(x) = \frac{\sum_{x_i \in \text{kNN}(x)} \cos\left(x, x_i\right)}{K}.$$
 (15)

Table 12 shows the score for different methods. PATRON also achieves comparable performance to the baselines.

To sum up, the results in above sections indicate that PATRON strikes a balance between these metrics — it achieves competitive performance on both diversity and representativeness, which lead to overall better performance under cold-start scenarios.

G Additional Experimental Results

G.1 Out-of-Distribution (OOD) Evaluation

We conduct Out-of-Distribution (OOD) evaluation to verify whether the methods can robustly select representative samples for the task instead of overfitting one specific dataset. We use IMDB dataset as a source domain for data selection and fine-tuning, and then directly evaluate the finetuned model on 3 out-of-domain datasets (see Appendix A.3 for details): SST-2 (Socher et al., 2013), IMDB Contrast Set (IMDB-CS) (Gardner et al., 2020), and IMDB Counterfactually Augmented Dataset (IMDB-CAD) (Kaushik et al., 2020).

As shown in Table 13, diversity-based approaches also perform better than uncertaintybased methods on OOD tasks, due to the better coverage of the selected samples. However, PATRON still outperforms these baselines by 3.2% on average. The performance gains illustrate that PATRON can discover informative samples to truly enable the PLM to capture task-specific linguistic knowledge instead of spurious features and improve the PLM's generalization ability under limited budget.

G.2 The Result with F1 Score for the TREC Dataset

The result of the TREC dataset with F1 score as the metric is shown in Table 14 and 15. In most of the cases, PATRON still outperforms all the baselines.

G.3 Additional Results on Low-budget Multi-round Active Learning

The performance of PATRON and baselines on the additional 3 datasets are shown in Figure 7. PA-TRON achieves competitive performance across all the datasets.

G.4 Additional Hyperparameter Study

We exhibit the additional hyperparameter study on the other four datasets in Figure 8. Overall, the performance of PATRON is stable across a broad range of hyperparameters on all datasets.

G.5 Additional Label Efficiency Study

We provide the label efficiency studies for each dataset in detail, shown in Figure 9. From the figure, we estimate the approximate number of labels required (via random sampling) to achieve the same performance as PATRON with 512 labels (Figure 3) as follows: Yahoo: 1280 (2.5X), TREC: 1024 (2X), AG News: 1536 (3X), IMDB: 1024 (2X), DBPedia: 2304 (4.5X), Yelp: 1792 (3.5X). The results indicate that PATRON can improve the label efficiency for all datasets significantly.



Figure 7: The comparision of PATRON with other baselines under standard multi-round AL setting on other three datasets.



Figure 8: The additional hyperparameter study on the other datasets.



Figure 9: Illustration of label efficiency on six datasets.

ACL 2023 Responsible NLP Checklist

A For every submission:

- A1. Did you describe the limitations of your work? Page 10, after section 7
- □ A2. Did you discuss any potential risks of your work? *Not applicable. Left blank.*
- A3. Do the abstract and introduction summarize the paper's main claims? *Abstract, section 1*
- A4. Have you used AI writing assistants when working on this paper? *Left blank.*

B ☑ Did you use or create scientific artifacts?

Section 5.1

- ☑ B1. Did you cite the creators of artifacts you used? Section 5.1
- □ B2. Did you discuss the license or terms for use and / or distribution of any artifacts? *Not applicable. Left blank.*
- □ B3. Did you discuss if your use of existing artifact(s) was consistent with their intended use, provided that it was specified? For the artifacts you create, do you specify intended use and whether that is compatible with the original access conditions (in particular, derivatives of data accessed for research purposes should not be used outside of research contexts)? *Not applicable. Left blank.*
- □ B4. Did you discuss the steps taken to check whether the data that was collected / used contains any information that names or uniquely identifies individual people or offensive content, and the steps taken to protect / anonymize it? *Not applicable. Left blank.*
- B5. Did you provide documentation of the artifacts, e.g., coverage of domains, languages, and linguistic phenomena, demographic groups represented, etc.?
 Not applicable. Left blank.
- B6. Did you report relevant statistics like the number of examples, details of train / test / dev splits, etc. for the data that you used / created? Even for commonly-used benchmark datasets, include the number of examples in train / validation / test splits, as these provide necessary context for a reader to understand experimental results. For example, small differences in accuracy on large test sets may be significant, while on small test sets they may not be. *Appendix A*.

C ☑ Did you run computational experiments?

Section 5

C1. Did you report the number of parameters in the models used, the total computational budget (e.g., GPU hours), and computing infrastructure used? *Appendix C.1*

The Responsible NLP Checklist used at ACL 2023 is adopted from NAACL 2022, with the addition of a question on AI writing assistance.

- ✓ C2. Did you discuss the experimental setup, including hyperparameter search and best-found hyperparameter values? *Appendix C.5*
- C3. Did you report descriptive statistics about your results (e.g., error bars around results, summary statistics from sets of experiments), and is it transparent whether you are reporting the max, mean, etc. or just a single run? *Section 5.3.*
- C4. If you used existing packages (e.g., for preprocessing, for normalization, or for evaluation), did you report the implementation, model, and parameter settings used (e.g., NLTK, Spacy, ROUGE, etc.)?
 Not applicable. Left blank.
- **D** Z Did you use human annotators (e.g., crowdworkers) or research with human participants? *Left blank.*
 - □ D1. Did you report the full text of instructions given to participants, including e.g., screenshots, disclaimers of any risks to participants or annotators, etc.? *No response.*
 - □ D2. Did you report information about how you recruited (e.g., crowdsourcing platform, students) and paid participants, and discuss if such payment is adequate given the participants' demographic (e.g., country of residence)?
 No response.
 - □ D3. Did you discuss whether and how consent was obtained from people whose data you're using/curating? For example, if you collected data via crowdsourcing, did your instructions to crowdworkers explain how the data would be used? No response.
 - □ D4. Was the data collection protocol approved (or determined exempt) by an ethics review board? *No response.*
 - D5. Did you report the basic demographic and geographic characteristics of the annotator population that is the source of the data?
 No response.