

# Centrality-aware Product Retrieval and Ranking

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### Introduction

Enhancing product ranking and retrieval in e-commerce by optimizing existing models.
User queries carry **ambiguity** and **complexity** => mismatched intent and retrieval.







## Alphanumeric Queries

- -Queries involving product codes or model numbers, e.g., "S2716DG" for a Dell monitor where "S" and "DG" signify specific panel types.
- -Ambiguous product identifiers like "i5 pc 1tb 16gb 8gb gpu" that reference specifications but lack complete product details.
- Transformer-based models rely on extensive annotated data but *struggle to accurately capture user intent*.
- Our work proposes a **User-Intent Centrality Optimization (UCO)** to better align models with user intent in product search.

# Data & Experiment Setup

- Dataset- query-title pairs annotated for relevance score and centrality annotation.
- Pearson, Kendall and Spearman correlations between the graded relevance score and the binary centrality score are 0.78, 0.73 and 0.77, respectively.
- Relevance scores are assigned on a 1-5 PEGFB scale
- -1 indicates a Bad match while 5 indicates Perfect match (ideal query-title alignment).
- Centrality is annotated as a binary score (1 for central, 0 for non-central) to determine how closely a title aligns with the query intent.



The ablation study demonstrates that combining both loss functions, MNRL and OCL, enhances the model's performance, as the dual-loss approach improves ranking quality.
 – Employed individually, MNRL seems to outperform OCL in both metrics.

Loss Function	NDCG@5	MRR@10
MNRL	0.7139	0.7899
OCL	0.5497	0.6559
MNRL + OCL (Dual-Loss)	0.7488	0.8189

## • Fine-tuning process:

- UCO fine-tunes the model on **binary classification task for centrality**.
- Dual loss ensures a balance between relevance (matching the query intent) and centrality (most typical product titles).

## Results

• UCO helps distinguish between titles semantically relevant but non-central and central to user intent, mitigating challenges posed by ambiguous/alphanumeric queries.

Encoder UCO	Precision@ $k$ ( $\uparrow$ )			Re	call@k	$(\uparrow)$	N	MRR (↑)		
	3	5	10	3	5	10	3	5	10	@10

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- We curated evaluation splits from existing data for four query subsets.
- -CQ (Common Queries): Consists of general product queries.
- CQ-Balanced: Balanced split with an equal positive and negative query-title pairs.
- CQ-Common-String: Contains queries with exact matches in both relevant and irrelevant titles, challenging semantic differentiation.





(a) The sub-string "Barbie Model" is a part of both positive and negative product titles.

(b) The sub-string "3D Printer" is a part of both positive and negative product titles.

-CQ-Alphanumeric: Focuses on alphanumeric queries, such as product codes or model numbers, where minor changes can significantly impact retrieval accuracy.

<b>Evaluation Split</b>	<b>Corpus Size</b>	<b>Dev Queries</b>	<b>Test Queries</b>
CQ	187,469	5,776	17,325
CQ-Balanced	46,561	5,776	17,325
CQ-Common-String	12,508	2,117	6,351
CQ-Alphanumeric	162, 115	4,111	12,333

• **eBERT** and **eBERT-siamese** models are used as encoder backbones, pre-trained on eBay's item data combined with general domain text.

BERT	No	16.20	13.03	8.93	11.31	14.41	18.83	0.1912	0.1818	0.1833	0.2771
eBERT	No <b>Yes</b>									0.2430 <b>0.7672</b>	
eBERT (siam)	No <b>Yes</b>									0.6704 <b>0.7886</b>	
CQ-balanced test											
RERT	No	7 1 2	1 01	2.05	21 26	21 50	<u> </u>	0 1001	0 1061	0 2115	0 1962

BERT	No	7.13	4.94	2.95	21.26	24.58	29.33	0.1824	0.1961	0.2115	0.1862
eBERT	No	9.72	6.94	4.22	29.02	34.58	42.07	0.2428	0.2657	0.2899	0.2495
	<b>Yes</b>	<b>28.57</b>	<b>18.15</b>	<b>9.50</b>	<b>85.40</b>	<b>90.42</b>	<b>94.62</b>	<b>0.7851</b>	<b>0.8059</b>	<b>0.8197</b>	<b>0.7789</b>
eBERT	No	25.99	16.68	8.89	77.66	83.08	88.59	0.6888	0.7112	0.7291	0.6784
(siam)	<b>Yes</b>	<b>29.19</b>	<b>18.39</b>	<b>9.58</b>	<b>87.26</b>	<b>91.58</b>	<b>95.43</b>	<b>0.8046</b>	<b>0.8225</b>	<b>0.8351</b>	<b>0.7965</b>

#### CQ-common-str test

BERT	No	9.41	6.31	3.65	28.15	31.47	36.35	0.2532	0.2669	0.2828	0.2579
eBERT	No <b>Yes</b>	12.62 <b>32.03</b>	8.64 <b>19.58</b>	5.00 <b>9.92</b>	37.79 <b>95.84</b>	43.10 <b>97.65</b>	49.92 <b>98.87</b>	0.3272 <b>0.9091</b>	0.3491 <b>0.9166</b>	0.3714 <b>0.9206</b>	0.3315 <b>0.8979</b>
eBERT (siam)										0.8456 <b>0.9226</b>	

#### CQ-alphanum test

BERT	No	20.54	16.65	11.47	13.45	17.32	22.82	0.2333	0.2176	0.2226	0.3350
eBERT	No	23.35	19.54	13.77	15.53	20.76	27.85	0.2630	0.2516	0.2617	0.3739
	<b>Yes</b>	<b>64.58</b>	<b>57.27</b>	<b>40.35</b>	<b>44.05</b>	<b>59.97</b>	<b>77.00</b>	<b>0.7119</b>	<b>0.7094</b>	<b>0.7344</b>	<b>0.8018</b>
eBERT	No	60.67	54.10	38.54	41.32	57.10	74.20	0.6652	0.6654	0.6951	0.7618
(siam)	<b>Yes</b>	<b>67.10</b>	<b>59.70</b>	<b>41.81</b>	<b>46.07</b>	<b>62.72</b>	<b>79.76</b>	<b>0.7375</b>	<b>0.7371</b>	<b>0.7609</b>	<b>0.8171</b>

• Fine tuned for a maximum of 10 epochs, with a Batch size of 32 using AdamW (learning rate  $\rightarrow 2e - 05$ , weight decay  $\rightarrow 0.01$ , with cosine similarity as evaluation function.

• Ranking evaluation metrics include **Precision@k**, **Recall@k**, **NDCG@k**, and **Mean Re-ciprocal Rank (MRR)** to measure the quality and ranking accuracy.

## **User-Intent Centrality Optimization (UCO) Approach**

- The proposed User-Intent Centrality Optimization (UCO) enhances product title ranking by aligning retrieval with buyer intent.
- UCO uses a **Dual Loss-based Optimization** to manage hard negatives in query-title pairs (as shown in figure):
- Multiple Negative Ranking Loss (MNRL): Increases the distance between positive and negative pairs in the model's embedding space.
- -Online Contrastive Loss (OCL): Optimizes for hard positives (distant in embedding space) and hard negatives (closer to positive pairs).

### Conclusion

- Our proposed UCO method effectively improves product search relevance by aligning model rankings with user intent, showing consistent performance gains across evaluation metrics.
- UCO's dual-loss approach optimizes the embedding space to better handle challenges, such as ambiguous and alphanumeric queries, ensuring that results align more closely with user expectations.
- Future work will explore explainable product retrieval for complex queries and leveraging GenAl to expand challenging query structures and align them with user intent.

