# Virtual Personas for Language Models via an Anthology of Backstories

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### Abstract

Large language models (LLMs) are trained from vast repositories of text authored by millions of distinct authors, reflecting an enormous diversity of human traits. While these models bear the potential to be used as approximations of human subjects in behavioral studies, prior efforts have been limited in steering model responses to match individual human users. In this work, we introduce "Anthology", a method for conditioning LLMs to particular virtual personas by harnessing open-ended life narratives, which we refer to as "backstories." We show that our methodology enhances the consistency and reliability of experimental outcomes while ensuring better representation of diverse subpopulations. Across three nationally representative human surveys conducted as part of Pew Research Center's American Trends Panel (ATP), we demonstrate that Anthology achieves up to 18% improvement in matching the response distributions of human respondents and 27% improvement in consistency metrics. Our code is available at https://github.com/CannyLab/anthology.

# 1 Introduction

Large language models (LLMs) are trained from vast repositories of human-written text (Touvron et al., 2023; Meta, 2024; Brown et al., 2020; OpenAI, 2024; MistralAI, 2024; Jiang et al., 2024a). These texts are authored by millions of distinct authors, reflecting an enormous diversity of human traits (Choi and Li, 2024; Wolf et al., 2024). As a result, when a language model completes a prompt, the generated response implicitly encodes a mixture of voices from human authors that have produced the training text from which the completion has been extrapolated. Although this nature of language models has

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Figure 1: This work introduces *Anthology*, a method for conditioning LLMs to representative, consistent, and diverse virtual personas. We achieve this by generating naturalistic backstories, which can be used as conditioning context, and show that *Anthology* enables improved approximation of large-scale human studies compared to existing approaches in steering LLMs to represent individual human voices.

been overlooked due to its marginal influence in current widely-adopted usages of LLMs, such as factual question-answering (QA) and algorithmic reasoning, when the model is queried with openended questions or is intended to be conditioned as particular personas, it is critical to address the fact that these models inherently reflect an averaged voice from the mixture of human authorship.

A prominent example of such a scenario with growing significance is the use of LLMs to simulate human actors in the context of behavioral studies (Argyle et al., 2023; Binz and Schulz, 2023; Santurkar et al., 2023; Perez et al., 2022; Park et al., 2022; Simmons, 2022; Karra et al., 2023; Hartmann et al., 2023; Jiang et al., 2022; Aher et al., 2023; Abdulhai et al., 2023). LLMs have great potential as querying models is much faster and cheaper than designing and completing human studies (Argyle et al., 2023), a process well-known to be challenging when striving to recruit large-

enough, representative, unbiased, and just samples of subjects. While there are evident risks from LLMs themselves (Bommasani et al., 2022b; Bai et al., 2022; Hendrycks et al., 2023; Cheng et al., 2023), including the inherent biases within models trained on Internet data, the use of language models to perform approximate pilot studies can help survey designers satisfy best practices (Belmont Principles (Government, 1978)) of beneficence and justice, without and before inflicting potential harm to real human respondents.

For language models to effectively serve as virtual subjects, we must be able to steer their responses to reflect particular human populations, *i.e.* condition models to reliable virtual personas. To this end, existing work prompts LLMs with context that explicitly spell out the demographic and personal traits of the intended persona: for example, (Santurkar et al., 2023; Liu et al., 2024a; Kim and Lee, 2024; Hwang et al., 2023) attempt to steer LLM responses with a dialog consisting of a series of question-answer pairs about demographic indicators, a free-text biography listing all traits, and a portrayal of the said persona in secondperson point-of-view. While these approaches have shown modest success, they have been limited in (i) closely representing the responses of human counterparts, (ii) consistency, and (iii) successfully binding to diverse personas, especially those from underrepresented subpopulations.

So how might we condition LLMs to virtual personas that are representative, consistent, and diverse? In this work, we investigate the use of naturalistic bodies of text describing individual life-stories, namely backstories, as prefix to model prompts for persona conditioning as illustrated in Figure 1. The intuition is that open-ended life narratives both explicitly and implicitly embody diverse details about the author, including age, gender, education level, emotion, and beliefs, etc. (Argamon et al., 2007; Bantum and Owen, 2009; Schwartz et al., 2013; De Choudhury et al., 2021; Stirman and Pennebaker, 2001). Lengthy backstories thus narrowly constrain the user characteristics, including latent traits as personality or mental health that are not solicited explicitly (McAdams, 1993; Bruner, 1991; Pennebaker and King, 1999), and strongly condition LLMs to diverse personas.

In particular, we suggest a methodology to generate backstories from LLMs themselves, as a means to efficiently produce massive sets covering a wide range of human demographics—which we refer to as an Anthology of backstories. We also introduce a method to sample backstories to match a desired distribution of human population. Our overall methodology is validated with experiments large-scale approximating well-documented human studies conducted as part of Pew Research Center's American Trends Panel (ATP) surveys. We demonstrate that language models conditioned with LLM-generated backstories provide closer approximations of real human respondents in terms of matching survey response distributions and consistencies, compared to baseline methods. Particularly, we show superior conditioning to personas reflecting users from underrepresented groups, with improvements of up to 18% in terms Wasserstein Distance and 27% in consistency.

Our contributions are summarized as follows:

- We introduce *Anthology*, which employs LLM-generated backstories to further condition LLM outputs, demonstrating that *Anthology* more accurately approximates human response distributions across three surveys covering various topics and diverse demographic subgroups (Section 4.1 and Section 4.2).
- We describe a method for matching virtual subjects conditioned by backstories to target human populations. This approach significantly enhances the approximation of human response distributions (Section 4.3).
- We provide an open-source anthology of approximately 10,000 backstories for future research and applications in a broad spectrum of human behavioral studies. Additionally, we make the code for producing, processing, and administering surveys publicly available.

# 2 Conditioning LLMs to Virtual Personas via an *Anthology* of Backstories

In this section, we discuss details of the proposed *Anthology* approach. We start with answering the core question: What are backstories and how might they help condition LLMs to particular personas when given as context? Using an example, we examine and lay out the advantages of conditioning models with backstories in Section 2.1.

There are two practical considerations when using backstories as conditioned virtual personas for approximating human subjects. In the following



Figure 2: Step-by-step process of the *Anthology* approach which operates in four stages. First, we leverage a language model to generate an anthology of backstories using an unrestrictive prompt. Next, we perform demographic surveys on each of these backstory-conditioned personas to estimate the persona demographics. Following this, we methodologically select a representative set of virtual personas that match a desired distribution of demographics, based on which we administer the survey. We find that our approach can closely approximate human results (see Section 4 for details).

sections, we discuss how we address each of these implications: (i) We must acquire a substantial set of backstories that reflects a sufficient variety of human authors, since the target human study may require arbitrary demographic distribution of subjects. To this end, we introduce LLM-generated backstories to efficiently generate diverse backstories (Section 2.1); and (ii) We cannot a priori determine the possible demographic profile of a given backstory, since demographic variables may not be explicitly mentioned in a naturalistic life narrative. Hence, we introduce methods to estimate demographics of the virtual persona conditioned by each backstory (Section 2.3) and sample subsets of backstories from the anthology that match target human populations (Section 2.4).

#### 2.1 What are Backstories?

We use the term *backstories* to refer to firstperson narratives that encompass various aspects of an individual's life, from where and how they grew up, their formative experiences, education, career, and personal relationships, to their values and beliefs. These stories are inherently open-ended and personal, touching upon diverse facets of the author's demographic and personality traits.

Consider the example shown in Figure 3. We observe that the life story both *explicitly* and *implicitly* encodes information about the author, thereby providing rich insight into who the author is. For instance, the backstory provides explicit hints about the author's age ("in my 60s"), hometown and/or region ("rural area of north Georgia"), and financial status during childhood ("grew up with very little"). But rather than being a simple listing of the aforementioned traits, the story itself embodies a

natural, authentic voice of a particular human that reflects their values and personality (McAdams, 1993; Bruner, 1991; Pennebaker and King, 1999).

Our proposed approach is to condition language models with backstories by placing them as prefixes to the LLM (Brown et al., 2020; Touvron et al., 2023) so as to strongly condition the ensuing text completion, in the same spirit of standard prompting approaches. As we see in Figure 3, backstories capture a wide range of attributes about the author through high levels of detail and are naturalistic narratives that provide realism and consistency of the persona to which the LLM is conditioned.

#### Question: Tell me about yourself.

Answer: I am in my 60s and live in the same neighborhood I have always lived in. I am not rich and by some standards might even be considered homeless. However, I could spend thousands of dollars more per month if I wanted. I am happy with my life style. I am from the backwoods of this country and grew up with very little. On a few occasions, we were starving in the woods and going to school on an empty stomach. We had a small brown paper bag for dinner a couple of nights every week. Breakfast on some days was just a big bowl of Kool-Aid<sup>™</sup> mixed with powdered milk. My two brothers were thin and we worried about them catching a cold. ... On the day before payday, my mother would spend my whole allowance in the grocery store because she just could not resist those long stems of red roses for only 29 cents a stem. I would have rather had bread and milk for dinner, but I did not dare protest because I did not want to take them away from her. We were lucky to have 79 cents to last until payday.

Figure 3: Example of a LLM-generated backstory. The generated life story can reveal explicit details about the author, such as age, hometown, and financial background, while also implicitly reflecting the author's values, personality, and unique voice through the narrative's style and content.

#### 2.2 LLM-Generated Backstories

While we could source a collection of humanwritten backstories from existing autobiographies or oral history archives, scaling and achieving diversity present significant challenges, as highlighted by previous studies (Yang et al., 2023, 2022). Currently, publicly available collections of autobiographical life stories and oral histories lack the sample size necessary to adequately represent larger human studies.

To address this issue, we propose using language models to generate realistic backstories as a more cost-efficient alternative. As shown in step one of Figure 2, we prompt large language models (LLMs) with a simple, open-ended question such as "Tell me about yourself." By using a straightforward prompt, we ensure the responses remain unconstrained and unbiased, while still eliciting comprehensive narratives. The language model generates a sequence of interconnected events and experiences that outline a coherent life story, ensuring consistency and progression, as shown in Figure 3. With a sampling temperature of T = 1.0, we produce backstories that encompass a broad range of life experiences, reflecting the diversity of human users. Appendix B provides further details on the LLM-generated backstories, along with examples.

A major concern with LLM-generated backstories is the risk of biases. We classify these biases into two types: demographic bias and stereotypical backstories. Demographic bias occurs when the generated backstories disproportionately represent certain demographic groups, while stereotypical backstories perpetuate harmful stereotypes about these groups. To minimize demographic bias, we generate a larger number of backstories and apply the demographic matching process described in Section 2.4. While we do not explicitly control for stereotypical biases, our findings, discussed in Appendix C (with a detailed qualitative analysis), show that our generated backstories are significantly more diverse than those produced by other prompt strategies (which often generate prototypical stories for specific demographic subgroups (Cheng et al., 2023)).

#### 2.3 Demographic Survey on Virtual Personas

As we intend to utilize virtual personas in the context of approximating human respondents in behavioral studies, it is critical that we curate an appropriate set of backstories that would condition personas representing the target human population. Each study would have a specific set of demographic variables and an estimation or accurate statistics of the demographics of its respondents. Naturalistic backstories, despite their rich details about the individual authors, are however not guaranteed to explicitly mention all demographic variables of interest. Therefore, we emulate the process of how the demographic traits of human respondents have been collected—performing demographic surveys on virtual personas, as shown in Step 2 of Figure 2.

While we use the same set of demographic questions as used in the human studies, we consider that, unlike human respondents who each have a well-defined, deterministic set of traits, LLM virtual personas should be described with a *probabilistic* distribution of demographic variables. As such, we sample multiple responses for each demographic question to estimate the distribution of traits for the given virtual persona. Further details about the process and prompts used in demographic surveys are described in Appendix F.

#### 2.4 Matching Target Human Populations

The remaining question is: How do we choose the right set of backstories for each survey to approximate? With the results of the demographic survey, we match virtual personas to the each respondent from the target human population, presented as Step 3 in Figure 2. In doing so, we construct a complete weighted bipartite graph defined by the tuple, G = (H, V, E).

The vertex set  $H = \{h_1, h_2, ..., h_n\}$  represents the set of human users of size n, while the other vertex set  $V = \{v_1, v_2, ..., v_m\}$  represents virtual users of total m. Each vertex  $h_i$  consists of demographic traits of i-th human user. Specifically,  $h_i = (t_{i1}, t_{i2}, ..., t_{ik})$  where k is the number of demographic variables, and  $t_{il}$  is the l-th demographic variable's trait of i-th user. Similarly, for each vertex in V,  $v_j$  comprises probability distributions of demographic variables of each virtual user, defined as  $v_j = (P(d_{j1}), P(d_{j2}), ..., P(d_{jk}))$ , where  $d_{jl}$  is j-th user's l-th demographic random variable and  $P(d_{jl})$  is its probability distribution.

The edge set comprises  $e_{ij} \in E$  which denotes the edge between  $h_i$  and  $v_j$ . The weight of an edge,  $w(e_{ij})$  or equivalently  $w(h_i, v_j)$ , is defined as the product of the likelihoods of traits of the j-th



Figure 4: Matching human users to virtual personas. For greedy matching, each human user is matched to a virtual persona that has the most similar demographic traits among the virtual users. Maximum weight matching maximizes the sum of edge weights while satisfying one-to-one correspondence.

virtual user that correspond to the demographic traits of the i-th human user. We formally define such edge weights:

$$w(e_{ij}) = w(h_i, v_j) = \prod_{l=1}^{k} P(d_{jl} = t_{il})$$
(1)

We perform bipartite matching to select the virtual personas whose demographic probability distributions are most similar to the real, human user population. The objective is to find the matching function  $\pi:[n] \rightarrow [m]$ , where  $[n] = \{1,2,3,...n\}$  and  $[m] = \{1,2,3,...m\}$  that maximize the following:

$$\pi^* = \operatorname*{argmax}_{\pi} \sum_{i=1}^{n} w(h_i, v_{\pi(i)})$$
 (2)

We explore two matching methods: (1) maximum weight matching, and (2) greedy matching. First, maximum weight matching is the method that finds the optimal  $\pi^*$  with the objective of Equation (2), while ensuring that  $\pi$  establishes a one-to-one correspondence between users. We employ the Hungarian matching algorithm (Kuhn, 1955) to determine  $\pi^*$ . On the other hand, greedy matching seeks to maximize the same objective without requiring a one-to-one correspondence. It determines the optimal matching function such that

$$\pi^*(i) = \underset{j}{\operatorname{argmax}} w(h_i, v_j) \tag{3}$$

where each human user is assigned to the virtual persona with the highest weight, allowing multiple human users assigned to the same virtual persona.

After completing the matching process, we assign the demographic traits of the target population to the matched backstories. In downstream surveys, we append these demographic information to backstories and use the matched subset of backstories, resulting in the same number of backstories as that of the target human population.



- (d) Somewhat bad for society
- (e) Very bad for society

Figure 5: An example question (SOCIETY\_RELIG) from ATP Wave 92 (Political Typology) that asks opinions about whether a given statement is good or bad for the American society.

## 3 Approximating Human Studies with LLM Personas

In this section, we discuss the large-scale human studies that we aim to approximate (Step 4 of Figure 2) using LLM virtual subjects, based on varying methods of persona conditioning. We detail the overall experimental setup and define criteria for evaluation.

Human Study Data The Pew Research Center's American Trends Panel (ATP) is a nationally representative panel of randomly selected U.S. adults, designed to track public opinion and social trends over time. Each panel focuses on a particular topic, such as politics, social issues, and economic conditions. In this work, we consider ATP Waves 34, 92, and 99, a set of relatively recent surveys that cover a wide variety of topics: biomedical & food issues, political typology, and AI & human enhancement, respectively. For each wave, we select 6 to 8 questions from the original questionnaire that capture diverse facets of human opinions about the wave's topic using a Likert scale. Details on the questions selected and further information about each ATP wave are discussed in Appendix E.

**Experiment Setup** For each ATP survey considered, we format the select questions into language model prompts to administer survey approximations. Examples of such formatted questions are shown in Figure 5. All questions we consider are in multiple-choice question answer formats, and we carefully preserve the wording of each question and choice options from the original survey. We ask all questions *in series*—language models are given all previous questions and their answers as part of their input context when answering each new question. This process replicates the mental process that human respondents would undergo during surveys. For further details on prompts used

and the experimental setting, see Appendix D.

Language Models We consider a suite of recent LLMs including the Meta Llama3 family (Llama-3-70B) (Meta, 2024) and the sparse mixture-of-experts (MoE) models from Mistral AI (Mixtral-8x22B) (Jiang et al., 2024a; MistralAI, 2024). We primarily focus on models with the largest number of active parameters, which roughly correlates with model capabilities and the size of the training data corpus.

Note that we primarily consider pretrained LLMs without fine-tuning (i.e. base models). We find instruction fine-tuned models, such as by RLHF (Ouyang et al., 2022) or DPO (Rafailov et al., 2023), to be unfit for our study as their opinions are highly skewed, in particular to certain groups (e.g. politically liberal). Prior works similarly report notable opinion biases in fine-tuned models (Santurkar et al., 2023; Liu et al., 2024a; Geng et al., 2024). More detailed discussions on chat models and their viability to be conditioned to diverse personas can be found in Appendix A.2.

**Virtual Persona Conditioning Methods** As baseline methods for persona conditioning, we follow (Santurkar et al., 2023) and use (i) Bio, which constructs free-text biographies in a rule-based manner; and (ii) QA, which lists a sequence of question-answer pairs about each demographic variable.

We then compare against two variants of Anthology: (i) Natural, refers to the use of backstories generated without any presupposed persona, as discussed in Section 2.2. In this case, we leverage either the greedy or maximum weight matching methods in Section 2.4 to select the subset to be used for each survey; (ii) Demographics-Primed, alternatively generates backstories given a particular human user's demographics to approximate, where a language model is prompted to generate a life narrative that would reflect a person of the specified demographics (for details, see Appendix B). We then append descriptions of demographic traits with the generated backstories, with which we provide as context to LLMs. Examples of prompts from each conditioning method and further details can be found in Appendix D.

**Evaluation Criteria** The goal of this work is to address the research question: How do we condition LLMs to representative, consistent, and

diverse personas?

*Representativeness*: we believe that a "representative" virtual persona should successfully approximate the *first-order* opinion tendencies of their counterpart human subjects, *i.e.* respond with similar answers to individual survey questions. As questions are multiple-choice, we compare the average answer choice distributions of each question in terms of Wasserstein distance (also known as earth mover's distance). As for the representativeness across an entire set of sampled questions from a given survey, we use the average of Wasserstein distances.

Consistency: we define consistency of virtual personas in terms of their success in approximating the *second-order* response traits of human respondents, *i.e.* the correlation across responses to a set of questions in each survey. Formally, we define the consistency metric given survey response correlation matrices of virtual subjects  $(\Sigma_V)$  and human subjects  $(\Sigma_H)$  as:

$$d_{\rm cov} = \|\Sigma_V - \Sigma_H\|_F \tag{4}$$

where  $\|\cdot\|_F$  is the Frobenius norm. We additionally consider Cronbach's alpha as a measure of internal consistency independent of ground-truth human responses.

*Diversity*: we define the success of conditioning to diverse virtual subjects by measuring the representativeness and consistency of virtual personas in approximating human respondents belonging to particular demographic subgroups.

### 4 Experimental Results

In this section, we describe experimental results that validate the effectiveness of our proposed methodology for approximating human subjects in behavioral studies.

### 4.1 Human Study Approximation

We evaluate the effectiveness of different methods for conditioning virtual personas in the context of approximating three Pew Research Center ATP surveys: Waves 34, 92, and 99, described in Section 3. Prior to analyzing virtual subjects, we first estimate the lower bounds of each evaluation metric: the average Wasserstein distance (WD), Frobenius norm (Fro.), and the Cronbach's alpha ( $\alpha$ ), which are shown in the last row of

Table 1: Results on approximating human responses for Pew Research Center ATP surveys Wave 34, Wave 92, and Wave 99, which were conducted in 2016, 2021, and 2021 respectively. We measure three metrics: (i) WD: the average Wasserstein distance between human subjects and virtual subjects across survey questions; (ii) Fro.: the Frobenius norm between the correlation matrices of human and virtual subjects; and (iii)  $\alpha$ : Cronbach's alpha, which assesses the internal consistency of responses. *Anthology* (DP) refers to conditioning with demographics-primed backstories, while *Anthology* (NA) represents conditioning with naturally generated backstories (without presupposed demographics). Boldface and underlined results indicate values closest and the second closest to those of humans, respectively. These comparisons are made with the human results presented in the last row of the table.

Model	Persona	Persona	A A	TP Wave 34		A	FP Wave 92		A	TP Wave 99	
Widdei	Conditioning	Matching	$WD(\downarrow)$	Fro. $(\downarrow)$	$lpha\left(\uparrow ight)$	$\mathrm{WD}\left(\downarrow\right)$	Fro.(↓)	$lpha\left(\uparrow ight)$	$WD\left(\downarrow ight)$	$Fro.(\downarrow)$	$lpha\left(\uparrow ight)$
	Bio	n/a	0.254	<u>1.107</u>	0.673	0.348	1.073	0.588	0.296	0.809	0.733
	QA	n/a	0.238	1.183	0.681	0.371	1.032	0.664	0.327	0.767	0.740
Llama-3-70B	Anthology (DP)	n/a	0.244	1.497	0.652	0.419	0.965	0.636	0.302	1.140	0.669
	Anthology (NA)	max weight	0.229	1.287	0.693	0.337	1.045	0.637	0.327	0.686	0.756
	Anthology (NA)	greedy	0.227	1.070	0.708	0.313	0.973	0.650	0.288	<u>0.765</u>	<u>0.744</u>
	Bio	n/a	0.260	1.075	0.698	0.359	0.851	0.667	0.237	1.092	0.687
	QA	n/a	0.347	1.008	0.687	0.429	0.911	0.599	0.395	1.086	0.684
Mixtral-8x22B	Anthology (DP)	n/a	0.236	1.095	0.684	0.378	0.531	0.624	0.215	1.422	0.604
	Anthology (NA)	max weight	0.257	0.869	0.726	0.408	0.846	0.610	0.353	0.843	0.729
	Aninology (INA)	greedy	0.247	0.851	0.715	0.392	0.981	0.627	0.320	0.951	0.710
	Human 0.057					0.091	0.411	0.641	0.081	0.327	0.830

Table 1. This involves repeatedly dividing the human population into two equal-sized groups at random and calculating these metrics between the subgroups. We take averaged values from 100 iterations to represent the lower-bound estimates.

The results are summarized in Table 1. We consistently observe that Anthology outperforms other conditioning methods with respect to all metrics, for both the Llama-3-70B and the Mixtral-8x22B. Comparing two matching methods, the greedy matching method tends to show better performance on the average Wasserstein distance across all Waves. We attribute the differences in different matching methods to the one-to-one correspondence condition of maximum weight matching and the limited number of virtual users we have available. Specifically, the weights assigned to the matched virtual subjects in maximum weight matching are inevitably lower than those assigned in greedy matching, as the latter relaxes the constraints on one-to-one correspondence. This discrepancy can result in a lower demographic similarity between the matched human and virtual users when compared to the counterpart from greedy matching. These results suggest that the richness of the generated backstories in our approach can elicit more nuanced responses compared to baselines.

#### 4.2 Approximating Diverse Human Subjects

We further evaluate *Anthology* against other baseline conditioning methods in terms of the *Diversity* criterion outlined in Section 3. To do this, we categorize users into subgroups based on race (White and non-White) and age (18-49, 50-64, and 65+ years old) with the data from

ATP Survey Wave 34. The results of comparisons involving other demographic variables are detailed in Appendix A.3. We choose the Llama-3-70B model and *Anthology* using natural backstories and with greedy matching as our method and employ evaluation metrics as in Section 4.1.

As summarized in Table 2, *Anthology* outperforms other methods. Notably, *Anthology* achieves the lowest average Wasserstein distances and the highest Cronbach's alpha for all subgroups. Specifically, the gap in the Wasserstein distance between *Anthology* and the second-best method is 0.029 for the 18-49+ age group, showing a 14.5% difference. These results validate that *Anthology* is effective in approximating diverse demographic populations than prior methods.

Intriguingly, for every subgroup except those aged 18-49, all methods show worse average Wasserstein distance compared to the results approximating the entire human respondents presented in Table 1. For instance, the average Wasserstein distance for *Anthology* in the ATP Wave 34 survey is 0.227, while it increases to 0.242 for the 50-64, and 0.303 for the 65+ age groups. Conversely, for the 18-49 age group, *Anthology* shows a lower average Wasserstein distance of 0.2 compared to 0.227. This finding is consistent with prior research arguing that language model responses tend to be more inclined towards younger demographics (Santurkar et al., 2023; Liu et al., 2024b).

### 4.3 Sampling Backstories to Match Target Demographics

Next, we study the effect of matching strategies, greedy and max weight matching. In Table 3, we

Table 2: Results on subgroup comparison. Target population is divided into demographic subgroups, and representativeness and consistency are measured within each subgroup. *Anthology* consistently results in lower Wasserstein distances, lower Frobenius norm, and higher Cronbach's alpha. Boldface and underlined results indicate values closest and the second closest to those of humans, respectively. These comparisons are made with the human results presented in the last row of the table.

	Race					Age Group									
Method		White		Other	Racial Gro	oups		18-49			50-64			65+	
	WD $(\downarrow)$	Fro. $(\downarrow)$	$\alpha$ (†)	$WD(\downarrow)$	Fro. $(\downarrow)$	$\alpha$ (†)	WD (↓)	Fro. $(\downarrow)$	$\alpha$ (†)	WD $(\downarrow)$	Fro. $(\downarrow)$	$\alpha$ (†)	WD (↓)	Fro. $(\downarrow)$	$\alpha$ (†)
Bio	0.263	1.187	<u>0.687</u>	0.335	0.955	0.651	0.244	<u>1.163</u>	0.673	0.277	1.382	0.659	0.318	<u>1.000</u>	0.686
QA	0.250	1.259	0.678	<u>0.323</u>	0.828	0.687	0.229	1.091	0.695	0.258	1.220	0.695	0.329	1.204	0.630
Anthology	0.233	<u>1.216</u>	0.703	0.311	0.778	0.719	0.200	1.193	0.702	0.242	1.215	0.710	0.303	0.943	0.704
Human	0.063	0.519	0.777	0.094	0.413	0.764	0.077	0.663	0.779	0.092	0.741	0.803	0.102	0.772	0.766

Table 3: Study on the effects of different matching methods. We compare max weight matching, greedy matching, and random matching. We report two metrics: (i) the average Wasserstein distance across survey questions, and (ii) the distance between the correlation matrices of human and virtual subjects.

Model	Method	ATP W WD (↓)	/ave 34 Fro. (↓)
Llama-3-70B	random	0.270	1.362
	max weight	0.229	1.287
	greedy	0.227	1.070
Mixtral-8x22B	random	0.274	0.814
	max weight	0.257	0.869
	greedy	0.247	0.851

compare these methods with random matching, which assigns the traits of the target demographic group to randomly sampled backstories. This comparison is conducted on ATP Wave 34 using both Llama-3-70B and Mixtral2-8x22B models.

We observe that our matching methods consistently outperform random matching in terms of the average Wasserstein distance across all models. Notably, for example, with Llama-3-70B, the average Wasserstein distance between random matching and greedy matching shows an 18% difference. The gap is even more pronounced in the Frobenius norm, marking a 27% difference. This result implies that inconsistent matching between backstories and the target human distribution can significantly impact the effectiveness of the metrics. Therefore, careful matching is crucial to ensure the reliability and validity of the results in our study.

# 5 Related Work

**Generating Personas with LLMs** Recent advancements in language model applications have expanded into simulating human responses for psychological, economic, and social studies (Karra et al., 2023; Aher et al., 2023; Binz and Schulz, 2023; Horton, 2023; Fatouros et al., 2024; Argyle et al., 2023). Specifically, the generation of personas using LLMs to respond to textual stimuli has been explored in various contexts including human-computer interaction (HCI), multi agent system, analysis on biases in LLMs, and personality evaluation (Kim et al., 2020; Simmons, 2022; Park et al., 2022; Santurkar et al., 2023; Jiang et al., 2024b; Choi and Li, 2024; Liu et al., 2024a; Wu et al., 2024; Li et al., 2023; Hilliard et al., 2024; Serapio-García et al., 2023; Hu and Collier, 2024; Hwang et al., 2023; Abdulhai et al., 2023). For instance, Park et al. (2022) and Santurkar et al. (2023) develop methods to prime LLMs with crafted personas, influencing the models' outputs to simulate targeted user responses. Additionally, Liu et al. (2024a) introduces a method where personas are generated by sampling demographic traits coupled with either congruous or incongruous political stances.

Our approach, *Anthology*, advances this concept by employing dynamically generated, richly detailed backstories that include a broad spectrum of demographic and economic characteristics, enhancing the granularity and authenticity of simulated responses.

LLMs for Public Opinion Survey The use of LLMs to approximate human subjects has been gaining increasing attention across diverse fields, such as social sciences and human-computer interaction, as evidenced by numerous recent studies. (Bail et al., 2023; Park et al., 2023a; Dillion et al., 2023; Ziems et al., 2023; Korinek, 2023; Park et al., 2022; Cheng et al., 2024, 2023; Park et al., 2023b; Hämäläinen et al., 2023; Liu et al., 2023; Santurkar et al., 2023). Notably, using LLMs to mimic human responses to survey stimuli has gained popularity, as evidenced by recent research (Tjuatja et al., 2023; Dominguez-Olmedo et al., 2023; Kim and Lee, 2024). A notable example is the "media diet model" by Chu et al. (2023), which predicts consumer group responses based on their media consumption patterns. Further, studies like (Wu et al., 2023) and (Ziems et al., 2023) demonstrate the potential of LLMs

in zero-shot learning settings to analyze political ideologies and scale computational social science tools. Our work builds on these methodologies by using LLMs not only to generate responses but to create and manipulate backstories that reflect diverse societal segments, providing a nuanced tool for public opinion surveys and beyond.

# 6 Conclusion

In this paper, we have proposed and tested a method, *Anthology*, for the generation of diverse and specific backstories. We have demonstrated that this method closely aligns with real-world demographics and demonstrates substantial potential in emulating human-like responses for social science applications. While promising, the method also highlights critical limitations and ethical concerns that must be addressed. Future advancements must focus on enhancing the representation and consistency of virtual personas to ensure their beneficial integration into societal studies.

# 7 Limitations and Ethical Considerations

This work introduces *Anthology*, a new methodology for conditioning large language models (LLMs) on dynamically generated, narrative-driven backstories, effectively simulating human-like personas. This approach exploits the diverse human experiences embedded within the training data, enhancing the applicability of virtual personas in social sciences and beyond. However, despite promising results, the approach encapsulates inherent limitations and significant societal implications which warrant careful consideration.

# 7.1 Limitations

This study, while advancing the application of LLMs in social sciences through *Anthology*, acknowledges several inherent limitations:

• Simulation Fidelity: We do not suggest that LLMs can fully simulate a given human user merely by using a user's backstory as a prompt prefix. Instead, we propose *Anthology* as a more effective means of engaging with virtual personas that can emulate the first-order response distributions observed in human studies. The scope of our findings is confined to LLMs conditioned on backstories and limited to structured survey questionnaires without encompassing any free-form responses.

- **Data Dependence:** The personas generated are only as diverse and unbiased as the data underlying the training of the LLMs. If the training data is skewed or non-representative, the resulting personas may inadvertently perpetuate these biases.
- **Contextual Binding:** While backstories provide a rich context for generating personas, the current models may not consistently apply this context across different types of queries or interactions, leading to variability in persona consistency.
- **Technical Constraints:** The computational cost associated with training and deploying state-of-the-art LLMs conditioned with detailed backstories is substantial, which may limit the scalability of this approach for widespread practical applications.
- Ethical Concerns: There is an ongoing concern regarding the ethical use of virtual personas, especially regarding privacy, consent, and the potential for misuse in scenarios like deep fakes or manipulation in political and social spheres.

These limitations highlight the need for ongoing research to refine *Anthology*, ensuring its ethical application and enhancing its realism and effectiveness in approximating human-like personas. Future directions involve improving the diversity of backstories to better reflect underrepresented groups and integrating multimodal data to enrich persona simulations. Further, exploring the effects of different conditioning techniques could deepen our understanding of the ethical and practical implications of these virtual personas. Ultimately, refining these methodologies through iterative feedback and adjustments will be crucial in advancing the field toward more ethically informed and effective applications.

# 7.2 Societal Impact

Employing LLMs to create virtual personas presents both transformative possibilities and ethical challenges. Positively, it could significantly impact market research, psychological studies, and the simulation of social behaviors, providing cost-effective and rapid data collection while minimizing risks to real individuals. Conversely, there exists a potential for misuse, such as influencing public opinion or perpetuating biases through skewed data representations. Such risks highlight the imperative for stringent ethical oversight and regulation in deploying these technologies to safeguard against misuse.

### Acknowledgements

We sincerely appreciate the valuable feedback provided by Prof. John Canny and Sehoon Kim. We also extend our gratitude to Dr. Alia Braley and Prof. Alane Suhr for the fruitful discussions. Additionally, we are grateful to Woosuk Kwon for the support on utilizing the vLLM framework for language model inference. S.M. and J.S. would like to acknowledge the support from the Korea Foundation for Advanced Studies (KFAS). Additionally, authors, as part of their affiliation with UC Berkeley, were supported in part by the National Science Foundation, US Department of Defense, and/or the Berkeley Artificial Intelligence Research (BAIR) industrial alliance program.

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# Appendix

- **Appendix A** provides additional experimental results, including results on using instruction-tuned models with *Anthology*.
- **Appendix B** provides further details regarding how backstories (both natural and demographic-primed) are generated.
- **Appendix C** provides both quantitative and qualitative analysis on the diversities of the generated backstories.
- Appendix D provides additional experimental details.
- Appendix E describes the human studies (Pew Research Center ATP Waves) in detail.
- **Appendix F** provides additional details regarding the demographic survey component of the *Anthology* method.

### A Additional Experimental Results

### A.1 Experimental Setups

For all experiments that involve open source models, including the Llama-3 family and Mixtral-8x22B, we use vLLM (Kwon et al., 2023), a high-throughput open-source LLM inference engine. The decoding parameters are set with both the temperature and top\_p at 1.0. To minimize biases related to option ordering (Zheng et al., 2023; Wang et al., 2023; Jung et al., 2019), we randomly shuffle the order of categorical options (e.g., gender, race) and randomly reverse the order of ordinal options (e.g., Likert scales, education level, age).

#### A.2 Results on Other Models

In this section, we conduct the ATP W34 survey with various models, including fine-tuned models like Llama-3-70B-Instruct, Mixtral-8x22B-Instruct, gpt-3.5-0125, and a smaller model, Llama-3-7B. Notably, none of the fine-tuned models show better metrics in both *Representativeness* and *Consistency* criteria, which are defined in Section 3. Despite these models achieving better results on several benchmarks (Gao et al., 2023; Hendrycks et al., 2021; Chiang et al., 2024), they do not adequately approximate human responses for this survey. Additionally, the other interesting observation is that the best-performing model in terms of approximation to human responses is Llama-3-8B, which is the smallest model among those evaluated. We hypothesize that fine-tuning LLMs including instruction fine-tune, RLHF, DPO (Rafailov et al., 2023; Ouyang et al., 2022; Chung et al., 2022) makes them converge to a singular persona (Park et al., 2023c; Anwar et al., 2024; Bommasani et al., 2022a), which makes LLMs unsuitable for the tasks that requires diverse responses. And this makes the larger fine-tuned models less capable on approximating the diverse humans' responses.

We hypothesize that fine-tuning LLMs through methods such as instruction fine-tuning, RLHF, and DPO (Rafailov et al., 2023; Ouyang et al., 2022; Chung et al., 2022) leads them to converge towards a singular persona (Park et al., 2023c; Anwar et al., 2024; Bommasani et al., 2022a). This convergence potentially renders LLMs less suitable for tasks requiring diverse responses, consequently making larger fine-tuned models less effective at approximating the varied responses of humans.

This finding aligns with the insights from (Santurkar et al., 2023) discussing that the base models are more steerable than fine-tuned models, and suggests the need for careful model selection for this specific task (Liang et al., 2023)

We observe that the Llama-3-8B model exhibits a higher Cronbach's alpha value. This increased consistency is attributed to the model's tendency to select responses same as previously generated

Table 4: Results on approximating human responses for Pew Research Center ATP surveys Wave 34, which was conducted in 2016. We measure three metrics: (i) WD: the average Wasserstein distance between human subjects and virtual subjects across survey questions; (ii) Fro.: the Frobenius norm between the correlation matrices of human and virtual subjects; and (iii)  $\alpha$ : Cronbach's alpha, which assesses the internal consistency of responses. *Anthology* (DP) refers to conditioning with demographics-primed backstories, while *Anthology* (NA) represents conditioning with naturally generated backstories.

Model	Persona Conditioning	Persona Matching	A WD(↓)	TP Wave 34 Fro. (↓)	$lpha\left(\uparrow ight)$
	Bio	n/a	0.462	2.177	0.445
	QA	n/a	0.422	1.560	0.581
Llama-3-70B-Instruct	Anthology (DP)	n/a	0.461	1.295	0.511
	Anthology (NA)	max weight	0.429 0.413	1.776 1.848	$0.714 \\ 0.754$
		greedy	01110		
	Bio	n/a	0.532		0.632
	QA	10 a			0.628
Mixtral-8x22B-Instruct	Anthology (DP)	n/a			0.646
	Anthology (NA)	max weight			0.635
	Thunology (1411)	greedy	0.472	1.593	0.640
	Bio	n/a	0.414	2.009	0.481
	QA	n/a	0.422	1.560	0.581
gpt-3.5-0125	Anthology (DP)	n/a	0.476	1.963	0.486
	And Lever (NIA)	max weight	0.450	1.905	0.472
	Anthology (NA)	greedy	0.443	1.936	0.468
	Bio	n/a	0.454	1.480	0.683
	QA	n/a	0.432	0.924	0.779
Llama-3-8B	Anthology (DP)	n/a	0.383	1.323	0.714
	Anthology (NA)	max weight	MatchingWD ( $\downarrow$ )Fro. ( $\downarrow$ )n/a0.4622.177n/a0.4221.560n/a0.4611.295max weight0.4291.776greedy0.4131.848n/a0.5671.583n/a0.4641.652max weight0.4781.606greedy0.4142.009n/a0.4221.560n/a0.4761.963max weight0.4761.963n/a0.4431.936n/a0.4501.905greedy0.4431.936	0.735	
	Anthology (NA)	greedy         0.413           n/a         0.532           n/a         0.567           (DP)         n/a         0.464           max weight         0.478           greedy         0.472           n/a         0.472           n/a         0.414           n/a         0.422           (DP)         n/a         0.476           (NA)         greedy         0.450           greedy         0.443         0.432           (DP)         n/a         0.454           n/a         0.432         0.432           (DP)         n/a         0.383           (NA)         max weight         0.395           greedy         0.416         0.395	1.229	0.717	
	Human		0.057	0.418	0.784

Table 5: Results on subgroup comparison. Target population is divided into demographic subgroups, and representativeness and consistency are measured within each subgroup. *Anthology* consistently results in lower Wasserstein distances, lower Frobenius norm, and high Cronbach's alpha. Boldface and underlined results indicate values closest and the second closest to those of humans, respectively. These comparisons are made with the human results presented in the last row of the table.

Education Level						Gender						
Method	Low e	ducation l	evel	High education level			Male			Female		
	$WD(\downarrow)$	Fro. $(\downarrow)$	$\alpha$ (†)	WD $(\downarrow)$	Fro. $(\downarrow)$	$\alpha$ (†)	WD $(\downarrow)$	Fro. $(\downarrow)$	$\alpha$ (†)	WD $(\downarrow)$	Fro. $(\downarrow)$	$\alpha$ (†)
Bio	0.258	1.248	0.702	0.252	<u>1.166</u>	0.673	0.257	0.899	0.732	0.297	1.038	0.679
QA	0.368	1.177	0.694	0.238	1.101	<u>0.675</u>	0.243	1.145	0.682	0.280	<u>0.953</u>	0.680
Anthology	0.248	<u>1.227</u>	0.680	0.212	1.269	0.702	0.213	<u>1.313</u>	0.698	0.263	0.761	0.708
Human	0.091	0.778	0.805	0.061	0.448	0.776	0.072	0.563	0.784	0.070	0.610	0.777

responses (Zheng et al., 2023; Pezeshkpour and Hruschka, 2023; Zheng et al., 2024), leading to more correlated responses across survey questions. Consequently, this leads to a higher Cronbach's alpha compared to the results shown in Table 1, even though the average Wasserstein distance is significantly higher.

### A.3 Subgroup Comparisons for Other Demographic Variables

Here, continuing the discussion in Section 4.2, we evaluate the *Diversity* criterion (Section 3) on the methods with other subgroups. The demographic variables analyzed are education level and gender. We categorize education level into two groups: low education level, referring to individuals with education level els up to high school graduation, and high education level, which includes those attending college or higher.

We observe a trend in Table 5 similar to the results in Table 2. *Anthology* shows the lower Wasserstein distance across all sub-groups analyzed in Table 5. In the experiments comparing QA and our method in the first column, the difference in the average Wasserstein distance is 0.220, representing a 48% discrepancy. Specifically, for the female subgroup, our method demonstrates the best metrics compared to other baselines. This experiment result shows that *Anthology* is more effective in satisfying the *Diversity* criterion.

# **B** Details on Procedures for Generating Backstories with LLMs

In this section, we discuss additional details about the process of generating realistic backstories using language models, as mentioned in Section 2. We detail the prompts used and examples of LLM-generated backstories.

Then, we discuss the alternative method of generating backstories given a particular combination of demographic traits, referred in Section 3 as the "Demographics-Primed" method in contrast to the "Natural" backstories generated without conditioning on demographics.

# **B.1** Natural Generation of Backstories

We use OpenAI's davinci-002 for generating backstories with the prompt specified in the top of Figure 6. This model is chosen as it is a base model (*i.e.* not instruction-tuned) of the largest model capacity at the time of the project. Figure 6 shows two examples of backstories of different lengths generated with this prompt.

## **B.2** Generating Demographics-Primed Backstories

Target demographics-primed backstories are generated by prompting a language model with demographic information of a human from a target population. In contrast to naturally generated backstories whose demographic trait cannot be predetermined but can only be sampled by the demographic survey method outlined in Appendix F, demographic traits of target demographics-primed backstories are determined at the time of generation. We use five demographic variables (age, annual household income, education level, race or ethnicity, gender) for ATP Wave 34, 99 and an additional variable (political affiliation) for ATP Wave 92.

A generation prompt example for ATP Wave 34 is presented in Figure 7. Answers for each question are taken from the demographic information of a human respondent in the ATP survey data. To accurately incorporate the target population's demographic information, we use the same list of choices as used in the actual survey. Orders of demographic variables are randomized every generation to minimize the effect of question ordering. We use two styles of prompt, which we refer to a Question-Answer and a Biography as presented in Figure 7.

To take full advantage of the demographics-primed backstory generation, backstories should sufficiently reflect the given demographic information. Due to pretrained base models' limited instruction following capability, however, demographics-primed backstory generated with pretrained base models sometimes reflect demographic traits inconsistent with provided information. Therefore, we use the fine-tuned chat model Mixtral-8x22B (Jiang et al., 2024a) with decoding hyperparameters of top\_p = 1.0, T = 1.1.

#### Backstory Generation Prompt ("Natural")

#### Question:

Tell me about yourself. How old are you? Where did you grow up? What events made you who you are? What matters to you and what do you enjoy?

#### Answer:

#### **Backstory Example 1**

**Answer:** I'm 23 years old. I was born in the Dominican Republic and immigrated with my family to the US when I was three years old. At first we lived in the Upper West Side of Manhattan. We moved to Flushing, Queens, when I was 7 years old. I've lived there ever since, apart from about 6 months when I lived in Astoria. I've seen and met many different people and I think that's given me a deep awareness of the diversity of life and people.

I love playing sports and played basketball a lot, even up to today. I love culture and I dabble in music. I've played guitar since I was 12 and piano since I was 10. I have always been preoccupied with making a living, and I've been doing work that has little to do with music, although music has always been present in my life as a beloved hobby.

What I enjoy is peace and quiet, a home cooked meal with my parents or friends. I enjoy night walks, and in the winter you can be sure to find me hanging around downtown or Union Square every Friday or Saturday night. I enjoy seeing movies. I love the solitude of seeing movies. Although it's not always peaceful, because there's always people there who are talking and making unnecessary noise. I don't like that, but I understand that most people don't know how to behave quietly in a crowded theater. That's why the best thing to do is sit near the back of the theater in a seat that's alone. What else I enjoy is shopping and clothes, but not even for myself. I like looking at things that are rare and unique and hard to find.

#### **Backstory Example 2**

**Answer:** When I was 11 years old, my dad married an awesome woman who had two daughters. I was a little older, and while I liked having brothers and sisters in theory, I honestly don't recall feeling anything positive about them. When I was about 13 years old, I kind of wanted to be different. I wanted to have friends. I wanted to be like others. I began to regret my previous actions. At that time, I can recall visiting a different "church" where a certain man preached about knowing the truth and a certain girl talked to me. That evening, I decided to follow the Lord. I believe that God allowed me to have that experience so that I would be obedient. I began praying and seeking God for guidance.

When I was 16, my stepmother was moved out and my biological mom moved in. When she moved out, she wasn't forced out, and my biological dad gave her a home because she didn't have one. She lost her house when I was 9 or 10 years old. But he gave her a home and a car. I really think that he believed that she would improve her behavior with more opportunities. However, she continued to demonstrate that she was not going to be a good mother. But, he gave her a home and a car. After she left, the only advice he could give me was to stop giving her anything. Instead of being angry with him, I was simply heartbroken. I never had a mother, but she had more than I did. I have wanted children, but I know that I could be no worse than my stepmom, and maybe I could be better.

#### (continued)

I need to continue to pray about having children. I know that many people have problems with being a good parent, but I do not believe that anyone has the right to prevent someone from being a parent. I do not believe that someone should have a child because they are lonely and don't want to die alone. I do believe that a parent should be ready to change diapers, wake up all night, and endure endless hours of crying if necessary. I think the difficulties involved are often over-rated. I knew a young man who said he never wanted children because he did not want to wake up during the night. Before his first baby was born, he spent 5 months on the "Far Side of the Moon" (i.e., military deployment). He said he'd change his mind about the children after the experience. But, after the experience,

I suppose it is natural that I should be a "friend" to everyone because I did not have a mother. My biological mother was a welfare case. She had 9 children. She had 6 children by 3 different fathers. There was no baby-daddy drama for me (no paternal problem). She never had a full-time job. She was never the wife of a strong and godly man. She was very much a part of her local welfare system. We were on welfare from the time I was in the first grade until I graduated high school. But, I do not recall feeling poor. I recall more specific instances where I was embarrassed. When I was about 5 or 6 years old, I walked into a hairdressers to get my hair cut. The lady said, "You're too poor to get your hair cut here." Well, there goes the schoolyard conversations! As I've continued to learn about world poverty, I find that I was never poor. But, I have been in the company of the very poor. I only recall seeing a wealthy person 4 times in my life. I remember a person on TV or in a magazine once. I do remember working in America on a volunteer project in a home (not in a slum) where there were wealthy people nearby, but the people in the house were not wealthy. I actually had someone get angry with me about not helping the people in the rich community.

I had every reason to be angry with God. I grew up with drugs in the home. I grew up with alcohol in the home. I grew up with anger in the home. I was the kid no one wanted. I didn't get in trouble as a child, but I had everyone down on me. There were times when I was sexually abused, when I was hit with closed fists, and I had to experience great love from my older brothers. I wanted to be cool. I didn't feel cool. I didn't know cool people. I didn't want the life of my stepmothers (or my biological mom). When I was 16 years old, I believed that God gave me the man I saw on TV that night to become a Christian. However, I believe that God allows us to suffer some difficulties in life, but He doesn't give the suffering. All God offers to do is sustain us during the suffering. Suffering doesn't prove that God is evil, but that we are capable of evil (i.e., sin). If God allows suffering, then He knows about it, but it is not likely that He is the Author of all the evil. There is no "good" in us, except for God. In the Bible, God warned Adam that Satan would bring forth wisdom. Adam did not have evil desires. Satan "forced" Adam to sin, but God "allowed" the suffering. He allowed Adam's sin. Afterward, He allowed more suffering. but that suffering did not continue until eternity. I think that most people (adults) believe that all of God's blessings are here, and none are beyond. Therefore, suffering becomes unjust. But, all the just blessings from God take place beyond this life. Justice prevails for all eternity. Suffering is reserved for this life. It is my responsibility to continue to read about suffering in the world, and to be a "friend" to those who suffer.

Figure 6: (Top Left) Details of the prompt given to LLMs for natural backstory generation. (Rest of Figure) Two examples of backstories generated with OpenAI Davinci-002 without presupposed demographics and with an open-ended, unrestrictive prompt.

Backstory Generation Prompt ("Demographics-Primed") Using Q/A Pairs of Demographics	Backstory Generation Prompt ("Demographics-Primed") Using First-Person Statement of Demographics
Below you will be asked to complete some demographic questions, and then answer a question.	Below you will be asked to provide a short description of your demographic information, and then answer a question.
Question: What is your gender? (A) Male (B) Female Answer with (A), or (B). Answer: (A)	Description: My annual income is \$100,000 to under \$150,000. I consider my gender as male. I consider my race as White non-Hispanic. My highest level of education is postgraduate. My age is 30-49.
Question: Which of the following racial or ethnic groups do	Question: Tell me about yourself. Please describe in detail.
you identify with? (A) White non-Hispanic (B) Black non-Hispanic (C) Hispanic	Backstory Generation Prompt ("Demographics-Primed") Using Biography based on Demographics Info.
(D) Other Answer with (A), (B), (C), or (D). Answer: (A)	Answer the following questions as if you are a person with the following demographic information provided below. age: 30-49
Question: What is your age? (A) 18-29	race: White non-Hispanic education: Postgraduate income: \$10,000 to under \$20,000
(B) 30-49 (C) 50-64 (D) 65+	gender: Male Question: Tell me about yourself. Please describe in detail.
Answer with (A), (B), (C), or (D). Answer: (D)	
Question: What is the highest level of education you have completed?	Demographics-Primed Backstory Example
<ul><li>(A) Less than high school</li><li>(B) High school graduate</li><li>(C) Some college, no degree</li></ul>	Answer: I am a 65-year-old male who identifies as White non-Hispanic. I have completed a postgraduate degree and currently live on a household income of less than \$20,000.
<ul> <li>(D) Associate's degree</li> <li>(E) College graduate/some postgrad</li> <li>(F) Postgraduate</li> <li>Answer with (A), (B), (C), (D), (E), or (F).</li> </ul>	I have always been passionate about learning and have pursued education throughout my life. I spent many years in academia and have had the privilege of teaching at various
Answer: (F) Question: What is your annual household income?	universities. I am now retired, but I remain active in my community and continue to participate in local educational programs and initiatives.
<ul> <li>(A) Less than \$10,000</li> <li>(B) \$10,000 to under \$20,000</li> <li>(C) \$20,000 to under \$30,000</li> <li>(D) \$30,000 to under \$40,000</li> <li>(E) \$40,000 to under \$50,000</li> </ul>	Outside of my professional pursuits, I enjoy spending time with my family and friends. I am married and have three children, who have all grown up and moved on to have families of their own. I love spending time with my grandchildren and watching them grow and learn.
<ul> <li>(F) \$50,000 to under \$75,000</li> <li>(G) \$75,000 to under \$100,000</li> <li>(H) \$100,000 to under \$150,000</li> </ul>	In my free time, I enjoy staying active and being outdoors. I
(I) \$150,000 or more Answer with (A), (B), (C), (D), (E), (F), (G), (H), or (I). Answer: (B)	enjoy hiking, biking, and exploring new places. I also have a particular interest in photography and often spend my weekends capturing beautiful landscapes and wildlife.
Question: Tell me about yourself. Please describe in detail.	Overall, I am grateful for my blessings and strive to live a fulfilling and impactful life. I believe that everyone should
Answer:	have the opportunity to learn and grow, regardless of their background or circumstances. I am committed to doing my

Figure 7: (Left) Details of the prompt given to LLM for demographics-primed backstory generation. (Bottom Right) An example demographics-primed backstory generated with Mixtral-8x22B-Instruct-v0.1 given the prompt on the left. (Rest of Figure) First-person statement and biography prompt given to LLM for the backstory generation.

# C Analysis of LLM-Generated Backstories

In both qualitative and quantitative analyses of LLM-generated backstories, we observe that these backstories exhibit significant diversity. This suggests that our approach of using naturalistic and unbiased prompts allows LLMs to generate remarkably detailed life narratives that closely resemble the accounts of unique individuals, rather than producing averaged portrayals of human groups, which often risk becoming caricatures of those people (Cheng et al., 2023).

# C.1 Qualitative Analysis

We qualitatively discuss the diversity of LLM-generated backstories and whether they frequently portray biased representations and caricatures. Overall, we observe that LLM-generated backstories portray an array of unique, highly-individual narratives that go well beyond prototypical depictions of human subpopulations. We can see this from the depth of details on personal experiences and self-identity, including discussions about:

- mental health, trauma, and abuse
- life philosophy and values (e.g. family)
- aspirations and dreams
- accounts of immigration
- struggles (e.g. financial hardships)
- other implicit personal traits

Many of these descriptions are rarely expressed in stereotypical portrayals of people (Cheng et al., 2023), even though individuals with similar demographic traits actually have vastly different experiences and perspectives.

To demonstrate this in detail, we randomly sampled backstories (1) matched to human users in given demographic subgroups (low-income: <30K annual household and age 50-64). In the examples shown in Figure 9 and Figure 10, we witness both (1) a wide variety of individual experiences expressed by each narrator and (2) the depth at which these individuals describe their stories. For example, despite being from the same subgroup of those with lower income level, the first backstory details experiences



Figure 8: BERTScore Comparison Across Different Steering Prompts. (Left) We compare BERTScores between three different steering prompts: *Anthology* (NA), *Anthology* (DP), and Bio. For reference, we also compute the BERTScore for human-written essays from the Essay dataset (Pennebaker and King, 1999). Lower scores indicate greater semantic diversity. Compared to *Anthology* (DP) and Bio, *Anthology* (NA) exhibits greater diversity than the other conditioning methods. (Right) We compare the BERTScores of the three steering prompts across various demographic subgroups. *Anthology* (NA) consistently demonstrates higher diversity across all demographic subgroups compared to *Anthology* (DP) and Bio.

of abuse and trauma, while the second voices a lifelong fan of music with a great relationship with family and friends. We similarly see that the two backstories from the age group of 50-64 portray individuals of widely different backgrounds: one who shares a rich account of their Jewish upbringing and career trajectory shaped by aspirations for cinema and the show business and the other who is a proud Oakland native with a decorated history of academic achievements.

# C.2 Semantic Diversity Analysis

We provide quantitative analysis on the diversity of *Anthology* (NA) and *Anthology* (DP) backstories. In Figure 8, we take pairwise BERTScores (Chu et al., 2023) between a randomly sampled subset of 100 backstories as a measure of semantic (dis)similarity and report the mean and standard deviation of the distribution of BERTScores. For comparison, we take a dataset of human-written personal essays (Pennebaker and King, 1999).

Overall, we see that the distribution of BERTScores between naturally generated backstories is comparable to that of human written essays, which implies a diversity of content and language use as in writing produced by human authors. On the other hand, the bodies of text used in the baseline persona conditioning methods (*Anthology* (DP) and Bio described in Section 3) exhibit higher measures of pairwise semantic similarity. The comparative dissimilarity between naturally-generated backstories is observed across all demographic subgroups.

#### Example Backstories from the Same Demographic Subgroup

(1) Income Level: Less than \$30,000

(2) Age: 50-64

#### Backstory Example 1-1

I'm a 30 year old white male. I was born and raised in Tennessee, in a small town called Clarksville. It's in the middle of nowhere. I was the kid that wasn't picked for any sports team. I wasn't a nerd. I was the kid that didn't talk to anybody. I still have no friends and I still don't talk to anybody. I was homeschooled and have never had a job. I do have a GED and I did take a few community college classes. I have been out of school since 2011. My life has been filled with anxiety and depression. I've had a few minor issues in my life, like when I was a child and I was abused.

#### **Notable Observations:**

Discusses mental health issues and past trauma

- Mentions age (30), racial identity (white) and hometown (Clarksville, Tennessee)
- Mentions education level (GED and some community college)

#### **Backstory Example 1-2**

I am 54 years old, and I grew up in Oceanport, New Jersey. I am a lifelong fan of the New York Yankees, the Buffalo Bills, and the NY Rangers. I have been a music fan for as long as I can remember. My musical interests are vast but the music I gravitate toward the most is the classic rock bands from the late '60s and early '70s. This is just my age and what I gravitate to. I also love Blues, Jazz, Soul and R&B. I have been involved in music in many aspects of it from my teenage years to now. I was the lead singer of a band in the early '80s and I've been in the marketing department at SiriusXM for 15 years. I've also spent the last 15 years coaching Little League baseball and traveling sports with my boys. I enjoy spending time with my friends and family, going to dinner and watching movies. I really don't have much of a life outside of my family. It's just the way I like it. There are times when it drives me nuts, but I wouldn't trade it for anything.

#### **Notable Observations:**

• Mentions significance of family and friends to the author

- Mentions age (54 years old) and hometown (Oceanport, New Jersey)
- Mentions previous occupations (lead singer of a band, marketing department, Little League baseball coach)

#### **Backstory Example 1-3**

I'm 31 and grew up in SC with my parents and three brothers. I was a ballerina for 11 years. I loved exploring the world with my family. My life was very close knit. I loved being a dancer and enjoyed school very much. I went to Ohio State University in Columbus, Ohio where I majored in Criminology and Spanish. I graduated with honors and then earned a masters in Criminal Justice and Peace and Justice. I spent a year volunteering in Costa Rica. I've always been drawn to teach and be in the academic setting. I've only taught high school for 1.5 years. I thoroughly enjoy my students and consider them my community. I live and eat with them. I give them more than just content in history, I give them a life lesson. I want to build these students into model citizens who are contributing to a better community everyday and I know teaching can help me achieve that. My students come from a wide diversity of backgrounds. They are in public school because their families have extremely low incomes. Most of my students come from single parent households, some do not even have one. My students don't have mentors at home who can help them navigate what college will look like or what career will be the best for them. A lot of my students have never been outside of the county or traveled at all. Students like these need something to look forward to and teaching is exactly that. I want to inspire them to be greater than they have ever imagined they could be. I want them to know they have other people in this world rooting for them and helping them achieve the things they say they want. I want them to know that the decisions they make today will change their tomorrow.

#### **Notable Observations:**

- At length, discusses aspirations for teaching, mentorship, and contributing to community
- Mentions age (31), home state (SC), upbringing with family, and hobby/past occupation (ballet)
- Mentions education (undergraduate and master's degree at Ohio State University)

Figure 9: Randomly selected LLM-generated backstories from *Anthology* (NA), i.e. naturally generated without presupposed demographic traits of users, that were matched with human users of a particular subgroup: income level of less than \$30,000. The three backstories feature a wide variety of explicit topics, characteristics, as well as implicit references to the authors' values and life goals, despite that they are all matched with users from the same subgroup.

#### (Continued) Example Backstories from the Same Demographic Subgroup

(1) Income Level: Less than \$30,000(2) Age: 50-64

#### **Backstory Example 2-1**

I'm 58 and I was born in Chicago. What made me who I am is my upbringing by my parents and my childhood in Chicago and my high school years at New Trier and my move to Los Angeles. My move to LA has also been a major part of my life, as has the shows I've been involved in, both in Los Angeles and in New York.

I grew up in Hyde Park and was raised by two Jewish parents. I was an only child. My father was born in Chicago and my mother was born in New York. They moved to Chicago in the '30s and he worked for his father who was in the textile business. My mother was a hat maker and a milliner and my father was in the textile business. When I was little we lived on Waldron Avenue and it was a pretty diverse street ...

We were not religious, but my parents sent me to Hebrew School and Jewish summer camp and I had a Bar Mitzvah. My father belonged to a Yiddish society. The first movie that I remember seeing that affected me was The Good Earth, which I saw when I was 10 or 11 years old. It was about these Chinese peasants and I just found it fascinating and I was so moved by the poverty in that film. I was so impressed with the great actresses that played the Chinese women ...

I was 21 years old when I graduated from Northwestern in 1968. I moved to Los Angeles in 1970. I moved out here with my girlfriend at the time. She's a publicist and I came out to show business. I worked in the mail room at a talent agency for about two years. I was going to do comedy. I was writing comedy. I met a lot of people doing comedy in LA. I remember when David Steinberg came out to do a show and he brought with him Barry Levinson and Neil Simon. I knew them both from LA. They were coming into town with this show called The Secret Life of Dave Steinberg ... I was going to acting class and I was out there working as an extra on TV. I had no idea that it was going to go the way it did, that I would be in this business all of these years. I moved to New York in 1977. I thought I was going to be a stage actor and I was doing a lot of plays. Then I started doing shows in New York and I started auditioning for TV and film. I moved to New York and then I moved back to LA.

#### **Notable Observations:**

Mentions age (58), hometown (Chicago), education (graduated from Northwestern), and race/ethnicity (Jewish heritage)
 Mentions occupation in the entertainment industry

• Lengthy discussion on upbringing, including experiences growing up in Chicago with Jewish parents and developing interests in cinema and acting

#### **Backstory Example 2-2**

I've spent over half of my life in the Wild West of Oakland. I was born in Oakland, I grew up in Oakland, and I've raised a family in the East Bay since the 1980s. I have a 27 year old son, a daughter who will be 23 in May, and a step daughter who will be 13 this May. I have a great deal of respect for the richness that is the East Bay and the beautiful cities of Oakland, Berkeley, and Richmond. It is also a place of great pain and suffering. I believe that the culture of Oakland is extraordinarily important and the cultural and spiritual truths of our ancestors are being silenced and even destroyed by the new class of city government and their underlings who view people of color as "collateral damage" in their pursuit of gentrification and profit. I grew up on the streets of West Oakland at a time when families were made up of 10 and more. 20 to 25 kids played in the street in front of 10 to 12 unit apartment buildings. A few black teenage punks were seen cruising the neighborhood but everyone knew each other and cared about each other. I was witness to horrible tragedy, deaths, drug dealing, etc. etc. The point is that I was not afraid to be in the streets of West Oakland and I still am not afraid to be on the streets of West Oakland. I know it well and I know who I am as a black man in West Oakland.

Back in the mid 1970s, I went to The UC Berkeley where I studied fine art and photography and studied with the great photographer Minor White, while being mentored by David Harris. After a few years working at a high tech company (which I could not stand), I decided to devote my life to spiritual and religious inquiry. I was already married and had two children. In 1984, I received a Bachelor of Science degree in religious studies from the Graduate Theological Union in Berkeley, followed by a Masters of Theological Studies from Pacific School of Religion in Berkeley, and a Masters of Divinity from Starr King School for the Ministry in Berkeley, followed by a PhD from New College of California in San Francisco in the 1990s. In the 1980s, I began working at San Quentin Prison, teaching African American religious history to African American inmates. Since then, I have developed a successful career as an independent contractor as a consultant, business coach, and motivational speaker.

#### Notable Observations:

• Mentions hometown (Oakland), family relation (27 year old son, a daughter, and a step daughter), race and gender (I am as a black man)

Mentions education (Bachelor's degree and Master's degree from UC Berkeley, Ph.D. degree from New College of California)

Heavily elaborates on childhood experiences and trauma, intertwined with the racial and cultural history of their hometown of Oakland, CA.

Figure 10: Continued examples of randomly selected LLM-generated backstories from *Anthology* (NA), i.e. naturally generated without presupposed demographic traits of users, that were matched with human users of a particular subgroup: age between 50 and 64 years. The two backstories feature a wide variety of explicit topics, characteristics, as well as implicit references to the authors' values and life goals, despite that they are all matched with users from the same subgroup.

# **D** Details on Experiments

In this section we provide examples of prompts used in the experiments approximating human studies, as described in Section 3 and used to produce the results in Section 4. Additionally, we outline the survey procedure for conducting these experiments, providing a comprehensive review of methodologies and operational frameworks involved.

## D.1 Prompts for Baseline Persona Conditioning: QA and Bio

For QA, we construct a series of multiple choice demographic survey question-answer pairs given the demographic traits. The five demographic traits we use are taken from the human respondent data of ATP surveys. The order of five questions is randomized every time to minimize the effect of question ordering.

For Bio, as in (Santurkar et al., 2023), we construct free-text biographies in a rule-based manner given the demographic trait. The five demographic traits we use are also taken from the human respondent data of ATP surveys. The order of five sentences each describing demographic traits is randomized every time to minimize the effect of sentence ordering.

Baseline QA Persona Conditioning Method	
Question: What is your annual household income?	Question: What is your age?
(A) Less than \$10,000	(A) 18-29
(B) \$10,000 to under \$20,000	(B) 30-49
(C) \$20,000 to under \$30,000	(C) 50-64
(D) \$30,000 to under \$40,000	(D) 65+
(E) \$40,000 to under \$50,000	Answer with (A), (B), (C), or (D).
(F) \$50,000 to under \$75,000	Answer: (D)
(G) \$75,000 to under \$100,000	
(H) \$100,000 to under \$150,000	Question: What is your gender?
(I) \$150,000 or more	(A) Male
Answer with (A), (B), (C), (D), (E), (F), (G), (H), or (I).	(B) Female
Answer: (D)	(C) Other
	Answer with (A), (B), or (C).
Question: What is the highest level of education you have completed?	Answer: (A)
(A) Less than high school	Question: Which of the following racial or ethnic
(B) High school graduate	groups do you identify with?
(C) Some college, no degree	(A) White non-Hispanic
(D) Associate's degree	(B) Black non-Hispanic
(E) College graduate/some postgrad	(C) Hispanic
(F) Postgraduate	(D) Other
Answer with (A), (B), (C), (D), (E), or (F).	Answer with (A), (B), (C), or (D).
Answer: (C)	Answer: (A)

#### Baseline BIO Persona Conditioning Method

Below you will be asked to provide a short description of your demographic information, and then answer some questions.

Description: I consider my race as White non-Hispanic. My highest level of education is some college, no degree. My age is 65+. My annual income is \$30,000 to under \$40,000. I consider my gender to be male.

Figure 11: Baseline prompt examples for QA (top) and Bio (bottom). This example shows two prompts using the same demographic trait from a randomly sampled human respondent in ATP Wave 34.

# D.2 Prompts for Persona Conditioning with Target Demographics-Primed Backstories

The details of target demographics-primed backstory used in the survey experiment are presented in Figure 12. The demographic traits used to generate the backstory and append are taken from human respondents data of ATP surveys.

(Anthology Mathed with	(continued)
Anthology Method with	(
"Demographics-Primed" Backstories	Question: What is your annual household income?
w/ Matched Demographics in Q/A format	(A) Less than \$10,000
Question: Tell me about yourself. Please describe in detail.	(B) \$10,000 to under \$20,000
Question. Ten me about yoursen. Flease describe in detail.	(C) \$20,000 to under \$30,000
American I and a GE commentation of a sub-a identifier as MA/Lite	(D) \$30,000 to under \$40,000
Answer: I am a 65-year-old male who identifies as White	(E) \$40,000 to under \$50,000
non-Hispanic. I have completed a postgraduate degree and	(F) \$50,000 to under \$75,000
currently live on a household income of less than \$20,000.	(G) \$75,000 to under \$100,000
I have always been passionate about learning and have	(H) \$100,000 to under \$100,000 (H) \$100,000 to under \$150,000
pursued education throughout my life. I spent many years	
in academia and have had the privilege of teaching at	(I) $150,000 \text{ or more}$
various universities. I am now retired, but I remain active	Answer with (A), (B), (C), (D), (E), (F), (G), (H), or (I).
in my community and continue to participate in local	Answer: (B)
educational programs and initiatives. Outside of my	Question: What is your gender?
professional pursuits, I enjoy spending time with my family	
and friends. I am married and have three children, who	(A) Male
have all grown up and moved on to have families of their	(B) Female
own. I love spending time with my grandchildren and	Answer with (A), or (B).
watching them grow and learn. In my free time, I enjoy	Answer: (A)
staying active and being outdoors. I enjoy hiking, biking,	
and exploring new places. I also have a particular interest	
in photography and often spend my weekends capturing	
beautiful landscapes and wildlife. Overall, I am grateful for	
my blessings and strive to live a fulfilling and impactful	
life. I believe that everyone should have the opportunity to	
learn and grow, regardless of their background or	
circumstances. I am committed to doing my part to make	
that a reality.	
,	Anthology Method with
Question: What is your age?	"Demographics-Primed" Backstories
(A) 18-29	w/ Matched Demographics in Biography format
(H) 10 15 (B) 30-49	w materieu bemographies in biography format
(C) 50-64	Question: Tell me about yourself. Please describe in detail.
(D) 65+	
Answer with (A), (B), (C), or (D).	Answer: [ Same Backstory]
Answer: (D)	
Question: Which of the following racial or ethnic groups	Question: Please provide your demographic information.
do you identify with?	
(A) White non-Hispanic	Answer: My highest level of education is postgraduate. I
(B) Black non-Hispanic	consider my race as White non-Hispanic. My annual
(C) Hispanic	income is \$10,000 to under \$20,000. My age is 65+. I
(D) Other	consider my gender as male.
Answer with (A), (B), (C), or (D).	consider my genuer as male.
Answer with $(A)$ , $(B)$ , $(C)$ , or $(D)$ . Answer: $(A)$	
Question: What is the highest level of education you have	
	11 1
completed?	
(A) Less than high school	
(A) Less than high school (B) High school graduate	
<ul><li>(A) Less than high school</li><li>(B) High school graduate</li><li>(C) Some college, no degree</li></ul>	
<ul> <li>(A) Less than high school</li> <li>(B) High school graduate</li> <li>(C) Some college, no degree</li> <li>(D) Associate's degree</li> </ul>	
<ul> <li>(A) Less than high school</li> <li>(B) High school graduate</li> <li>(C) Some college, no degree</li> <li>(D) Associate's degree</li> <li>(E) College graduate/some postgrad</li> </ul>	
<ul> <li>(A) Less than high school</li> <li>(B) High school graduate</li> <li>(C) Some college, no degree</li> <li>(D) Associate's degree</li> <li>(E) College graduate/some postgrad</li> <li>(F) Postgraduate</li> </ul>	
<ul> <li>(A) Less than high school</li> <li>(B) High school graduate</li> <li>(C) Some college, no degree</li> <li>(D) Associate's degree</li> <li>(E) College graduate/some postgrad</li> </ul>	

Figure 12: (Left and Top Right) An example of a demographics-primed backstory, appended with demographic traits in the Q/A format. (Bottom Right) The same backstory and demographic traits, but the demographic traits are presented in the biography format.

# D.3 Prompts for Persona Conditioning with Natural Backstories

The details of natural backstory used in the survey experiment are presented in Figure 13. The demographic traits appended to the backstory are traits of matched human respondents with either greedy or maximum weight sum matching.

Anthology Method with "Natural" Backstories w/ Matched Demographics in Q/A format	(continued) Question: What is your age?
Question: Tell me about yourself. How old are you? Where did you grow up? What events made who you are? What matters to you and what do you enjoy?	(A) 18-29 (B) 30-49 (C) 50-64 (D) 65+
Answer: I'm a 30 year old white male. I was born and raised in Tennessee, in a small town called Clarksville. It's in the middle of nowhere. I was the kid that wasn't picked for any sports team. I wasn't a nerd. I was the kid that didn't talk	Answer with (A), (B), (C), or (D). Answer: (B)
to anybody. I still have no friends and I still don't talk to anybody. I was homeschooled and have never had a job. I do have a GED and I did take a few community college classes.	Question: What is your gender? (A) Male (B) Female
I have been out of school since 2011. My life has been filled with anxiety and depression. I've had a few minor issues in my life, like when I was a child and I was abused.	(C) Other Answer with (A), (B), or (C). Answer: (A)
Question: What is your annual household income?	
<ul> <li>(A) Less than \$10,000</li> <li>(B) \$10,000 to under \$20,000</li> <li>(C) \$20,000 to under \$30,000</li> <li>(D) \$30,000 to under \$40,000</li> </ul>	Anthology Method with "Natural" Backstories w/ Matched Demographics in Biography Format
(E) \$40,000 to under \$50,000 (F) \$50,000 to under \$75,000 (G) \$75,000 to under \$100,000	Question: Tell me about yourself. How old are you? Where did you grow up? What events made who you are? What matters to you and what do you enjoy?
(H) \$100,000 to under \$150,000 (I) \$150,000 or more Answer with (A), (B), (C), (D), (E), (F), (G), (H), or (I). Answer: (B)	Answer: I was born in Houston, Texas. I'm 29 years old. I grew up in Pasadena, Texas, which is right outside of Houston. I had a pretty typical childhood. I always wanted to be in law enforcement when I grew up. So I pursued that career. I ended up in law enforcement for
Question: Which of the following racial or ethnic groups do you identify with? (A) White non-Hispanic	about 4 years. I worked in a juvenile facility. I worked in investigations and at the jail. And then, I made the decision to leave law enforcement and pursue something else that would be a little bit more family friendly and
<ul> <li>(B) Black non-Hispanic</li> <li>(C) Hispanic</li> <li>(D) Other</li> <li>Answer with (A), (B), (C), or (D).</li> </ul>	that's when I found this position at the Fort Bend County Library. I started off in the circulation department. That's where most people start. I was able to move to the
Answer: (A)	branch level and now I'm a regional manager for the three branches in the Richmond/Rosenberg area. I am really passionate about reading and I love my job and the
Question: What is the highest level of education you have completed?	people that I work with. Question: Please provide your demographic information.
<ul><li>(A) Less than high school</li><li>(B) High school graduate</li><li>(C) Some college, no degree</li></ul>	Answer: My highest level of education is high school
<ul> <li>(D) Associate's degree</li> <li>(E) College graduate/some postgrad</li> <li>(F) Postgraduate</li> </ul>	graduate. I consider my race as White non-Hispanic. My annual income is \$100,000 to under \$150,000. My age is 18-29. I consider my gender as female.
Answer with (A), (B), (C), (D), (E), or (F). Answer: (C)	

Figure 13: (Left and Top Right) An example of a *natural* backstory, appended with demographic traits of a matched human user in the Q/A format. (Bottom Right) Another example of natural backstory, this time appended with demographic traits in the biography format.

### D.4 Reducing Survey Bias

In this study, we closely replicate standard human survey methodologies to reduce bias in the results. Typically, human surveys employ techniques such as shuffling, reversing the order of multiple-choice options, or altering the sequence of questions for each participant to minimize bias. In line with the topline reports for each wave provided by Pew Research, we randomly reverse the order of Likert scale questions and shuffle the options for nominal questions to reduce bias. Additionally, we randomly shuffle the order of questions if they were also shuffled in the human survey. For instance, we reverse the order of options shown in Figure 14 based on a coin flip and also shuffle the order of the questions.

# E Details on Human Studies Data: Pew Research ATP

American Trends Panel (ATP) is a nationally representative panel of U.S. adults conducted by the Pew Research Center. ATP is designed to study a wide variety of topics, including politics, religion, internet usage, online dating, and more. We analyze sampled questions from three waves, where questions are drawn from ASK ALL questions (i.e. asked to all human respondents, instead of questions asked for selective demographic groups or conditionally asked based on the response to the previous question) in order to investigate the response of overall population.

It is worth noting that in the original ATP surveys, some questions have answer choices in a Likert scale with the order of choices (*e.g.* positive-to-negative or negative-to-positive) randomized for each respondent. For such questions, we also randomize the order of these options when presenting them in prompts to LLMs. Here we present the list of sampled questions from each wave.

# E.1 ATP Wave 34

American Trends Panel Wave 34 is conducted from April 23, 2018 to May 6, 2018 with a focus on biomedical and food issues. The number of total respondents is 2,537.

Figure 14: Total of 8 questions sampled from ATP Wave 34 ASK ALL questions. The prompts "Please answer the following question keeping in mind your previous answers" are included before asking each survey question.

### E.2 ATP Wave 92

American Trends Panel Wave 92 is conducted from July 8, 2021 to July 21, 2021 with a focus on political typology. We randomly sampled 2,500 respondents for the study from the total 10,221 respondents.

(Continued) American Trends Panel Wave 92 **Selected Questions** Please answer the following question keeping in mind Please answer the following question keeping in mind vour previous answers Question: Do you think the following is generally good or your previous answers bad for our society? Same-sex marriages being legal in Question: Do you think the following is generally good or the U.S. bad for our society? Greater social acceptance of people (A) Very bad for society who are transgender (people who identify as a gender that is different from the sex they were assigned at birth) (B) Somewhat bad for society (C) Neither good nor bad for society (A) Very bad for society (D) Somewhat good for society (B) Somewhat bad for society (E) Very good for society (C) Neither good nor bad for society Answer with (A), (B), (C), (D), or (E). (D) Somewhat good for society Answer: (E) Very good for society Answer with (A), (B), (C), (D), or (E). Please answer the following question keeping in mind Answer: your previous answers. Question: Do you think the following is generally good or Please answer the following question keeping in mind bad for our society? White people declining as a share of your previous answers. the U.S. population Question: Do you think the following is generally good or bad for our society? An increase in the number of guns in (A) Very bad for society (B) Somewhat bad for society the U.S. (A) Very bad for society (C) Neither good nor bad for society (D) Somewhat good for society (B) Somewhat bad for society (C) Neither good nor bad for society (E) Very good for society Answer with (A), (B), (C), (D), or (E). (D) Somewhat good for society (E) Very good for society Answer: Answer with (A), (B), (C), (D), or (E). Please answer the following question keeping in mind Answer: your previous answers. Question: Do you think the following is generally good or Please answer the following question keeping in mind bad for our society? A decline in the share of Americans vour previous answers. Question: Do you think the following is generally good or belonging to an organized religion (A) Very bad for society bad for our society? Good-paying jobs requiring a college (B) Somewhat bad for society degree more often than they used to (C) Neither good nor bad for society (A) Very bad for society (B) Somewhat bad for society (D) Somewhat good for society (E) Very good for society (C) Neither good nor bad for society Answer with (A), (B), (C), (D), or (E). (D) Somewhat good for society Answer: (E) Very good for society Answer with (A), (B), (C), (D), or (E). Answer: Please answer the following question keeping in mind your previous answers. Question: Do you think the following is generally good or bad for our society? Increased public attention to the history of slavery and racism in America (A) Very bad for society (B) Somewhat bad for society (C) Neither good nor bad for society (D) Somewhat good for society (E) Very good for society Answer with (A), (B), (C), (D), or (E). Answer:

Figure 15: Total of 7 questions sampled from ATP Wave 92 ASK ALL questions

### E.3 ATP Wave 99

American Trends Panel Wave 99 is conducted from November 1, 2021 to November 7, 2021 with a focus on artificial intelligence and human enhancement. We randomly sampled 2,500 respondents for the study from the total 10,260 respondents.

(Continued)
<ul> <li>Please answer the following question keeping in mind your previous answers.</li> <li>Question: How excited or concerned would you be if artificial intelligence computer programs could perform repetitive workplace tasks?</li> <li>(A) Very concerned</li> <li>(B) Somewhat concerned</li> <li>(C) Equal excitement and concern</li> <li>(D) Somewhat excited</li> <li>(E) Very excited</li> <li>Answer with (A), (B), (C), (D), or (E).</li> <li>Answer:</li> </ul>
<ul> <li>Please answer the following question keeping in mind your previous answers.</li> <li>Question: How excited or concerned would you be if artificial intelligence computer programs could diagnose medical problems?</li> <li>(A) Very concerned</li> <li>(B) Somewhat concerned</li> <li>(C) Equal excitement and concern</li> <li>(D) Somewhat excited</li> <li>(E) Very excited</li> <li>Answer with (A), (B), (C), (D), or (E).</li> <li>Answer:</li> </ul>

Figure 16: Total of 6 questions sampled from ATP Wave 99 ASK ALL questions

### F Demographic Survey on Virtual Subjects

#### F.1 Details on Demographic Survey Experiments with Virtual Personas

The goal of administering demographic survey on LLM virtual personas is to obtain the demographic information encoded in backstories. Five demographic variables (age, annual household income, education level, race or ethnicity, and gender) and a party affiliation question are asked to backstories as they are utilized in the downstream target population matching. We take two approaches to obtain the probable demographics of authors.

In the first approach, we use GPT-40 (OpenAI, 2024) to locate demographic information from the backstory. To minimize hallucination, we prompt GPT-40 to retrieve the demographic trait only if the backstory explicitly mentions related context (prompts are shown in Appendix F.2). This approach is limited to specific demographic variables, especially age, annual household income, and education level questions, since we avoid inferring race / ethnicity, gender, and party affiliation even in the case when backstory mentions those traits. Decoding hyperparameters are set to top\_p = 1.0, T = 0.

In the second approach we perform a response sampling by prompting the language model with generated backstories that are appended with demographic questions. In Appendix F.3 we present the question format. The language model's responses are sampled 40 times for each backstory and question. Instead of estimating responses with the first-token logits (Santurkar et al., 2023; Hendrycks et al., 2021; Gao et al., 2023), we allow the model to generate open-ended responses as some responses (ex. "I am 25 years old." for the age question) cannot be accurately accounted by the logit method and the sum of probability masses of valid tokens (ex. " (A") are often marginal to represent the true probability distribution. Sampled responses are subsequently parsed by regex matching of either the label (ex. "(A)") or the text (ex. "27"), recorded to obtain the distribution of 40 generations. We use Llama 3 (Meta, 2024) for the response sampling with decoding hyperparameters of top\_p = 1.0, T = 1.0.

Combining two approaches, our demographic survey is performed as follows. First, we use GPT-40 to locate demographic information for variables of age, annual household income, and education level. For the remaining variables and the cases where explicit demographic information cannot be found, responses are sampled 40 times to construct a response distribution. Therefore, in the case of sampling, virtual users' demographic trait is not represented as a single trait but rather a distribution over probable demographics given the backstory. We can thereby construct a probable estimate of demographic information without undermining the diversity of virtual authors of backstories.

## F.2 Questions for Locating Demographic Information

In this section, we present the prompts to locate the demographic information that has been mentioned in the backstory. These prompts are only available for annual household income, age, and education level questions.



Figure 17: Questions that are used to prompt instruction-tuned LLMs to locate and retreive explicitly mentioned demographic information from each backstory. We apply these prompts only to the demographic variables of annual household income, age, and education level.

### F.3 Demographic Survey Questions

In this section, we present the questions used in demographic survey, and a political affiliation survey. Each question is asked to each virtual user 40 times to sample a probability distribution of demographic traits.



Figure 18: Questions that are used to prompt LLM virtual users to respond about demographic traits and political affiliations.

Table 6: Skewed Distribution of LLM-Generated Backstory Demographics. Table compares demographic distributions between U.S. Census data and synthetic backstories generated using OpenAI davinci-003 as part of *Anthology* across various variables.

			AGE			
	18-29	30-49	50-64	65+		
U.S. Census	17.8	34.2	25.3	22.7		
Anthology	42.5	36.5	13.3	7.7		
			SEX/GENDER			
	Male	Female	Other			
U.S. Census	49.0	51.0	-			
Anthology	52.2	29.3	18.5			
			EDUCATION LEVEL			
	< High School	High School	Some College, No Degree	Associate's	Bachelor's	Postgraduate
U.S. Census	9.6	28.3	17.1	10.0	22.2	12.8
Anthology	5.8	9.0	13.9	12.6	32.0	26.7
			INCOME LEVEL			
	Under \$50,000	\$50,000 - 100,000	\$100,000 or More			
U.S. Census	36.1	28.1	35.8			
Anthology	50.8	24.8	24.4			
			RACE OR ETHNICITY			
	White	Black or African American	Hispanic or Latino	Asian	Other	
U.S. Census	63.7	11.4	15.9	5.2	3.8	
Anthology	40.8	10.6	8.4	8.2	32.0	

### F.4 Skewed Demographic Distributions of Virtual Personas

We have observed some biases in the demographic distributions of virtual personas conditioned with generated backstories. In Table 6, we present the demographic distribution of virtual personas from approximately 10,000 backstories and compare it with data from demographic surveys conducted by the U.S. Census Bureau (U.S. Census Bureau, 2021a,b,c,d). The results show that the LLM-generated backstory represents a biased distribution of the US population: specifically, the natural-generated backstory is more likely to represent human users who are younger (of age less than 30), male, and have received higher education. To address this bias, we have employed a score-based demographic matching method as detailed in our paper in Section 2.4. By doing so, we are able to select an appropriate subset of backstories that is best matched with the true demographics of human users, and attain a better-suited set of virtual subjects for approximating survey results.