# **Developing Robust Models for Favourability Analysis**

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#### Abstract

Locating documents carrying positive or negative favourability is an important application within media analysis. This paper presents some empirical results on the challenges facing a machine-learning approach to this kind of opinion mining. Some of the challenges include: the often considerable imbalance in the distribution of positive and negative samples; changes in the documents over time; and effective training and quantification procedures for reporting results. This paper begins with three datasets generated by a media-analysis company, classifying documents in two ways: detecting the presence of favourability, and assessing negative vs. positive favourability. We then evaluate a machine-learning approach to automate the classification process. We explore the effect of using five different types of features, the robustness of the models when tested on data taken from a later time period, and the effect of balancing the input data by undersampling. We find varying choices for the optimum classifier, feature set and training strategy depending on the task and dataset.

# 1 Introduction

Media analysis is a discipline closely related to content analysis (Krippendorff, 2004), with an emphasis on analysing content with respect to:

**Favourability** how favourable an article is with respect to an entity. This will typically be on a five point scale: very negative, negative, neutral, positive or very positive.

**Key messages** topics or areas that a client is interested in. This allows the client to gain feedback on the success of particular public relations campaigns, for example.

Media analysis has traditionally been done manually, however the explosion of content on the worldwide web, in particular social media, has led to the introduction of automatic techniques for performing media analysis, e.g. Tatzl and Waldhauser (2010).

In this paper, we discuss our recent findings in applying machine learning techniques to favourability analysis. The work is part of a two-year collaboration between Gorkana Group, which includes one of the foremost media analysis companies, Metrica, and the University of Hertfordshire. The goal is to develop ways of automating media analysis, especially for social media. The data used are from traditional media (newspapers and magazines) since at the time of starting the experiment there was more manually analysed data available. We discuss the typical problems that arise in this kind of text mining, and the practical results we have found.

The documents are supplied by Durrants, the media monitoring company within the Gorkana Group, and consist of text from newspaper and magazine articles in electronic form. Each document is analysed by trained human analysts, given scores for favourability, as well as other characteristics which the client has requested. This dataset is used to provide feedback to the clients about how they are portrayed in the media, and is summarised by Metrica for clients' monthly reports.

Favourability analysis is very closely related to sentiment analysis, with the following distinction:

sentiment analysis generally focuses on a (subjective) sentiment implying an opinion of the author, for example:<sup>1</sup>

(1) Microsoft is the greattteesssst at EVERY-THING

expresses the author's opinion (which others may not share) whereas favourability analysis, whilst also taking into account sentiment, also measures favourable **objective** mentions of entities. For example:<sup>2</sup>

(2) Halloween Eve Was The Biggest Instagram Day Ever, Doubling Its Traffic

is an objective statement (no one can doubt that the traffic doubled) that is favourable with respect to the organisation, Instagram. Since the task is so similar to that of sentiment analysis, we hypothesise that similar techniques will be useful.

The contributions of this paper are as follows: (1) whilst automated sentiment analysis has received a lot of attention in the academic literature, favourability analysis has so far not benefited from an in-depth analysis. (2) We provide results on a wide variety of different classifiers, whereas previous work on sentiment analysis typically considers at most two or three different classifiers. (3) We discuss the problem of imbalanced data, looking at how this impacts on the training and evaluation techniques. (4) We show that both attribute selection and balancing the classifier's training set can improve performance.

# 2 Background

There is a very large body of literature on both sentiment analysis and machine learning; for space reasons, we will mention only a small sample.

# 2.1 Favourability Analysis

The most closely related task to ours is arguably opinion mining, i.e. determining sentiment with respect to a particular target. Balahur et al. (2010) examine this task for newspaper articles. They show that separating out the objective favourability from the expressed sentiment led to an increase in inter-annotator agreement, which they report as 81%, after implementing improvements to the process. Melville et al. (2009) report on an automated system for opinion mining applied to blogs, which achieves between 64% and 91% accuracy, depending on the domain, while Godbole et al. (2007) describe a system applied to news and blogs.

Pang et al. (2002) introduced machine learning to perform sentiment analysis. They used naïve bayes, support vector machines (SVMs) and maximum entropy on the movie review domain, and report accuracies between 77% and 83% depending on the feature set, which included unigrams, bigrams, and part-of-speech tagged unigrams. More recent work along these lines is described in (Pang and Lee, 2008; Prabowo and Thelwall, 2009).

One approach to sentiment analysis is to build up a lexicon of sentiment carrying words. Turney (2002) described a way to automatically build such a lexicon based on looking at co-occurrences of words with other words whose sentiment is known. This idea was extended by Gamon et al. (2005) who also considered the lack of co-occurrence as useful information.

Koppel and Schler (2006) show that it is important to distinguish the two tasks of determining neutral from non-neutral sentiment, and positive versus negative sentiment, and that doing so can significantly improve the accuracy of automated systems.

#### 2.2 Machine Learning Approaches

Document classification is an ideal domain for machine learning, because the raw data, the text, are easily manipulated, and often large amounts of text can be obtained, making the problems amenable to statistical analysis.

A classification model is essentially a mapping, from a document described as a set of feature values to a class label. In most cases, this class label is a simple yes-no choice, such as whether the document is favourable or not. In the experimental section of this paper we describe results from applying a range of different classification algorithms.

In general, two issues that affect machinelearning approaches are the selection of features, and the presence of imbalanced data.

<sup>&</sup>lt;sup>1</sup>Actually, this is an ironic comment on a blog post at TechCrunch.

<sup>&</sup>lt;sup>2</sup>A headline from TechCrunch

### 2.2.1 Features

Useful features for constructing classification models from text documents include sets of unigrams, bigrams or trigrams, dependency relationships or selected words: we review these features in the next section. From a machine-learning perspective, it is useful for the features to include only relevant information, and also to be independent of each other. This feature-selection problem has been tackled by several authors in different ways, e.g. (Blum and Langley, 1997; Forman, 2003; Green et al., 2010; Mladenić, 1998; Rogati and Yang, 2002). In our experiments, we evaluate a technique to reduce the number of features using attribute selection.

Alternative approaches to understanding the sentiment of text attempt to go beyond the simple labelling of the presence of a word. Some authors have described experiments augmenting the above feature sets with additional information. Mullen and Collier (2004), for example, uses WordNet to add information about words found within text, and consequently reports improved classification performance in a sentiment analysis task.

### 2.3 Imbalanced Data

Our datasets, as is usual in many real-world applications, present varying degrees of imbalance between the two classes. Imbalanced data must be dealt with at two parts of the process: during *training*, to ensure the model is capable of working with both classes, and in *evaluation*, to ensure a model with the best performance is selected for use on novel data. These two elements are often treated together, but need to be considered separately. In particular, the appropriate training method to handle imbalanced data can vary between algorithm and domain.

First considering *evaluation*, the standard measure of accuracy (proportion of correctly classified examples) is inappropriate if 90% of the documents are within one class. A simple ZeroR classifier (selecting the majority class) will score highly, but it will never get any examples of the minority class correct. A better evaluation technique uses a combination of the separate accuracy measures on the two classes ( $a_1$  and  $a_2$ ), where  $a_i$  denotes the proportion of instances from class *i* that were judged correctly. For example, the geometric mean, as proposed by Kubat et al. (1998), computes  $\sqrt{a_1 \times a_2}$ . This has the property that it strongly penalises poor performance in any one class: if either  $a_1$  or  $a_2$  is zero then the geometric mean will be zero. This characteristic is important for our purposes, since it is "easy" to get high accuracy on the majority class, the measure will favour classifiers that perform well on the minority class without significant loss of accuracy in the majority class. In addition, the geometric mean does not give preference to any one class, unlike, for example, the F-measure. Measures such as the average precision and recall, or F-measure, may also prove useful, especially if preference is being given to one class.

Second considering the *training* process. An imbalanced training set can lead to bias in the construction of a machine-learning model. Such effects are well-known in the literature, and various approaches have been proposed to address this problem, such as balancing the training set using under or over sampling, and altering the weighting of the classifier based on the proportion of the expected class. In our experiments we used undersampling (where a random sample is taken from the majority class to balance the size of the minority class); this technique has the disadvantage of discarding training data. In contrast, the SMOTE (Chawla et al., 2004) algorithm is a technique for creating new instances of the minority class, to balance the number in the majority class. We also used geometric-mean as the evaluation measure for algorithms such as SVMs, when selecting parameters.

# 3 Our Approach

#### 3.1 Description of Data

The source documents have been tagged by analysts for favourability and unfavourability, both of which are given a non-negative score that is indicative both of the number of favourable/unfavourable mentions of the organisation and the degree of favourability/unfavourability. Neutral documents are assigned a score of zero for both favourability and unfavourability. We assign each document a class based on its favourability f and unfavourability u scores. Documents are categorised as follows:

Dataset	Mixed	V. Neg.	Negative	Neutral	Positive	V. Pos.
А	472	86	138	1610	1506	1664
С	7	0	5	2824	852	50
S	522	94	344	9580	2057	937

Table 1: Number of documents in each class for the datasets A, C and S.

Dataset	Neutral	Non-neutral
А	1610	3866
С	2824	914
S	9580	3954

Table 2: Class distributions for pseudo-subjectivity task

f > 0  and  u > 0:	mixed
f = 0  and  u > 1:	very negative
f = 0 and $u = 1$ :	negative
f = 0 and $u = 0$ :	neutral
f = 1 and $u = 0$ :	positive
f > 1 and $u = 0$ :	very positive

Table 1 shows the number of documents in each category for three datasets A, C and S, which are anonymised to protect Metrica's clients' privacy. A and S are datasets for high-tech companies, whereas C is for a charity. This is reflected in the low occurence of negative favourability with dataset C. Datasets A and C contain only articles that are relevant to the client, whereas S contains articles for the client's competitors. We only make use of favourability judgments with respect to the client, however, so those that are irrelevant to the client we simply treat as neutral. This explains the overwhelming bias towards neutral sentiment in dataset S.

In our experiments, we consider only those documents which have been manually analysed and for which the raw text is available. Duplicates were removed from the dataset. Duplicate detection was performed using a modified version of Ferret (Lane et al., 2006) which compares occurrences of character trigrams between documents. We considered two documents to be duplicates if they had a similarity score higher than 0.75.

This paper describes experiments for two tasks:

*Pseudo-subjectivity* — detecting the presence or absence of favourability. This is thus a two-class problem with **neutral** documents in one class, and all other documents in the other.

Dataset	Positive	Negative
А	3170	224
С	902	5
S	2994	438

Table 3: Class distributions for pseudo-sentiment task

*Pseudo-sentiment* — distinguishing between documents with generally positive and negative favourability. In our experiments, we treat this as a two class problem, with **negative** and **very negative** documents in one class and **positive** and **very positive** documents in the other (ignoring mixed sentiment).

## 3.2 Method

We follow a similar approach to Pang et al. (2002): we generate features from the article text, and train a classifier using the manually analysed data.

We sorted the documents by time, and then selected the earliest two thirds as a training set, and kept the remainder as a held out test set. This allows us to get an idea of how the system will perform when it is in use, since the system will necessarily be trained on documents from an earlier time period. We performed cross validation on the randomised training set, giving us an upper bound on the performance of the system, and we also measured the accuracy of every system on the held out dataset. We hypothesised that new topics would be discussed in the later time frame, and thus the accuracy would be lower, since the system would not be trained on data for these topics.

We also experimented with balancing the input data to the classifiers; each system was run twice, once with all the input data, and once with data which had been undersampled so that the number of documents in each class was the same. And also we experimented with attribute selection: reducing the number of features used to describe the dataset.

Туре	Relation	Term
governor	det	the
governor	rcmod	sued
governor	nn	leader
dependent	poss	conference
dependent	nsubj	bullish
dependent	dep	beat

Table 4: Example dependency relations extracted from the data. "Type" indicates whether the term referring to the organisation is the governor or the dependent in the expression.

### 3.2.1 Features for documents

We used five types of features:

**Unigrams, bigrams and trigrams**: produced using the WEKA tokenizer with the standard settings.<sup>3</sup>

**EntityWords**: unigrams of words occurring within a sentence containing a mention of the organisation in question. Mentions of the organisation were detected using manually constructed regular expressions, based on datasets for organisations collected elsewhere in the company. Sentence boundary detection was performed using an OpenNLP<sup>4</sup> tool.

**Dependencies**: we extract dependencies using the Stanford dependency parser. For the purpose of this experiment, we only considered dependencies directly connecting the term relating to the organisation. Table 4 gives example dependencies extracted from the data. For example, the phrase "... prompted [organisation name] to be bullish..." led to the extraction of the term *bullish*, where the organisation name is the subject of the verb and the organisation name is a dependent of the verb *bullish*. For each dependency, all this information is combined into a single feature.

#### 3.3 Classification Algorithms

We used the following classifiers in our experiments: naïve Bayes, Support Vector Machines (SVMs), knearest neighbours with k = 1 and k = 5, radial basis function (RBF) networks, Bayesian networks, decision trees (J48) and a propositional rule learner, Repeated Incremental Pruning to Produce Error Reduction (JRip). We also included two baseline clasThese are taken from the WEKA toolkit (Witten and Frank, 2005), with the exception of SVMs, for which we used the LibSVM implementation, naïve Bayes (since the Weka implementation does not appear to treat the value occurring with a feature as a frequency) and Random, both of which we implemented ourselves. We used WEKA's default settings for classifiers where appropriate.

#### 3.3.1 Parameter search for SVMs

We used a radial-basis kernel for our SVM algorithm which requires two parameters to be optimised experimentally. This was done for each fold of cross validation. Each fold was further divided, and three-fold cross validation was performed for each parameter combination. We varied the gamma parameter exponentially between  $10^{-5}$  and  $10^5$  in multiples of 100, and varied cost between 1 and 15 in increments of 2. We used the geometric mean of the accuracies on the two classes to choose the best combination of parameters; using the geometric mean enables us to train and evaluate the SVM from either balanced or imbalanced datasets.

### 3.3.2 Attribute Selection

Because of the long training time of many of the classifiers with numbers of features, we also looked at whether reducing the dimensionality of the data before training by performing attribute selection would enhance or hinder performance. The attribute selection was done by ranking the features using the Chi-squared measure and taking the top 250 with the most correlation with the class. The exception to this was *k*-nearest neighbours, for which we used random projections with 250 dimensions. For the RBF network we tried both attribute selection and random projections, and naïve Bayes was run both with and without attribute selection.

### 3.4 Results

Tables 5 and 6 show the best classifier on the crossvalidation evaluation for each dataset and feature set for the pseudo-subjectivity and pseudo-sentiment tasks respectively, together with the Random clas-

<sup>&</sup>lt;sup>3</sup>We used the StringToWordVectorClass constructed with an argument of 5,000.

<sup>&</sup>lt;sup>4</sup>http://opennlp.sourceforge.net

Dataset	Features	Best Classifier	Att. Sel.	Balance	Cross val. acc.	Held out acc.
S		Random			$0.465 \pm 0.008$	$0.461 \pm 0.007$
S	EntityWords	SVM	Х		$\textbf{0.912} \pm 0.002$	$\textbf{0.952} \pm 0.001$
S	Unigrams	JRip	Х	Х	$0.907\pm0.002$	$\textbf{0.952} \pm 0.002$
S	Bigrams	SVM	Х	Х	$0.875\pm0.007$	$0.885\pm0.004$
S	Trigrams	Naïve Bayes			$0.791\pm0.003$	$0.759\pm0.003$
S	Dependencies	RBFNet		Х	$0.853\pm0.005$	$0.766\pm0.054$
С		Random			$\textbf{0.417} \pm \textbf{0.017}$	$\textbf{0.419} \pm \textbf{0.027}$
С	EntityWords	Naïve Bayes	Х		$0.704\pm0.011$	$0.640\pm0.018$
С	Unigrams	Naïve Bayes	Х		$0.735\pm0.007$	$0.659\pm0.032$
С	Bigrams	Naïve Bayes			$\textbf{0.756} \pm 0.012$	$0.640\pm0.014$
С	Trigrams	Naïve Bayes			$\textbf{0.757} \pm 0.004$	$\textbf{0.679} \pm 0.017$
Α		Random			$0.453 \pm 0.004$	$0.453 \pm 0.017$
Α	EntityWords	BayesNet	Х		$0.691\pm0.008$	$\textbf{0.625} \pm 0.019$
Α	Unigrams	SVM	Х	Х	$\textbf{0.696} \pm 0.005$	$0.619\pm0.010$
Α	Bigrams	SVM	Х	Х	$0.680\pm0.012$	$0.609\pm0.026$
Α	Trigrams	Naïve Bayes		Х	$0.610\pm0.011$	$0.536\pm0.019$

Table 5: Results for the pseudo-subjectivity task, distinguishing documents neutral with respect to favourability from those which are not neutral. The accuracy was computed as the geometric mean of accuracy on the neutral documents and the accuracy on the non-neutral documents. The best-performing classifier on cross-validation is shown for each feature set, along with the Random classifier as a baseline. An indication is given of whether the best-performing system used attribute selection and/or balancing on the input data.

Dataset	Features	Best Classifier	Balance	Cross val. acc.	Held out acc.
S		Random		$\textbf{0.332} \pm \textbf{0.023}$	$0.365\pm0.03$
S	EntityWords	Naïve Bayes	Х	$0.738\pm0.008$	$0.552\pm0.033$
S	Unigrams	Naïve Bayes	Х	$0.718\pm0.017$	$0.650\pm0.024$
S	Bigrams	Naïve Bayes	Х	$0.748\pm0.013$	$0.682\pm0.023$
S	Trigrams	Naïve Bayes	Х	$\textbf{0.766} \pm 0.014$	$\textbf{0.716} \pm 0.038$
S	Dependencies	Naïve Bayes		$0.566\pm0.014$	$0.523\pm0.060$
Α		Random		$\textbf{0.253} \pm \textbf{0.026}$	$0.111 \pm 0.072$
Α	EntityWords	Naïve Bayes	Х	$0.737\pm0.016$	$0.656\pm0.067$
Α	Unigrams	Naïve Bayes	Х	$0.769\pm0.008$	$\textbf{0.756} \pm 0.031$
Α	Bigrams	Naïve Bayes		$0.755\pm0.009$	$0.618\pm0.157$
Α	Trigrams	Naïve Bayes		$\textbf{0.800} \pm 0.02$	$\textbf{0.739} \pm 0.088$

Table 6: Results for the pseudo-sentiment task, distinguishing positive and negative favourability. See the preceding table for details. None of the best performing systems used attribute selection on this task. No data is shown for dataset C since there were not enough negative documents in the test set to compute the accuracies.

sifier baseline. The accuracies shown were computed using the geometric mean of the accuracy on the two classes. This was computed for each crossvalidation fold; the value shown is the (arithmetic) mean of the accuracies on the five folds, together with an estimate of the error in this mean. The values for the held out data were computed in the same way, dividing the data into five, allowing us to estimate the error in the accuracy.

# 4 Discussion

#### 4.1 Overall accuracy

The most notable difference between the two tasks, pseudo-subjectivity and pseudo-sentiment, is that the best classifier for the sentiment task was naïve Bayes in every case, whereas the best classifier varies with dataset and feature set for the pseudosubjectivity task. This is presumably because the independence assumption on which the naïve Bayes classifier is based holds very well for the pseudosentiment task, at least with our datasets.

The level of accuracy we report for the pseudosentiment task is lower than that typically reported for sentiment analysis, e.g. Pang et al. (2002), but in line with that from other results, such as Melville et al. (2009). This could be because favourability is harder to determine than sentiment. For example it may require world knowledge in addition to linguistic knowledge, in order to determine whether the reporting of a particular event is good news for a company, even if reported objectively.

Accuracy on the held out dataset is up to 10% lower than the cross-validation accuracy on the pseudo-subjectivity task, and up to 6% lower on the pseudo-sentiment task. This is probably due to a change in topics over time. This degradation in performance could be reduced by techniques such as those used to improve cross-domain sentiment analysis (Li et al., 2009; Wan, 2009).

### 4.2 Features

Trigrams proved the most effective feature type in 3 out of the 5 different experiments, with unigrams and entity words proving the best in 1 case each. However, in many cases, there is not a significant difference between the results for different datasets.

Although we only computed dependencies for

one dataset, S, we found that they did not provide significant benefit on their own. This may be due to the sparseness of the data, since we only extracted dependencies with respect to the organisation in question. Dependencies may be useful when combined with other features, such as unigrams.

Attribute selection was not always effective in improving classification, even with the highdimensionality of the data. In the pseudo-sentiment task, none of the best classifiers used attribute selection. In the pseudo-subjectivity task, 8 out of 13 results showed a benefit in using attribute selection. This issue deserves further exploration, not least because reducing the number of attributes can considerably speed-up the training process.

# 4.3 Imbalance

Finally, we look at our results considering the imbalanced data problem. Within some of the algorithms, balance is actively taken account during the training process: e.g. naïve Bayes has a weighting on its class output to compensate for different frequencies, and the SVM training process uses geometric mean for computing performance, which encourages a good performance on imbalanced data. In addition, we have presented results on the difference between training with balanced and unbalanced datasets. Better results are obtained in 5 out of the 13 results for the pseudo-subjectivity task (Table 5), and in 6 out of 9 results for the pseudo-sentiment task (Table 6), suggesting that balancing the training data is a useful technique in most cases.

However, a surprising result is found in Table 7, which shows selected pseudo-subjectivity results for dataset S with and without balanced input data. This dataset has an approximately 70:30 imbalance in the class distribution. Interestingly, balancing the data shows mixed results for this dataset. In particular, the accuracy of the Bayesian network, and sometimes the naïve Bayes classifier, are severely reduced. We found similar behaviour with dataset C (with a 75:25 imbalance), however, as shown in Table 8, we found the converse on dataset A (with a 30:70 imbalance): nearly every classifier performed better with balanced data. Further, Table 6 shows that balancing data has proven effective for the naïve Bayes classifiers in the pseudo-sentiment task, where the imbalance is more severe (94:6 for

		Unbalanced			Balanced		
Features	Classifier	Neut.	Non.	Cross val. acc.	Neut.	Non.	Cross val. acc.
EntityWords	SVM	0.962	0.864	$0.912\pm0.003$	0.959	0.864	$0.911\pm0.002$
EntityWords	Naïve Bayes	0.969	0.850	$0.908\pm0.003$	1	0	$0\pm 0$
Unigrams	SVM	0.959	0.857	$0.907\pm0.002$	0.954	0.859	$0.905\pm0.002$
Unigrams	Naïve Bayes	0.774	0.789	$0.781\pm0.006$	0.910	0.581	$0.727\pm0.008$
Bigrams	SVM	0.747	0.933	$0.835\pm0.006$	0.849	0.901	$0.875\pm0.007$
Bigrams	Naïve Bayes	0.883	0.716	$0.795\pm0.004$	0.947	0.569	$0.734\pm0.005$
Trigrams	BayesNet	0.620	0.883	$0.739\pm0.009$	0.975	0.118	$0.289\pm0.086$
Trigrams	J48	0.356	0.964	$0.586\pm0.012$	0.441	0.942	$0.644\pm0.008$
Trigrams	JRip	0.422	0.963	$0.637\pm0.003$	0.388	0.963	$0.605\pm0.042$
Trigrams	SVM	0.575	0.921	$0.728 \pm 0.008$	0.604	0.909	$0.740\pm0.009$
Trigrams	Naïve Bayes	0.810	0.758	$0.784\pm0.003$	0.922	0.593	$0.739\pm0.005$
Trigrams	RBFNet	0.459	0.949	$0.659\pm0.010$	0.478	0.934	$0.667\pm0.013$

Table 7: Selected balanced versus unbalanced cross validation accuracies (geometric mean) for dataset S, pseudosubjectivity task, together with the accuracies on the individual classes, neutral and non-neutral. For consistency, only results where attribute selection was performed are shown.

		Unbalanced			Balanced		
Features	Classifier	Neut.	Non.	Cross val. acc.	Neut.	Non.	Cross val. acc.
EntityWords	SVM	0.872	0.394	$0.587\pm0.006$	0.575	0.812	$0.683\pm0.007$
EntityWords	Naïve Bayes	0.972	0.111	$0.326\pm0.021$	0.944	0.192	$0.426\pm0.015$
Unigrams	SVM	0.837	0.464	$0.622\pm0.011$	0.694	0.698	$0.696\pm0.005$
Unigrams	Naïve Bayes	0.896	0.318	$0.531\pm0.018$	0.736	0.582	$0.652\pm0.012$
Bigrams	SVM	0.852	0.36	$0.553\pm0.006$	0.58	0.8	$0.68\pm0.012$
Bigrams	Naïve Bayes	0.959	0.203	$0.439\pm0.017$	0.86	0.433	$0.605\pm0.024$
Trigrams	SVM	0.935	0.173	$0.401\pm0.018$	0.407	0.851	$0.588\pm0.009$
Trigrams	Naïve Bayes	0.938	0.249	$0.481\pm0.013$	0.84	0.446	$0.61\pm0.011$

Table 8: Selected balanced versus unbalanced cross validation accuracies (geometric mean) for dataset A, pseudosubjectivity task (see the preceding table for details).

A, and 88:12 for S).

Given these results, we suggest that balancing the training datasets is usually an effective strategy, although sometimes the benefits are small if account of balancing is also part of the parameter-selection process for your learning algorithm.

# 5 Conclusion and Further Work

We have empirically analysed a range of machinelearning techniques for developing favourability classifiers in a commercial context. These techniques include different classification algorithms, use of attribute selection to reduce the feature sets, and treatment of the imbalanced data problem. Also, we used five different types of feature set to create the datasets from the raw text. We have found a wide variation, from less than 0.7 to over 0.9 geometric mean of accuracy, depending on the particular set of data analysed. We have shown how balancing the class distribution in training data can be beneficial in improving performance, but some algorithms (i.e. naïve Bayes) can be adversely affected. In future work we will apply these techniques to larger volumes of social media, and further explore the questions of balancing datasets, other features and feature selection, as well as embedding these algorithms within the workflow of the company.

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