

BannerBench: Benchmarking Vision Language Models for Multi-Ad Selection with Human Preferences

Hiroto Otake[†], Peinan Zhang[‡], Yusuke Sakai[†],
Masato Mita[§], Hiroki Ouchi^{†‡}, Taro Watanabe[†]

[†]Nara Institute of Science and Technology, [‡]CyberAgent, [§]The University of Tokyo
otake.hiroto.od2@naist.ac.jp
{sakai.yusuke.sr9, hiroki.ouchi, taro}@is.naist.jp
zhang_peinan@cyberagent.co.jp
mita@g.ecc.u-tokyo.ac.jp

Abstract

Web banner advertisements, which are placed on websites to guide users to a targeted landing page (LP), are still often selected manually because human preferences are important in selecting which ads to deliver. To automate this process, we propose a new benchmark, **BannerBench**, to evaluate the human preference-driven banner selection process using vision-language models (VLMs). This benchmark assesses the degree of alignment with human preferences in two tasks: a ranking task and a best-choice task, both using sets of five images derived from a single LP. Our experiments show that VLMs are moderately correlated with human preferences on the ranking task. In the best-choice task, most VLMs perform close to chance level across various prompting strategies. These findings suggest that although VLMs have a basic understanding of human preferences, most of them struggle to pinpoint a single suitable option from many candidates. Our benchmark dataset is available at <https://huggingface.co/datasets/cyberagent/BannerBench>.

1 Introduction

Online advertisements (ads) are designed to engage consumers by appealing to their interests and preferences. As advertising techniques have matured, users frequently encounter ads on the internet. In particular, banner ads are placed on websites to direct users to a targeted landing page (LP) when clicked. Figure 1 illustrates a common workflow; multiple banners are created based on a single LP, and the task is to choose the most effective one for delivery. For effective ad delivery, it is crucial to select banners based on human preferences to encourage clicks. Selecting banners that match human preferences is important for delivering effective banners and encouraging clicks. Additionally, the banners should match the content of the LP to



Figure 1: Automation of the banner evaluation process using VLMs: From an LP, multiple banners are created based on its content and persuasive appeal. The banner actually delivered is selected from these candidates through manual evaluation. A VLM that understands human preferences can autonomously perform this selection and evaluation process.

capture users’ interest and encourage actual purchases or service sign-ups. Therefore, selecting appropriate banners for delivery is a crucial step in maximizing ad effectiveness. At the same time, recent progress in automated ad creation (Mishra et al., 2020; Chen et al., 2021a,b, 2025; Wang et al., 2025b,c; Gao et al., 2025), has made it easier to create many banners from a single LP. However, the selection process requires manual effort to choose the most appropriate banner. The large number of banners increases manual workload, highlighting the importance of developing fast and scalable methods for selecting the best banners to deliver.

To facilitate the automation of this process using vision-language models (VLMs), we propose a

new benchmark, **BannerBench**, which evaluates the ability of VLMs to identify the banner that best matches human preferences from a set of candidates. Specifically, BannerBench includes two tasks. The first is a ranking task, where five banners created from a single LP are sorted based on human preference. The second is a best-choice task, where the model selects the single most preferred banner, reflecting situations when only a single ad slot is available. These tasks are designed to evaluate VLMs’ banner understanding capabilities from the perspective of human-aligned preference selection and their application in the ad delivery process.

Our experiments show that VLMs perform reasonably well on the ranking task, and the results are moderately correlated with human preferences. On the best-choice task, their performance drops, and the agreement rates are close to chance level regardless of different prompting strategies. With fewer options, some models show improved performance on the best-choice task. These findings suggest that although VLMs demonstrate a basic understanding of human preferences, most of them still struggle to make precise selections in special situations when required to select the single best option from many candidates.

2 Background and Related Work

2.1 Ads Deliver Process

To encourage specific user actions, such as making a purchase or submitting an inquiry, LPs are designed to provide essential information, including product details, service descriptions, pricing, and other elements that support the user’s decision-making process. They also include actionable components like purchase buttons, inquiry forms, and sign-up links, which serve as clear pathways to promote user engagement. Banners are created based on the LP, ensuring consistency with its messaging and visual appeal. This alignment helps maximize the effectiveness of the banners when delivered to potential customers. Banner creatives are developed and delivered in accordance with the content and design of the LP. At the same time, insights gained from banner performance are continuously used to refine the LP. As the LP is updated, new creatives are subsequently produced to match the revised content, establishing a continuous improvement cycle between the LP and the banners. This process contributes to increased user engagement and the overall effectiveness of the campaign.

The content of banners is determined based on the target audience and the product or service being promoted, and multiple candidates are created before the final delivery. Figure 1 illustrates the process of evaluating these candidates to select the most suitable banner for delivery. Through this process, the final banner is chosen and delivered. The selection process involves heuristic evaluations, such as those based on human preferences, which necessitate human labor.

Furthermore, non-contextual ad delivery systems¹ are more common than context-specific tailoring, where the display context is determined automatically by the system rather than being manually tailored to each platform or audience. Advertisers are typically required only to prepare a limited number of variations aligned with general user preferences, while the platform handles placement dynamically based on topics or keywords. Our focus in this study is on the mainstream workflow of non-contextual delivery.

2.2 Ads Understanding

Several studies have introduced multi-faceted evaluation frameworks aligned with real-world deployment scenarios (Zhang et al., 2025), as well as methods that incorporate LP information into the evaluation process (Kamigaito et al., 2024). Furthermore, Murakami et al. (2025) investigated linguistic properties of ad text that influence human preferences. In the image processing field, image understanding has been explored through post-view behavior prediction tasks (Hussain et al., 2017). These tasks often leverage text embedded in images (Ye and Kovashka, 2018; Zhang et al., 2020; Kalra et al., 2020), and some methods employing VLMs have shown strong performance (Jia et al., 2023). However, while most existing studies focus on ad text or a single ad image, the handling of multiple ad images still lags behind.

2.3 Visual Alignment with Human Intuition

In general image understanding, several tasks have been proposed for multi-image reasoning, including dialogue evaluation across images (Huang et al., 2024) and comprehensive benchmarks for MLLM understanding in multi-image scenarios (Liu et al., 2024; Meng et al., 2025; Wang et al., 2025a; Chen et al., 2024; Ge et al., 2025). These tasks primarily

¹<https://support.google.com/google-ads/answer/2470108?hl=en>

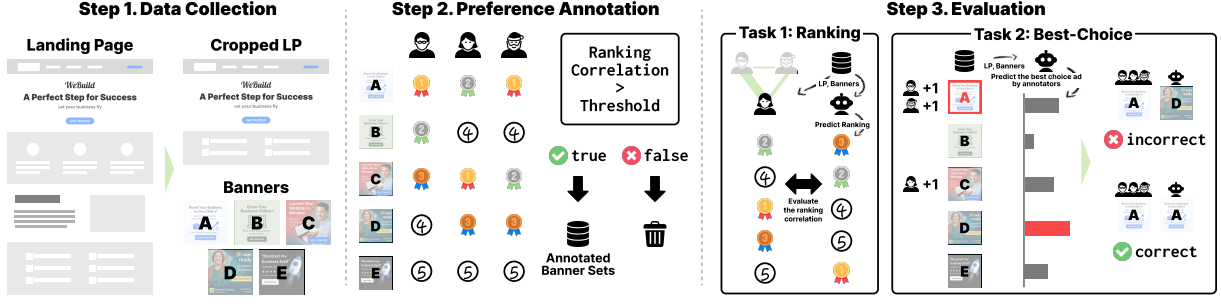


Figure 2: The dataset construction procedure consists of three steps. Step 1, we collected sets of one landing page (LP) and five banners (Banner Sets; BSs), cropping only the top portion of each LP. Step 2, we annotated each banner with human preference information and excluded any banner sets whose rank correlation score was below 0.6. Step 3, we designed two evaluation tasks: the ranking task, which evaluates the model by measuring the rank correlation between its output and human judgments, and the best-choice task, formulated as a selection task where the correct answer is defined as the banner most frequently preferred by human annotators, and the model is evaluated based on its accuracy in selecting that image. Further details are provided in Section 3.

evaluate abstract reasoning, such as temporal relations and dialogue consistency. IRR (Hayashi et al., 2025), an image-text task for evaluating model understanding of diverse perspectives, and Engagement Arena (Khurana et al., 2025), a benchmark for evaluating text-to-image models based on how engaging their outputs are. However, tasks involving multiple images and requiring human preference, such as banner selection, have not received enough attention.

3 BannerBench

We introduce **BannerBench**, a novel benchmark designed to evaluate the extent to which VLMs can align with human preferences in the banner selection process. As shown in Figure 2, we first collect sets of banners that share the same promotional content. Next, we annotate preference-based rankings for each set. Finally, we formalize these annotated sets into benchmark tasks specifically designed to assess how well VLMs align with human preferences in multiple banner selection scenarios.

3.1 Data Collection

Banners are designed to guide users to a specific LP. Therefore, the banners derived from the LP would share the same promotional messages and appeal points. We curated sets of five banners derived from a single LP (Banner Sets; BSs). Inspired by Hoffeld et al. (2018), we cropped the LP images to the above-the-fold area² as shown in Figure 2-1. After cropping, LPs with low visual clarity or poor

²Above-the-fold is used in web development to refer to the visible portions of a webpage without further scrolling or clicking: https://en.wikipedia.org/wiki/Above_the_fold.

Instruction for annotators

We present a landing page image and five banner images corresponding to the landing page.

Please rank from one to five in order that the contents inferred from the image of the landing page and the content that the advertisement image claims are compatible. However, note that the numbers from one to five are rankings, not scores, and the smaller they are, the more they match. In addition, there should be no duplication in the ranking, and be sure to use the ranking from one to five at a time.

- A landing page is the first dedicated web page that users who visit from advertisements and search results, and with a simple design and clear message, it is made for the purpose of encouraging concrete actions such as purchases and inquiries.

Figure 3: Details of instruction for annotators

visibility were removed (see Appendix A), and all remaining LPs were manually reviewed for quality assurance. As a result, we obtained 900 LPs and 4,500 corresponding banners.

3.2 Preference Annotation

In our annotation process, we decided to use human preference rather than actual ad delivery statistics such as Click-through Rate (CTR). Preference and CTR are fundamentally different metrics (Yang and Zhai, 2022). In practice, CTR is heavily influenced by external factors such as incentives and temporal trends, making it difficult to accurately assess the

inherent quality of an advertisement. This understanding is widely shared among professionals in banner selection, where preference-based evaluation is often considered more reliable than CTR due to the latter’s sensitivity to such external factors. Moreover, we envision practical use cases where models are employed to help prioritize which ads to serve. In these scenarios, improving alignment with human preferences would directly contribute to better real-world performance. For these reasons, we evaluate banner selection performance from the perspective of user preference, which provides a more faithful and practical approach that aligns with real-world ad delivery workflows.

To evaluate whether the VLM can select images that align with human preferences from multiple banners, we annotated human preferences to the BSs. We hired five annotators per BS via the Lancers³. The annotators were presented with an LP and five randomly ordered banners. They ranked the banners, and to validate the consistency of the rankings, they were also asked to select the most and least preferable ones in combination with the given LP.

Figure 3 shows the instructions for annotators to rank the images. Each annotator was given 20 BSs, and they needed to pass the quality control questions. The detailed annotation process is described in the Appendix B. The total annotation cost was around 250 dollars. The inter-annotator agreement was evaluated using pair-wise Cohen’s kappa, yielding a score of 0.499 ± 0.005 , which indicates a moderate level of agreement in annotator preferences. Furthermore, for each set, we extracted the top half of all possible annotator pairs based on rank correlation, computed their average, and retained only those sets with an average value of at least 0.6.

3.3 Task Organization

To efficiently evaluate model capabilities using the annotated banners in different situations, we propose two subtasks: **Ranking** and **Best-Choice**.

Ranking. To assess whether VLMs can perform standard selection of banners, we treat the VLM as a “sixth annotator” and measure the highest correlation between its rankings and those of an arbitrary human annotator. We include only examples where the majority of annotators (three or more out of five) selected the same banner as the most

preferred, in order to reduce noise from individual annotator variation. This results in a total of 547 examples for this subtask.

Best-Choice. To simulate a more specific banner selection process, we regard the banner chosen by the majority of annotators as the widely preferred one, and task the VLM with selecting it from a set of five. This also includes 547 examples.

4 Experimental Setting

VLMs. We benchmarked well-known VLMs, including GPT-4o-mini (OpenAI et al., 2024), Gemini-1.5-flash (Team et al., 2024), Gemini-2.0-flash (Deepmind, 2025), Qwen2-VL (Wang et al., 2024b), Qwen2.5-VL (Bai et al., 2025), LLaVA-NeXT (Li et al., 2024), Mantis (Jiang et al., 2024), and Llama3.2 (Grattafiori et al., 2024). More detailed model information is described in Appendix C.

Prompting. To account for positional bias (Chen et al., 2024; Wang et al., 2024a), we randomized the order of banner inputs before feeding them into the VLMs. We also analyze the impact of input order on model outputs in the Appendix D. To assess model capability in banner evaluation, we used three prompting strategies: **zero-shot**, **one-shot**, and **CoCoT** (Zhang et al., 2024), designed for multi-image understanding. For detailed experimental settings, such as prompt templates, decoding strategy, please refer to Appendix E.

Evaluation. In the **Ranking** task, we calculated all rank correlations and then took the average for the report. Note that the 2nd to 4th positions were treated as tied ranks. We average the rank correlations of the top 50 % annotator pairs per set, yielding a human baseline of 0.600. In the **Best-Choice** task, accuracy is measured by whether the model-selected banner from five candidates matches the human majority choice. We computed a weighted average over cases with 3, 4, and 5 annotator agreements, using weights of 0.600, 0.800, and 1.000, respectively, as the human baseline.

5 Experimental Results and Discussions

Ranking. Table 1 shows the average rank correlations between the VLMs and annotators when using three different prompting strategies. Across all prompting strategies, the average rank correlation was approximately **0.4**, indicating a moderate

³A crowdsourcing platform: <https://www.lancers.jp>.

	Ranking			Best-Choice			Best-Choice (Ablation: 2 ads)		
	zero-shot	one-shot	CoCoT	zero-shot	one-shot	CoCoT	zero-shot	one-shot	CoCoT
Chance Rate	0.000	0.000	0.000	0.200	0.200	0.200	0.500	0.500	0.500
Human Baseline	0.600	0.600	0.600	0.724	0.724	0.724	0.723	0.723	0.723
Gemini-1.5-flash	0.385	0.440	0.418	0.188	0.207	<u>0.201</u>	0.518	0.513	0.487
Gemini-2.0-flash	0.413	0.420	0.444	0.221	0.208	0.257	0.729	0.745	0.719
GPT-4o-mini	0.433	0.416	0.424	<u>0.208</u>	<u>0.223</u>	0.192	0.484	0.501	0.479
LLaVA-NeXT(Mistral-7B)	0.425	0.363	0.423	0.185	0.186	<u>0.201</u>	0.400	0.443	0.493
Mantis(CLIP-Llama3-8B)	<u>0.436</u>	0.416	0.426	0.192	0.172	<u>0.177</u>	0.475	0.482	0.491
Mantis(SigLIP-Llama3-8B)	0.437	0.415	<u>0.429</u>	0.194	0.229	0.179	0.496	0.499	0.491
Qwen2.5-VL(7B)	0.399	0.421	0.404	<u>0.208</u>	0.190	0.192	0.526	0.513	0.491
Qwen2-VL(7B)	0.411	0.415	0.425	<u>0.197</u>	0.150	0.197	<u>0.577</u>	<u>0.627</u>	<u>0.614</u>
Llama-3.2(11B)	0.422	<u>0.423</u>	0.411	0.199	0.214	0.199	0.498	0.504	0.495

Table 1: Benchmark results of various VLMs on BannerBench. The table on the right shows the results of a binary classification ablation study for the Best-Choice task. Ranking performance is reported using Cohen’s kappa coefficient, while Best-Choice is evaluated by accuracy. **Bold** is the highest value, underline is the second one.

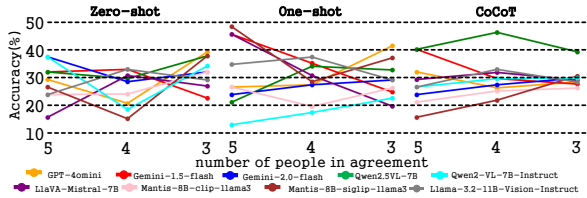


Figure 4: Accuracy by the number of annotators who selected the same banner as the most preferred.

correlation between rankings generated by models and annotators. These results suggest that the model tends to align with basic human preferences.

Best-Choice. Table 1 shows the agreement rates between the model outputs and human evaluations. For all prompting strategies, the agreement rate was approximately equal to the chance level of **0.200**. Figure 4 shows how the model’s agreement rate varies based on the number of annotators who selected the same banner as the most preferred. For models, the agreement rate did not consistently vary with the number of annotators who agreed. These results suggest that when selecting a single preferred option, the model’s choices do not align well with human preferences.

Ablation for Best-Choice. To simplify the **Best-Choice** task and assess whether models can identify the human-preferred banner naively, we conducted an ablation by extracting only the annotators’ best and worst choices and framing it as a binary choice task. The right side of Table 1 shows that, across all prompting strategies, the agreement rates remained around the chance level for most models. In contrast, Gemini-2.0-flash and Qwen2-VL consistently exceeded **0.5** across all prompt strategies. Further-

more, the result of Gemini-2.0-flash was comparable to the human baseline, demonstrating a strong understanding of human preferences. These results show that fewer options help some models select the most suitable choice when human preferences are clearly differentiated.

6 Conclusion

We proposed BannerBench, a novel benchmark to evaluate whether VLMs can align with human preferences in the banner selection process. It covers two tasks: a ranking task and a best-choice task, using sets of five banners associated with a single LP. Our experiments show that although VLMs demonstrate a basic understanding of human preferences, most of them struggle to pinpoint a single suitable option. We hope this benchmark contributed to future research on developing and evaluating VLMs in the real-world ad delivery process.

7 Limitations

Dataset scale and diversity. This study constructs the dataset based on 900 LPs and 4,500 banners that were actually used in ad delivery, all of which were collected with proper permission. Since BannerBench is intended solely for evaluation purposes, it is not designed for training use; the benchmark focuses on assessing the inductive capabilities of VLMs. While the dataset could potentially be expanded, the primary goal of this work is to examine whether VLMs can identify banners that align with human preferences. Although the dataset size may seem relatively limited, it is comparable to many existing benchmarks for language model evaluation, where each task or subtask typi-

cally includes a few hundred examples (Maia Polo et al., 2024). Therefore, we consider the current scale of BannerBench appropriate for evaluation purposes. Moreover, while the dataset is collected from an advertising company, the data is a rare and high-quality resource based on real ad delivery logs. Such data, which was actually used in real ad delivery, holds significant value as evaluation data. Further scaling is certainly worth exploring in future work. However, the main novelty and contribution of this short paper lie in presenting the first benchmark that ambitiously targets the VLM-based automation of the banner selection process. As such, concerns about dataset size fall out of scope in this study.

VLMs and promptings. This study evaluates nine VLMs under three prompting strategies using our benchmark dataset. While it is certainly possible to include additional models or prompting methods, such expansions would be open-ended and are beyond the scope of this work. The primary objective of this study is to construct a benchmark dataset that supports the use of VLMs in real-world applications, particularly for banner selection. Therefore, we did not pursue extensive comparisons across a broader set of models or prompts. We believe the results obtained across the selected models provide adequate and meaningful insights.

Human preference annotations. BannerBench represents an ambitious initiative aimed at automating the banner selection step, a known bottleneck in the ad delivery process traditionally handled by human labor. This work revisits the ad delivery workflow, identifies its critical bottlenecks, and is the first to construct a dataset grounded in real-world advertising materials used in actual delivery scenarios. Although the dataset does not directly serve as a replacement for the entire ad delivery process, we believe it provides a valuable benchmark for exploring the potential of VLMs in this context. Importantly, rather than relying on historical delivery outcomes, human preference annotations were newly collected for this study. This decision was also made in accordance with a condition set by our data provider, which stated that actual delivery data, such as CTR, could only be shared if it was not made publicly available. Additionally, the banner selection process we target precedes performance-based feedback metrics such as CTR, which are influenced by multiple factors, including search engine optimization. Due to such confound-

ing variables, these metrics are not typically used directly for banner selection. Considering this, our dataset offers a reasonable and practical first step toward real-world applicability. We publicly release as much information as possible within the bounds of data usage agreements.

Applicability of real-world scenarios. While BannerBench is grounded in the specific domain of banner selection, the underlying problem it addresses, aligning visual model preferences with nuanced human judgments when evaluating multiple image candidates, is not limited to advertising. We believe that the methodology of the benchmark construction, which involves ranking and selecting the best image from a set based on human preference, is transferable and relevant to a variety of other domains, such as applications in e-commerce (product image selection), content curation (social media posts), and design evaluation. All of these require models to understand and predict human visual preferences among multiple options. Therefore, while our dataset is from advertising, the principles and evaluation framework of BannerBench provide a foundation for addressing similar human preference alignment challenges in a broader range of visual application contexts.

Explainable evaluation. BannerBench is based on human preferences. Therefore, collecting annotators’ reasons for their preferences could have enabled more fine-grained analysis. While such reasoning could provide additional insights, we chose not to adopt this approach in BannerBench, as it would significantly increase annotation costs and complicate its integration into our evaluation benchmark. We leave the integration of such reasoning into benchmark design to future work.

8 Ethical Considerations

Licence. The data used in this study were provided by an advertising company under a formal data-sharing agreement. Due to contractual restrictions, we were prohibited from using or disclosing performance-related metrics such as CTR. As such, our dataset includes only LPs and the corresponding banners, with no additional metadata or delivery logs used in the study. The dataset is distributed under a license restricting use to research purposes only, in accordance with the agreement with the data provider.

Annotation. For annotation, we ensured that all rights to the artifacts were transferred to the authors through explicit agreements. Annotators were recruited through a crowdsourcing platform, where compensation terms were clearly communicated and accepted before participation. All annotators were paid appropriately for their contributions.

Others. We carefully verified that the dataset does not contain any personally identifiable information, harmful content, or inappropriate material that would conflict with the data provider’s guidelines. Therefore, we believe that this study fully complies with the ethical standards and considerations required for responsible research conduct.

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A Image Processing and Filtering

A.1 Above-the-Fold Cropping of LPs

We collected LP and corresponding banner sets. Web pages are progressively loaded over time as they are being displayed. To enhance user experience, it is better to place important information near the top of the page (Hoßfeld et al., 2018). Based on this, we assumed that key information is often placed in the upper sections of web pages and decided to focus on the top portion rather than analyzing the entire page. We cropped only the area that is visible on a monitor without scrolling. Assuming that web pages are rarely displayed in full screen, we cropped the upper part of each LP image to a size smaller than a typical display resolution, specifically, 1200 pixels wide and 800 pixels

VLMs	HuggingFace ID / API Name
Gemini-1.5-flash	Gemini/gemini-1.5-flash
Gemini-2.0-flash	Gemini/gemini-2.0-flash
GPT-4o-mini	OpenAI/gpt-4o-mini-2024-07-18
LLaVA-NeXT(Mistral7B)	llava-hf/llava-v1.6-mistral-7b-hf
Mantis(CLIP-Llama3-8B)	TIGER-Lab/Mantis-8B-clip-llama3
Mantis(SigLIP-Llama3-8B)	TIGER-Lab/Mantis-8B-siglip-llama3
Qwen2.5-VL(7B)	Qwen/Qwen2.5-VL-7B-Instruct
Qwen2-VL(7B)	Qwen/Qwen2-VL-7B-Instruct
Llama3.2(11B)	meta-llama/Llama-3.2-11B-Vision-Instruct

Table 2: Details of the VLMs for the experiments.

tall, and used these cropped images during the annotation process.

A.2 Filtering Inappropriate LPs for Dataset

Some of the collected LP images had poor visibility in the upper portion of the screen, so we decided to include only those with sufficient visual clarity. The filtering of LP images was conducted systematically first, followed by manual inspection. For the systematic filtering, we applied a blurring process and excluded images in which a large portion was occupied by a single color after blurring. After this automatic filtering step, we manually removed LP images for which the promoted product or service could not be identified.

B Detailed Human Annotation Process

We asked annotators to rank five banners corresponding to an LP image in order of preference. As a quality check, we also asked them to select the most and least preferred banner. Figure 5 shows the annotation interface used for this task.

C Details of the VLMs

In the experiments in Section 5, we used publicly available VLMs, including Qwen2-VL (Wang et al., 2024b), Qwen2.5-VL (Bai et al., 2025), LLaVA-NeXT (Li et al., 2024), Mantis (Jiang et al., 2024), and Llama3.2 (Grattafiori et al., 2024), and GPT-4o-mini (OpenAI et al., 2024) and Gemini (Team et al., 2024; Deepmind, 2025) API. Table 2 shows the details of the VLMs.

D Analysis of input order for VLMs’ output

We investigated the influence of position bias (Chen et al., 2024; Wang et al., 2024a) in the best-choice task. Specifically, we examined whether the selection results of models differ depending on whether

Ranking of advertising images

*** Required questions**

We present an advertisement image corresponding to the landing page* and the landing page.

First, choose the most appropriate and least suitable for your landing page ads.

However, be sure to choose two questions that are different.

Next, rank from one to five in order that you think are appropriate for your landing page advertising.

At this time, make the first two questions the most suitable and chosen one, and the one that you choose the most inappropriate, and five, the one that you choose, which is the most appropriate, the most appropriate.

However, you can appear the same ranking multiple times from 2nd to 4th place, but please do not overlap the 1st and 5th places.

* A landing page is the first dedicated web page that users who visit from advertisements and search results, and with a simple design and clear message, it is made for the purpose of encouraging concrete actions such as purchases and inquiries.

This is an image of the landing page.

These are advertising images based on the Landin page.

Choose the one that you think is most appropriate. *

Select

Choose the one you think is most inappropriate. *

Select

Please rank with numbers 1 to 5 *

	1	2	3	4	5
A	☐	☐	☐	☐	☐
B	☐	☐	☐	☐	☐
C	☐	☐	☐	☐	☐
D	☐	☐	☐	☐	☐
E	☐	☐	☐	☐	☐

Figure 5: An example of the annotation interface.

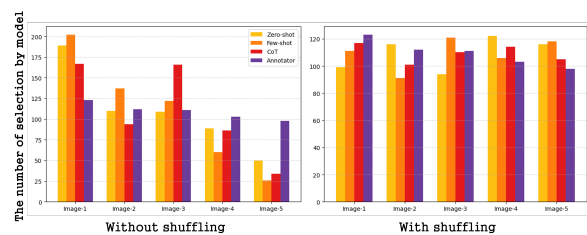


Figure 6: Gemini-1.5-flash’s output distribution with five images (w/o shuffling)

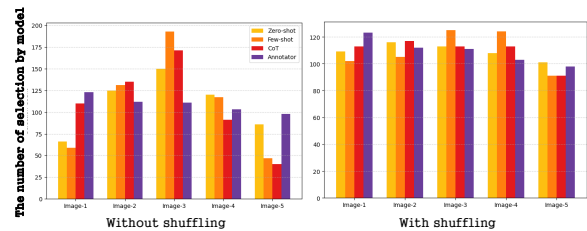


Figure 7: GPT-4o-mini’s output distribution with five images (w/o shuffling)

the image order is shuffled, using Gemini-1.5-flash (Team et al., 2024) and GPT-4o-mini (OpenAI et al., 2024). Figure 6 shows the selection distribution of Gemini-1.5-flash under two conditions: with and without image shuffling. Without shuffling, we observed that images in the 4th and 5th positions were consistently less likely to be selected, regardless of the prompt strategy. In contrast, when shuffling was applied, all images, including those close to the annotator’s preferred choice, were selected more evenly. Figure 7 shows the selection results of GPT-4o-mini under the same two conditions. Without shuffling, the image in the 3rd position was disproportionately likely to be selected across various prompting strategies. However, with shuffling, all images near the annotator’s preferred choice were selected more uniformly. These preliminary findings suggest that shuffling the input image order mitigates the effects of position bias. Therefore, in this study, we adopt a shuffled input strategy when feeding images into the models.

E Details of the Experimental Settings

Details for prompt. We provided the models with three types of prompts *zero-shot*, *one-shot*, and *CoCoT* (Zhang et al., 2024), and fixed the seed values as much as possible. In the *zero-shot* setting, we give only a description of the task to models. In the *one-shot* setting, we provided the same instructions as in the *zero-shot* setting, along with an example of the conversation that reflected



Figure 8: Example images for *one-shot* setting. We provided these LP, banner images, and human evaluation results to the model.

Model	Max Dimension (pixels)
Mantis	1000
Llama-3.2	1000
Qwen2-VL	3000
Qwen2.5-VL	3000
Llava-NeXT	5000
GPT-4o-mini	8000

Table 3: Maximum image dimension limits set for each model.

neither the height nor the width exceeded the specified pixel limits.

We resized the input images so that neither the width nor the height exceeded the predefined maximum for each model, as summarized in Table 3.

We conducted the experiments on an NVIDIA RTX 6000 Ada, RTX A6000, RTX3090 GPU.

human evaluation results. Figure 8 shows the example set used in the *one-shot* prompt. This set is selected from the set in which all five annotators unanimously agreed on the most preferred banner.

Details for setting for inference. For GPT-4o-mini, Gemini-1.5-flash, and Gemini-2.0-flash, we set the temperature and top- p to 0 to obtain outputs as deterministic as possible. For Llava-NeXT, Qwen2-VL, Qwen2.5-VL, Mantis, and Llama3.2, we used greedy decoding. Additionally, to ensure consistent output formatting, we employed outlines (Willard and Louf, 2023) for the Co-CoT settings of Mantis, LLama-3.2, Qwen2-VL, and Llava-NeXT. To address issues such as out-of-memory errors and API request failures, we did not feed the original image sizes directly into GPT-4o-mini, Llava-NeXT, Qwen2-VL, Qwen2.5-VL, Mantis, and Llama-3.2. Instead, the images were resized before input. The resizing was done while preserving the original aspect ratio, ensuring that

E.1 Prompt template for ranking task

Zero-shot prompt template for ranking task We used the following prompt for the ranking task with *zero-shot* settings.

Ranking task prompt with Zero-shot setting

Task: You will be shown 6 images. Five of these are advertisement images and one is the landing page (LP) image. Do not include the LP image in your ranking.

Please rank the five ad images from most to least preferred, and output your results as a JSON object in the following format.

JSON Format: {"Image-1": num, "Image-2": num, "Image-3": num, "Image-4": num, "Image-5": num}

One-shot prompt template for ranking task This is the example for the ranking task with *one-shot* settings. We used the same prompt as *zero-shot*, but we provided an example of a conversation along with images. We displayed example images in Figure 8.

Ranking task prompt with One-shot setting

User: Task: You will be shown 6 images. Five of these are advertisement images and one is the landing page (LP) image. Do not include the LP image in your ranking.

Please rank the five ad images from most to least preferred, and output your results as a JSON object in the following format.

JSON Format: {"Image-1": num, "Image-2": num, "Image-3": num, "Image-4": num, "Image-5": num} ASSISTANT: "json

{"Image-1": 1, "Image-2": 2, "Image-3": 3, "Image-4": 4, "Image-5": 5}

User: Task: You will be shown 6 images. Five of these are advertisement images and one is the landing page (LP) image. Do not include the LP image in your ranking.

Please rank the five ad images from most to least preferred, and output your results as a JSON object in the following format.

JSON Format: {"Image-1": num, "Image-2": num, "Image-3": num, "Image-4": num, "Image-5": num}

CoCoT prompt template for ranking task We used the following prompt for the ranking task with *CoCoT* (Zhang et al., 2024) settings.

Ranking task prompt with CoCoT setting

Task:

You will be shown 6 images. Five of these are advertisement images and one is the landing page (LP) image. Do not include the LP image in your ranking.

1. Generate Descriptions (Captions)

For each of the five ad images, write a concise caption (1-2 sentences) that:

- Describes its main visual features.
- Highlights what makes it particularly compelling or effective.

2. Rank the Ads

Contrastively compare your five captions, noting why one image stands out as the most appropriate choice.

Strict Output Requirements:

- First JSON object: Contains exactly five key-value pairs mapping each ad image label to its caption.
- Second JSON object: Contains exactly one key-value pair mapping "Best" to the chosen image label.
- Formatting rules:
 - Each JSON object must begin with { and end with }.
 - The two objects must be separated by a single line break (i.e. \ n). - No merging of the two objects into one.

JSON Format: {"Image-1": "Caption for Image-1", "Image-2": "Caption for Image-2", "Image-3": "Caption for Image-3", "Image-4": "Caption for Image-4", "Image-5": "Caption for Image-5"}

{"Image-1": num, "Image-2": num, "Image-3": num, "Image-4": num, "Image-5": num}

E.2 Prompt template for best-choice task

Zero-shot prompt template for best-choice task We used the following prompt for the best-choice task with *zero-shot* settings.

Best-choice task prompt with Zero-shot setting

Task: You will be shown 6 images.

Five of these are advertisement images and one is the landing page (LP) image. Do not consider the LP image when making your selection.

Please choose the single most appropriate advertisement image and output your choice as a JSON object in the following format.

JSON Format: {"Best": "Image-(1|2|3|4|5)"}

One-shot prompt template for best-choice task This is the example for the best-choice task with *one-shot* settings. We used the same prompt as *zero-shot*, but we gave an example of a conversation and images, similar to the ranking task. We displayed example images in Figure 8.

Best-choice task prompt with One-shot setting

User: **Task:** You will be shown 6 images.

Five of these are advertisement images and one is the landing page (LP) image. Do not consider the LP image when making your selection.

Please choose the single most appropriate advertisement image and output your choice as a JSON object in the following format.

JSON Format: {"Best": "Image-(1|2|3|4|5)"} ASSISTANT: “‘json

{"Best": "Image-1"}
“‘

User: **Task:** You will be shown 6 images.

Five of these are advertisement images and one is the landing page (LP) image. Do not consider the LP image when making your selection.

Please choose the single most appropriate advertisement image and output your choice as a JSON object in the following format.

JSON Format: {"Best": "Image-(1|2|3|4|5)"}
“‘

CoCoT prompt template for best-choice task We used the following prompt for the ranking task with *CoCoT* settings.

Best-choice task prompt with CoCoT setting

Task:

You will be shown 6 images. Five of these are advertisement images and one is the landing page (LP) image. Do not consider the LP image when making your selection.

1. Generate Descriptions (Captions)

For each of the five ad images, write a concise caption (1-2 sentences) that:

- Describes its main visual features.
- Highlights what makes it particularly compelling or effective.

2. Select the Best Ad

Contrastively compare your five captions, noting why one image stands out as the most appropriate choice.

Strict Output Requirements:

- First JSON object: Contains exactly five key-value pairs mapping each ad image label to its caption.
- Second JSON object: Contains exactly one key-value pair mapping "Best" to the chosen image label.
- Formatting rules:
 - Each JSON object must begin with { and end with }.
 - The two objects must be separated by a single line break (i.e. \ n).
 - No merging of the two objects into one.

JSON Format:

```
{"Image-1": "Caption for Image-1", "Image-2": "Caption for Image-2", "Image-3":  
"Caption for Image-3", "Image-4": "Caption for Image-4", "Image-5": "Caption  
for Image-5"}
```

```
{"Best": "Image-(1|2|3|4|5)"}
```